

State of Rhode Island and Providence Plantations
Department of Administration
Division of Purchases

RIVIP BIDDER CERTIFICATION COVER FORM
SECTION 1 - BIDDER INFORMATION

Bidder must be registered as a vendor on the RIVIP system at www.purchasing.ri.gov to submit a bid proposal.

Solicitation Number: 7550280A2
Solicitation Title: FURNITURE CHEMISTRY AND FORENSIC SCIENCE CENTER, UNIVERSITY OF RHODE ISLAND (1 PG)
Bid Proposal Submission Deadline Date & Time: 3/11/2016 11:30 AM
RIVIP Vendor ID #: 67818
Bidder Name: WB Mason
Address: 99 Bald Hill Road
Cranston , RI 02920
USA
Telephone: 401-255-3644
Fax:
Contact Name: Glenn Mark
Contact Title: AccountManager
Contact Email: glenn.mark@wbmason.com

SECTION 2 —DISCLOSURES

Bidders must respond to every statement. Bid proposals submitted without a complete response may be deemed nonresponsive.

Indicate "Y" (Yes) or "N" (No) for Disclosures 1-4, and if "Yes," provide details below. Complete Disclosure 5. If the Bidder is publicly held, the Bidder may provide owner information about only those stockholders, members, partners, or other owners that hold at least 10% of the record or beneficial equity interests of the Bidder.

- N 1. State whether the Bidder, or any officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder or any parent, subsidiary, or affiliate has been subject to suspension or debarment by any federal, state, or municipal governmental authority, or the subject of criminal prosecution, or convicted of a criminal offense within the previous 5 years. If "Yes," provide details below.
- N 2. State whether the Bidder, or any officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder or any parent, subsidiary, or affiliate has had any contracts with a federal, state, or municipal governmental authority terminated for any reason within the previous 5 years. If "Yes," provide details below.
- N 3. State whether the Bidder, or any officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder or any parent, subsidiary, or affiliate has been fined more than \$5000 for violation(s) of any Rhode Island environmental law(s) by the Rhode Island Department of Environmental Management within the previous 5 years. If "Yes," provide details below.

- N
4. State whether any officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder is serving or has served within the past two calendar years as either an appointed or elected official of any state governmental authority or quasi-public corporation, including without limitation, any entity created as a legislative body or public or state agency by the general assembly or constitution of this state.
 5. List each officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder, and each intermediate parent company and the ultimate parent company of the Bidder. For each individual, provide his or her name, business address, principal occupation, position with the Bidder, and the percentage of ownership, if any, he or she holds in the Bidder, and each intermediate parent company and the ultimate parent company of the Bidder.

Disclosure details (continue on additional sheet if necessary):

Lee Meehan - CEO
Steve Gleason
John Gleason

SECTION 3 — CERTIFICATIONS

Bidders must respond to every statement. Bid proposals submitted without a complete response may be deemed nonresponsive.

Indicate "Y" (Yes) or "N" (No), and if "No," provide details below.

THE BIDDER CERTIFIES THAT:

- HC 1. The Bidder will immediately disclose, in writing, to the State Purchasing Agent any potential conflict of interest which may occur during the term of any contract awarded pursuant to this solicitation.
- HC 2. The Bidder possesses all licenses and anyone who will perform any work will possess all licenses required by applicable federal, state, and local law necessary to perform the requirements of any contract awarded pursuant to this solicitation and will maintain all required licenses during the term of any contract awarded pursuant to this solicitation. In the event that any required license shall lapse or be restricted or suspended, the Bidder shall immediately notify the State Purchasing Agent in writing.
- HC 3. The Bidder will maintain all required insurance during the term of any contract pursuant to this solicitation. In the event that any required insurance shall lapse or be canceled, the Bidder will immediately notify the State Purchasing Agent in writing.
- HC 4. The Bidder understands that falsification of any information in this bid proposal or failure to notify the State Purchasing Agent of any changes in any disclosures or certifications in this Bidder Certification may be grounds for suspension, debarment, and/or prosecution for fraud.
- HC 5. The Bidder has not paid and will not pay any bonus, commission, fee, gratuity, or other remuneration to any employee or official of the State of Rhode Island or any subdivision of the State of Rhode Island or other governmental authority for the purpose of obtaining an award of a contract pursuant to this solicitation. The Bidder further certifies that no bonus, commission, fee, gratuity, or other remuneration has been or will be received from any third party or paid to any third party contingent on the award of a contract pursuant to this solicitation.
- HC 6. This bid proposal is not a collusive bid proposal. Neither the Bidder, nor any of its owners, stockholders, members, partners, principals, directors, managers, officers, employees, or agents has in any way colluded, conspired, or agreed, directly or indirectly, with any other bidder or person to submit a collusive bid proposal in response to the solicitation or to refrain from submitting a bid proposal in response to the solicitation, or has in any manner, directly or indirectly, sought by agreement or collusion or other communication with any other bidder or person to fix the price or prices in the bid proposal or the bid proposal of any other bidder, or to fix any overhead, profit, or cost component of the bid price in the bid proposal or the bid proposal of any other bidder, or to secure through any collusion, conspiracy, or unlawful agreement any advantage against the State of Rhode Island or any person with an interest in the contract awarded pursuant to this solicitation. The bid price in the bid proposal is fair and proper and is not tainted by any collusion, conspiracy, or unlawful agreement on the part of the Bidder, its owners, stockholders, members, partners, principals, directors, managers, officers, employees, or agents.
- HC 7. The Bidder: (i) is not identified on the General Treasurer's list created pursuant to R.I. Gen. Laws § 37-2.5-3 as a person or entity engaging in investment activities in Iran described in § 37-2.5-2(b); and (ii) is not engaging in any such investment activities in Iran.
- HC 8. The Bidder will comply with all of the laws that are incorporated into and/or applicable to any contract with the State of Rhode Island.

Solicitation #: 7550280

Solicitation Title: URI – New Center for Chemistry & Forensic Science – Furniture Package

BID FORM

To: The Department of Administration, Division of Purchases
One Capitol Hill, Providence, RI 02908

Project: The University of Rhode Island
New Center for Chemistry & Forensic Science
Furniture Package
Kingston Campus

Bidder:

Legal name of entity

WB Mason Co.

Address

99 Bald Hill Road, Cranston, RI 02920

Contact name

Glenn Mark

Contact email

glenn.mark@wbmason.com

Contact telephone

401-255-3644

Contact fax

800-657-5834

1. BASE BID PRICE

The Bidder submits this bid proposal to perform all of the work (including labor and materials) as described in the solicitation for this Base Bid Price, (including the costs for all Bonds, and Addenda). The Bid Form shall include the completed DEALER/VENDOR QUOTATION SUMMARY form following this Bid Form as Attachment A.

A. Bid Category

Bid Category 01: Office Work Stations & Storage

\$ _____.
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Bid Category 02: Writeup & Carrel Stations

\$ _____.
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Solicitation #: 7550280

Solicitation Title: URI – New Center for Chemistry & Forensic Science – Furniture Package

Bid Category 03: Chairs & Task Chairs

\$125,316.73
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

One hundred twenty five thousand three hundred sixteen dollars and seventy three cents
(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Bid Category 04: Seating - Lab

\$86,037.79
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Eighty six thousand thirty seven dollars and seventy nine cents
(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Bid Category 05: Public Lounge and Café

\$60,646.95
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Sixty thousand six hundred forty six dollars and ninety five cents
(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Bid Category 06: Conference Tables and Credenzas

\$54,415.50
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Fifty four thousand four hundred fifteen dollars and fifth cents
(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Bid Category 07: Modular & Classroom Furniture

\$31,195.64
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Thirty one thousand one hundred ninety five dollars and sixty four cents.
(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Bid Category 08: Corridor Bench Seating

\$79,243.88
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Seventy nine thousand two hundred forty three dollars and eighty eight cents
(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Bid Category 09: Outdoor Furniture

Solicitation #: 7550280

Solicitation Title: URI – New Center for Chemistry & Forensic Science – Furniture Package

\$30,006.40

(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Thirty thousand six dollars and forty cents.

(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Solicitation #: 7550280

Solicitation Title: URI – New Center for Chemistry & Forensic Science – Furniture Package

Bid Category 10: Chemical Storage Shelving

\$33,145.14

(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Thirty three thousand one hundred forty five dollars and fourteen cents

(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Bid Category 11: Utilitarian & Miscellaneous

\$6,304.40

(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Six thousand three hundred four dollars and forty cents

(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

Bid Category 12: Trash & Recycling Receptacles

\$

(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

B. BONDS

The Base Bid Price ***includes*** the costs for all Bid and Payment and Performance Bonds required by the solicitation.

Bids received from RI Correctional Industries are not required to comport with the insurance, bid security and tax requirements per R.I.G.L.13-7-8 should items be available from RI Correctional Industries and if the cost is the most competitive price for an entire section or sections of the bid as defined herein.

C. ADDENDA

The Bidder has examined the entire solicitation (including the following Addenda), and the Base Bid Price ***includes*** the costs of any modifications required by the Addenda.

All Addenda must be acknowledged.

Addendum No. 1, dated: 3-9-16

Addendum No. 2, dated: _____

Addendum No. 3, dated: _____

Solicitation #: 7550280

Solicitation Title: URI – New Center for Chemistry & Forensic Science – Furniture Package

2. ALTERNATES (*Additions to Base Bid Price*)

The Bidder offers to: (i) perform the work described in these Alternates as selected by the State in the order of priority specified below, based on the availability of funds and the best interest of the State; and (ii) increase the Base Bid Price by the amount set forth below for each Alternate (further defined in Specification Section 01 2000) selected.

A. Deduct Alternate #1: Chairs & Task Chairs

\$17,610.00
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Seventeen thousand six hundred dollars
(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

B. Deduct Alternate #2: Chair & Tasks Chairs

\$32,670.00
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Thirty two thousand six hundred seventy dollars
(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

C. Deduct Alternate #3: Office Workstations and Storage

\$
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

D. Deduct Alternate #4: Conference Tables and Credenzas

\$50,320.50
(Base Bid Price *in figures* printed electronically, typed or handwritten legibly in ink)

Fifth thousand three hundred and twenty dollars and fifth cents
(Base Bid Price *in words* printed electronically, typed or handwritten legibly in ink)

3. CONTRACT TIME

If this Bid(s) is accepted, the Bidder will achieve substantial completion of all the Work by June 3, 2016. The Bidder shall include all premium time or additional staffing required to accommodate this schedule.

4. LIQUIDATED DAMAGES

The successful bidder awarded a contract pursuant to this solicitation shall be liable for and pay the State, as liquidated damages and not as a penalty, the following amount for each calendar day of delay beyond the date for substantial completion, as determined in the sole discretion of the State: **Zero Dollars (\$0.00) per day.**

Solicitation #: 7550280

Solicitation Title: URI – New Center for Chemistry & Forensic Science – Furniture Package

BID FORM SIGNATURE(S)

This bid proposal is irrevocable for 60 days from the bid proposal submission deadline.

If the Bidder is determined to be the successful bidder pursuant to this solicitation, the bidder will promptly: (i) comply with each of the requirements of the Tentative Letter of Award; and (ii) commence and diligently pursue the work upon issuance and receipt of the purchase order from the State and authorization from the user agency.

The person signing below certifies that he or she has been duly authorized to execute and submit this bid proposal on behalf of the Bidder.

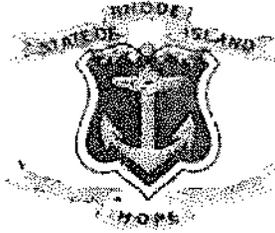
BIDDER

Date: 3-10-16 _____

Name of Bidder
WB Mason

Signature in ink
Glenn Mark

Printed name and title of person signing on behalf of Bidder
Glenn Mark
Government Manager



State of Rhode Island
Department of Administration / Division of Purchases
One Capitol Hill, Providence, Rhode Island 02908-5855
Tel: (401) 574-8100 Fax: (401) 574-8387

Solicitation Information
March 7, 2016

ADDENDUM # 2

RFP # 7550280

**TITLE: FURNITURE CHEMISTRY AND FORENSIC SCIENCE CENTER,
UNIVERSITY OF RHODE ISLAND**

Submission Deadline:

Friday March 11, 2016 at 11:30 AM (Local Time)

Note to vendors:

AIA A101 Will not be the form of agreement used as indicated in the solicitation

**Tom Bovis
Interdepartmental Project Manager**

Interested parties should monitor this website, on a regular basis, for any additional information that may be posted

DEALER NAME:**BID CATEGORY 01: Office Workstations and Storage**

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY	LIST PRICE
CAB	CABINET- METAL	<i>dealer to complete</i>	<i>dealer to complete</i>	2	\$0.00
FC-1	FILE CAP	<i>dealer to complete</i>	<i>dealer to complete</i>	4	\$0.00
FC-2	FILE CAP	<i>dealer to complete</i>	<i>dealer to complete</i>	1	\$0.00
FL-230	FILE - LATERAL	<i>dealer to complete</i>	<i>dealer to complete</i>	3	\$0.00
FL-242	FILE - LATERAL	<i>dealer to complete</i>	<i>dealer to complete</i>	15	\$0.00
FL-330	FILE - LATERAL	<i>dealer to complete</i>	<i>dealer to complete</i>	30	\$0.00
FM-za	FILE - MOBILE	<i>dealer to complete</i>	<i>dealer to complete</i>	20	\$0.00
FM-zb	FILE - MOBILE	<i>dealer to complete</i>	<i>dealer to complete</i>	9	\$0.00
FM-zc	FILE - MOBILE	<i>dealer to complete</i>	<i>dealer to complete</i>	138	\$0.00
KB	KEYBOARD TRAY	<i>dealer to complete</i>	<i>dealer to complete</i>	9	\$0.00
YD-1	DESK - CUSTOM	<i>dealer to complete</i>	<i>dealer to complete</i>	1	\$0.00
YD-2	DESK - CUSTOM	<i>dealer to complete</i>	<i>dealer to complete</i>	1	\$0.00
YOFF	FACULTY OFFICE - CUSTOM	<i>dealer to complete</i>	<i>dealer to complete</i>	32	\$0.00

Additional Charges:**Additional costs (clarify in qualifica****GRAND TOTAL- ORIGINAL****DEDUCT ALTERNATE #3**

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY	LIST PRICE
CAB	CABINET- METAL	<i>dealer to complete</i>	<i>dealer to complete</i>	2	\$0.00
FC-1	FILE CAP	<i>dealer to complete</i>	<i>dealer to complete</i>	4	\$0.00
FC-2	FILE CAP	<i>dealer to complete</i>	<i>dealer to complete</i>	1	\$0.00

FL-230	FILE - LATERAL	dealer to complete	dealer to complete	3	\$0.00
FL-242	FILE - LATERAL	dealer to complete	dealer to complete	15	\$0.00
FL-330	FILE - LATERAL	dealer to complete	dealer to complete	30	\$0.00
FM-za	FILE - MOBILE	dealer to complete	dealer to complete	20	\$0.00
FM-zb	FILE - MOBILE	dealer to complete	dealer to complete	9	\$0.00
FM-zc	FILE - MOBILE	dealer to complete	dealer to complete	138	\$0.00
KB	KEYBOARD TRAY	dealer to complete	dealer to complete	9	\$0.00
YD-1	DESK - CUSTOM	dealer to complete	dealer to complete	1	\$0.00
YD-2	DESK - CUSTOM	dealer to complete	dealer to complete	1	\$0.00
YOFF	FACULTY OFFICE - CUSTOM	dealer to complete	dealer to complete	32	\$0.00
Additional Charges:					
				Additional costs (clarify in qualifica	
GRAND TOTAL - DEDUCT ALTERNATE #3					
BID CATEGORY 01: Office Workstations and Storage					

INSTRUCTIONS

- 1 Dealer to complete "Dealer Name" and Columns F and G for both Original and Alternate #1
- 2 Dealer to complete Columns C and D where indicated.
- 3 Additional costs - include a detailed description of any additional costs associated with the items.
- 4 GRAND TOTAL is the sum of the subtotal per Bid Category plus freight, delivery, installation and ;
- 5 ADJUSTED GRAND TOTAL is the sum of the subtotal of Alternate #3 plus freight, delivery, install
- 6 NOTE! Each dealer is responsible for verifying formulas and calculations on the quotation form (E

\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
\$0.00	\$0.00
SUBTOTAL	\$0.00
<i>Freight/Delivery</i>	\$0.00
<i>Installation</i>	\$0.00
<i>tions)</i>	\$0.00
	\$0.00

any additional costs (if applicable).
 lation and any additional costs (if applicab
 EXCEL SPREADSHEET).

BID CATEGORY 02: Writeup & Carrel Workstations			
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>
CODE	ITEM	MANUFACTURER	STYLE
YCRL-1	CARREL- WRITE UP	<i>dealer to complete</i>	<i>dealer to complete</i>
YCRL-2	CARREL - TESTING	<i>dealer to complete</i>	<i>dealer to complete</i>
YCRL-3	CARREL - TESTING	<i>dealer to complete</i>	<i>dealer to complete</i>
Additional Charges:			
			Additional costs
GRAND TOTAL- ORIGINAL			

INSTRUCTIONS

- 1 Dealer to complete "Dealer Name" and Columns F and G
- 2 Dealer to complete Columns C and D where indicated.
- 3 Additional costs - include a detailed description of any additional costs
- 4 GRAND TOTAL is the sum of the subtotal per Bid Category plus freight
- 5 NOTE! Each dealer is responsible for verifying formulas and calculations

DEALER NAME:		WB MASON	
<u>E</u>	<u>F</u>	<u>G</u>	<u>H</u>
QTY	LIST PRICE	UNIT PRICE	EXTENDED PRICE
68	\$0.00	\$0.00	\$0.00
8	\$0.00	\$0.00	\$0.00
2	\$0.00	\$0.00	\$0.00
SUBTOTAL			\$0.00
<i>Freight/Delivery</i>			\$0.00
<i>Installation</i>			\$0.00
<i>s (clarify in qualifications)</i>			\$0.00
			\$0.00

: associated with the items.

nt, delivery, installation and any additional costs (if applicable) on the quotation form (EXCEL SPREADSHEET).

DEALER NAME: WB MASON

BID CATEGORY 03: Chairs & Task Chairs

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	<u>G</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY	LIST PRICE	UNIT PRICE
CC-1	CHAIR - CONFERENCE	Gordon International	BRNO	30	\$0.00	\$525.00
CC-1* Sub	CHAIR - CONFERENCE	<i>Dauphin</i>	<i>Visita</i>	0	\$0.00	\$587.00
CC-2	CHAIR - CONFERENCE	Bernhardt Design	Alta	54	\$0.00	\$622.22
CC-2* Sub	CHAIR - CONFERENCE	<i>Keilhauer</i>	<i>Aesync</i>	0	\$0.00	\$605.00
CD	CHAIR - DESK	Highmark	Bolero	35	\$0.00	\$507.11
CD* Sub	CHAIR - DESK	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00	\$0.00
CG-za	CHAIR - GUEST	Keilhauer	Flit	37	\$0.00	\$280.00
CG-zb	CHAIR - GUEST	Keilhauer	Flit	19	\$0.00	\$280.00
CG-za* Sub	CHAIR - GUEST	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00	\$0.00
CG-zb* Sub	CHAIR - GUEST	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00	\$0.00
CT	CHAIR - TASK/BASIC	9 to 5	Vault	139	\$0.00	\$232.00
CT* Sub	CHAIR - TASK/BASIC	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00	\$0.00

SUBTOTAL

Additional Charges: *Freight/Delivery
Installation*
Additional costs (clarify in qualifications)

GRAND TOTAL- ORIGINAL

DEDUCT ALTERNATE #1

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	<u>G</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY	LIST PRICE	UNIT PRICE
CC-1	CHAIR - CONFERENCE	Dauphin	Visita	30	\$0.00	\$587.00
CC-1* Sub	CHAIR - CONFERENCE	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00	\$0.00

SUBTOTAL

Additional Charges: *Adjusted Freight/Delivery
Adjusted Installation*
Additional costs (clarify in qualifications)

ADJUSTED GRAND TOTAL - DEDUCT ALTERNATE #1

BID CATEGORY 03: Chairs & Task Chairs

DEDUCT ALTERNATE #2

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	<u>G</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY	LIST PRICE	UNIT PRICE
CC-2	CHAIR - CONFERENCE	Keilhauer	Aesync	54	\$0.00	\$605.00
CC-2* Sub	CHAIR - CONFERENCE	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00	
						SUBTOTAL
Additional Charges:		Adjusted Freight/Delivery				
		Adjusted Installation				
		Additional costs (clarify in qualifications)				
ADJUSTED GRAND TOTAL - DEDUCT ALTERNATE #2						

INSTRUCTIONS

- 1.Dealer to complete "Dealer Name" and Columns F and G for both Original and Alternate #2
- 2.If applicable, Dealer to complete Columns C and D where indicated.
- 3.Should Dealer propose a substitute, complete Columns C and D in that item's Substitution (gray) line, then adjust the quantity in Column E.
- 4.Additional costs - include a detailed description of any additional costs associated with the items.
- 5.GRAND TOTAL is the sum of the subtotal per Bid Category plus freight, delivery, installation and any additional costs (if applicable).
- 6.ADJUSTED GRAND TOTAL is the sum of the subtotal of the Alternate item plus the subtotal of all items in this bid category not affected by t
- 7.NOTE! Each dealer is responsible for verifying formulas and calculations on the quotation form (EXCEL SPREADSHEET).

Column Heading Directions/Explanations:

* NET COST PER ITEM: Include complete cost of item, fabric, CAL133.

E): OR EQUAL #1 - List manufacturer & style/line. It is preferred that you ONLY include one additional OR EQUAL along with the BOD or AA.

F): OR EQUAL #2- List manufacturer & style/line. Is allowable, but is the maximum OR EQUALS that will be accepted.

E): OR EQUAL #1 - It is preferred that you ONLY include one additional OR EQUAL along with the BOD or AA.

F): OR EQUAL #2- Is allowable, but is the maximum OR EQUALS that will be accepted.

H), I) and J): Multiply NET COST X QTY and insert extended costs. For each COLUMN that you utilize, you must fill in extended costs for every item - even if repetitive - so t

K): Add Alternate costs must include all costs associated include product, freight & delivery & installation.

NOTE! Each dealer is responsible for inserting CORRECT formulas into the bid form (EXCEL SPREADSHEET, FORMATTED ON 11x17).

H	
EXTENDED PRICE	Lead Time
\$15,750.00	6-8 weeks
\$0.00	4 weeks
\$33,599.88	8 weeks
\$0.00	
\$17,748.85	6 weeks
\$0.00	
\$10,360.00	6 weeks
\$5,320.00	
\$0.00	
\$0.00	
\$32,248.00	4-6 weeks
\$0.00	
\$115,026.73	
\$4,025.00	
\$6,265.00	
\$0.00	
\$125,316.73	

H
EXTENDED PRICE
\$17,610.00
\$0.00
\$17,610.00
\$0.00
\$351.00
\$0.00
\$17,961.00

H
EXTENDED PRICE
\$32,670.00
\$0.00
\$32,670.00
\$0.00
\$1,137.00
\$0.00
\$33,807.00

Note: for each substitute, dealer shall change the quantity of the item's BOD to 0.

he alternate, plus freight, delivery, installation and any additional costs (if applicable).

that the BOTTOM LINE will reflect complete project costs for each proposed furniture item that you include in your bid.

BID CATEGORY 04: Seating - Lab		
A	B	C
CODE	ITEM	MANUFACTURER
CZ	CHAIR - NON MAGNETIC	MRlequip.com
CZ* Sub	CHAIR - NON MAGNETIC	<i>dealer to complete</i>
ST-1	STOOL - PERCH	KI
ST-1* Sub	STOOL - PERCH	<i>dealer to complete</i>
ST-2	STOOL - LAB	Cramer
ST-2* Sub	STOOL - LAB	<i>dealer to complete</i>
ST-3	STOOL - NON MAGNETIC	MRlequip.com
XST-2	STEP STOOL - NON MAGNETIC	MRlequip.com
Additional Charges:		
GRAND TOTAL- ORIGINAL		

INSTRUCTIONS

- 1 Dealer to complete "Dealer Name," and Columns F and G.
- 2 If applicable, Dealer to complete Columns C and D where indicated
- 3 Should Dealer propose a substitute, complete Columns C and D in
- 4 Additional costs - include a detailed description of any additional co.
- 5 GRAND TOTAL is the sum of the subtotal per Bid Category plus fre
- 6 NOTE! Each dealer is responsible for verifying formulas and calcul

DEALER NAME:	WB MASON
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<u>D</u>	<u>E</u>	<u>F</u>	<u>G</u>	<u>H</u>
STYLE	QTY	LIST PRICE	UNIT PRICE	EXTENDED PRICE
MRI Adjustable Stool with Arms	4	\$0.00	\$544.42	\$2,177.68
<i>dealer to complete</i>	0	\$0.00	\$0.00	\$0.00
Ivy League	277	\$0.00	\$42.00	\$11,634.00
<i>dealer to complete</i>	0	\$0.00	\$0.00	\$0.00
Rhino Stool	217	\$0.00	\$286.67	\$62,207.39
<i>dealer to complete</i>	0	\$0.00	\$0.00	\$0.00
Adj. Ht. Doctor Stool	6	\$0.00	\$395.07	\$2,370.42
Double Sided Alum. Step Stool Ladder	1	\$0.00	\$391.00	\$391.00
			SUBTOTAL	\$76,019.07
			Freight/Delivery	\$1,985.72
			Installation	\$8,033.00
			Additional costs (clarify in qualifications)	\$0.00
				\$86,037.79

that item's Substitution (gray) line, then adjust the quantity in Column E. Note: for each substitution associated with the items. Freight, delivery, installation and any additional costs (if applicable). Clarifications on the quotation form (EXCEL SPREADSHEET).

BID CATEGORY 05: Public Lounge and Café

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>
CODE	ITEM	MANUFACTURER	STYLE
CP	CHAIR - PUBLIC	Kusch	Trio
CP* Sub	CHAIR - PUBLIC	<i>dealer to complete</i>	<i>dealer to complete</i>
LC	LOUNGE - CLUB CHAIR	Davis	Soft
LC* Sub	LOUNGE - CLUB CHAIR	<i>dealer to complete</i>	<i>dealer to complete</i>
LO-1	LOUNGE - OTTOMAN	Davis	Kontour
LO-1* Sub	LOUNGE - OTTOMAN	<i>dealer to complete</i>	<i>dealer to complete</i>
LO-2za	LOUNGE - OTTOMAN	Bernhardt Design	Colours
LO-2za* Sub	LOUNGE - OTTOMAN	<i>dealer to complete</i>	<i>dealer to complete</i>
LO-2zb	LOUNGE - OTTOMAN	Bernhardt Design	Colours
LO-2zb* Sub	LOUNGE - OTTOMAN	<i>dealer to complete</i>	<i>dealer to complete</i>
LO-3za	LOUNGE - OTTOMAN	Bernhardt Design	Colours
LO-3za* Sub	LOUNGE - OTTOMAN	<i>dealer to complete</i>	<i>dealer to complete</i>
LO-3zb	LOUNGE - OTTOMAN	Bernhardt Design	Colours
LO-3zb* Sub	LOUNGE - OTTOMAN	<i>dealer to complete</i>	<i>dealer to complete</i>
LO-4za	LOUNGE - OTTOMAN	Bernhardt Design	Colours
LO-4za* Sub	LOUNGE - OTTOMAN	<i>dealer to complete</i>	<i>dealer to complete</i>
LO-4zb	LOUNGE - OTTOMAN	Bernhardt Design	Colours
LO-4zb* Sub	LOUNGE - OTTOMAN	<i>dealer to complete</i>	<i>dealer to complete</i>
LO-5	LOUNGE - OTTOMAN	Bernhardt Design	Colours
LO-5* Sub	LOUNGE - OTTOMAN	<i>dealer to complete</i>	<i>dealer to complete</i>
LO-6	LOUNGE - OTTOMAN	Bernhardt Design	Colours
LO-6* Sub	LOUNGE - OTTOMAN	<i>dealer to complete</i>	<i>dealer to complete</i>
ST-P	STOOL - PUBLIC	Kusch	Duo Natural Beech Wood
ST-P* Sub	STOOL - PUBLIC	<i>Kusch</i>	<i>Duo Oak</i>
TP-1	TABLE - PUBLIC	Leland	Marquette
TP-1* Sub	TABLE - PUBLIC	<i>dealer to complete</i>	<i>dealer to complete</i>
TP-2	TABLE - PUBLIC	Leland	Marquette
TP-2* Sub	TABLE - PUBLIC	<i>dealer to complete</i>	<i>dealer to complete</i>
TTC	TABLE - OCCASIONAL COFFEE	Davis	Kontour
TTC* Sub	TABLE - OCCASIONAL COFFEE	<i>dealer to complete</i>	<i>dealer to complete</i>
TTS	TABLE - OCCASIONAL SIDE	Bernhardt Design	Quiet
TTS* Sub	TABLE - OCCASIONAL SIDE	<i>dealer to complete</i>	<i>dealer to complete</i>

Additional Charges:

Additional costs

GRAND TOTAL- ORIGINAL

INSTRUCTIONS

- 1 Dealer to complete "Dealer Name" and Columns F and G.
- 2 If applicable, Dealer to complete Columns C and D where indicated.
- 3 Should Dealer propose a substitute, complete Columns C and D in that item's St
- 4 Additional costs - include a detailed description of any additional costs associate
- 5 GRAND TOTAL is the sum of the subtotal per Bid Category plus freight, delivery
- 6 NOTE! Each dealer is responsible for verifying formulas and calculations on the

DEALER NAME:	WB MASON	
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<u>E</u>	<u>F</u>	<u>G</u>	<u>H</u>
QTY	LIST PRICE	UNIT PRICE	EXTENDED PRICE
15	\$0.00	\$488.33	\$7,324.95
0	\$0.00	\$0.00	\$0.00
9	\$0.00	\$1,586.11	\$14,274.99
0	\$0.00	\$0.00	\$0.00
1	\$0.00	\$1,326.67	\$1,326.67
0	\$0.00	\$0.00	\$0.00
1	\$0.00	\$669.50	\$669.50
0	\$0.00	\$0.00	\$0.00
1	\$0.00	\$669.50	\$669.50
0	\$0.00	\$0.00	\$0.00
2	\$0.00	\$669.50	\$1,339.00
0	\$0.00	\$0.00	\$0.00
1	\$0.00	\$669.50	\$669.50
0	\$0.00	\$0.00	\$0.00
1	\$0.00	\$772.50	\$772.50
0	\$0.00	\$0.00	\$0.00
1	\$0.00	\$772.50	\$772.50
0	\$0.00	\$0.00	\$0.00
1	\$0.00	\$927.00	\$927.00
0	\$0.00	\$0.00	\$0.00
2	\$0.00	\$1,030.00	\$2,060.00
0	\$0.00	\$0.00	\$0.00
22	\$0.00	\$554.44	\$12,197.68
0	\$0.00	\$713.33	\$0.00
5	\$0.00	\$1,377.76	\$6,888.80
0	\$0.00	\$0.00	\$0.00
8	\$0.00	\$113.89	\$911.12
0	\$0.00	\$0.00	\$0.00
2	\$0.00	\$938.89	\$1,877.78
0	\$0.00	\$0.00	\$0.00
7	\$0.00	\$402.50	\$2,817.50
0	\$0.00	\$0.00	\$0.00

		SUBTOTAL	\$55,498.99
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		Freight/Delivery	\$2,897.96
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		Installation	\$2,250.00
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		Discounts (clarify in qualifications)	\$0.00
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			\$60,646.95
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substitution (gray) line, then adjust the quantity in Column E.
ed with the items.
; installation and any additional costs (if applicable).
quotation form (EXCEL SPREADSHEET).

DEALER**BID CATEGORY 06: Conference Tables and Credenzas**

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY
TC-1	TABLE - CONFERENCE	Nucraft	Flow	1
TC-1* Sub	TABLE - CONFERENCE	<i>dealer to complete</i>	<i>Laminate</i>	0
TC-2	TABLE - CONFERENCE	Nucraft	Flow	5
TC-2* Sub	TABLE - CONFERENCE	<i>dealer to complete</i>	<i>Laminate</i>	0
TC-3	TABLE - CONFERENCE	Nucraft	Flow	1
TC-3* Sub	TABLE - CONFERENCE	<i>dealer to complete</i>	<i>Laminate</i>	0
TCR	TABLE - CREDENZA	Nucraft	Flow	5
TCR* Sub	TABLE - CREDENZA	<i>dealer to complete</i>	<i>Laminate</i>	0
Additional Charges:				
				Additional costs (clarify in
GRAND TOTAL- ORIGINAL				

DEDUCT ALTERNATE #4

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY
TC-1	TABLE - CONFERENCE	Nucraft	Flow	1
TC-1* Sub	TABLE - CONFERENCE	<i>dealer to complete</i>	<i>dealer to complete</i>	0
TC-2	TABLE - CONFERENCE	Nucraft	Flow	5
TC-2* Sub	TABLE - CONFERENCE	<i>dealer to complete</i>	<i>dealer to complete</i>	0
TC-3	TABLE - CONFERENCE	Nucraft	Flow	1
TC-3* Sub	TABLE - CONFERENCE	<i>dealer to complete</i>	<i>dealer to complete</i>	0
TCR	TABLE - CREDENZA	Nucraft	Flow	5
TCR* Sub	TABLE - CREDENZA	<i>dealer to complete</i>	<i>dealer to complete</i>	0
Additional Charges:				
				Adjusted Freight/Delivery
				Adjusted In:
				Additional costs (clarify in
ADJUSTED GRAND TOTAL - DEDUCT ALTERNATE #4				

INSTRUCTIONS

- 1 Dealer to complete "Dealer Name," Columns F, and G for both Original a
- 2 If applicable, Dealer to complete Columns C and D where indicated.
- 3 Should Dealer propose a substitute, complete Columns C and D in that it
- 3 Additional costs - include a detailed description of any additional costs as

4 *GRAND TOTAL is the sum of the subtotal per Bid Category plus freight, c*
5 *ADJUSTED GRAND TOTAL is the sum of the subtotal of Alternate #4 pl*
6 *NOTE! Each dealer is responsible for verifying formulas and calculations*

NAME:	WB MASON	
<u>F</u>	<u>G</u>	<u>H</u>
LIST PRICE	UNIT PRICE	EXTENDED PRICE
\$0.00	\$14,262.00	\$14,262.00
\$0.00	\$13,516.00	\$0.00
\$0.00	\$4,032.50	\$20,162.50
\$0.00	\$3,830.00	\$0.00
\$0.00	\$2,741.00	\$2,741.00
\$0.00	\$2,609.50	\$0.00
\$0.00	\$3,176.00	\$15,880.00
\$0.00	\$3,009.00	\$0.00
	SUBTOTAL	\$53,045.50
	<i>Freight/Delivery</i>	\$0.00
	<i>Installation</i>	\$1,370.00
	<i>1 qualifications)</i>	\$0.00
		\$54,415.50

<u>F</u>	<u>G</u>	<u>H</u>
LIST PRICE	UNIT PRICE	EXTENDED PRICE
\$0.00	\$13,516.00	\$13,516.00
\$0.00	\$0.00	\$0.00
\$0.00	\$3,830.00	\$19,150.00
\$0.00	\$0.00	\$0.00
\$0.00	\$2,609.50	\$2,609.50
\$0.00	\$0.00	\$0.00
\$0.00	\$3,009.00	\$15,045.00
\$0.00	\$0.00	\$0.00
	SUBTOTAL	\$50,320.50
		\$0.00
	<i>Installation</i>	\$1,369.00
	<i>1 qualifications)</i>	\$0.00
		\$51,689.50

and Alternate #2

tem's Substitution (gray) line, then adjust the quantities associated with the items.

delivery, installation and any additional costs (if applicable) as freight, delivery, installation and any additional costs on the quotation form (EXCEL SPREADSHEET)

DEALER NAME:

BID CATEGORY 07: Modular & Classroom Tables

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY	LIST PRICE
CX-za	CHAIR - MULTI-USE	Sitland	Mikado	66	\$0.00
CX-zb	CHAIR - MULTI-USE	Sitland	Mikado	12	\$0.00
CX-za* Sub	CHAIR - MULTI-USE	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00
CX-zb* Sub	CHAIR - MULTI-USE	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00
TCH	TABLE - TEACHER	<i>ESI</i>	<i>Q Crank Table</i>	14	\$0.00
TL	TABLE - LEARNING	Virco	Text	32	\$0.00
TL* Sub	TABLE - LEARNING	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00
TM-1	TABLE - MODULAR	<i>Berco</i>	<i>Any Way</i>	16	\$0.00
TM-2	TABLE - MODULAR	<i>Berco</i>	<i>Any Way</i>	6	\$0.00

Additional Charges:

Additional costs (clarify in qualifica

GRAND TOTAL- ORIGINAL

INSTRUCTIONS

- 1 Dealer to complete "Dealer Name," Columns F, and G
- 2 If applicable, Dealer to complete Columns C and D where indicated.
- 3 Should Dealer propose a substitute, complete Columns C and D in that item's S.
- 4 Additional costs - include a detailed description of any additional costs associate
- 5 GRAND TOTAL is the sum of the subtotal per Bid Category plus freight, delivery
- 6 NOTE! Each dealer is responsible for verifying formulas and calculations on the

WB MASON	
<u>G</u>	<u>H</u>
UNIT PRICE	EXTENDED PRICE
\$327.78	\$21,633.48
\$292.78	\$3,513.36
\$0.00	\$0.00
\$0.00	\$0.00
\$654.66	\$9,165.24
\$192.70	\$6,166.40
\$0.00	\$0.00
\$449.00	\$7,184.00
\$690.00	\$4,140.00
SUBTOTAL	\$26,655.64
Freight/Delivery	\$0.00
Installation	\$4,540.00
tions)	\$0.00
	\$31,195.64

substitution (gray) line, then adjust the q
 and with the items.
 , installation and any additional costs (
 quotation form (EXCEL SPREADSHE

DEALER NAME:

BID CATEGORY 08: Corridor Bench Seating

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY	LIST PRICE
LB-3	LOUNGE - BENCH	Leland	Cricket	6	\$0.00
LB-3* Sub	LOUNGE - BENCH	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00
LB-4	LOUNGE - BENCH	Leland	Cricket	4	\$0.00
LB-4* Sub	LOUNGE - BENCH	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00
LB-5	LOUNGE - BENCH	Leland	Cricket	12	\$0.00
LB-5* Sub	LOUNGE - BENCH	<i>dealer to complete</i>	<i>dealer to complete</i>	0	\$0.00

Additional Charges:

Additional costs (clarify in qualifica

GRAND TOTAL- ORIGINAL

INSTRUCTIONS

- 1 Dealer to complete "Dealer Name" and Columns F and G.
- 2 If applicable, Dealer to complete Columns C and D where indicated.
- 3 Should Dealer propose a substitute, complete Columns C and D in that item's .
- 4 Additional costs - include a detailed description of any additional costs associa
- 5 GRAND TOTAL is the sum of the subtotal per Bid Category plus freight, delive
- 6 NOTE! Each dealer is responsible for verifying formulas and calculations on th

WB MASON	
<u>G</u>	<u>H</u>
UNIT PRICE	EXTENDED PRICE
\$2,795.84	\$16,775.04
\$0.00	\$0.00
\$3,104.58	\$12,418.32
\$0.00	\$0.00
\$3,811.97	\$45,743.64
\$0.00	\$0.00
SUBTOTAL	\$74,937.00
Freight/Delivery	\$2,546.88
Installation	\$1,760.00
tions)	\$0.00
	\$79,243.88

Substitution (gray) line, then adjusted with the items.
 ry, installation and any additional c
 ne quotation form (EXCEL SPREA

DEALER**BID CATEGORY 09: Outdoor Furniture**

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>
CODE	ITEM	MANUFACTURE R	STYLE	QTY
CO	CHAIR - OUTDOOR	Janus et Cie	KOKO II	52
CO* Sub	CHAIR - OUTDOOR	<i>dealer to complete</i>	<i>dealer to complete</i>	0
TO	TABLE - OUTDOOR	Janus et Cie	KOKO II	13
TO* Sub	TABLE - OUTDOOR	<i>dealer to complete</i>	<i>dealer to complete</i>	0

Additional Charges:**Additional costs (clarify in****GRAND TOTAL- ORIGINAL****INSTRUCTIONS**

- 1 Dealer to complete "Dealer Name" and Columns F and G.
- 2 If applicable, Dealer to complete Columns C and D where indicated.
- 3 Should Dealer propose a substitute, complete Columns C and D in that ite.
- 4 Additional costs - include a detailed description of any additional costs ass
- 5 GRAND TOTAL is the sum of the subtotal per Bid Category plus freight, dk
- 6 NOTE! Each dealer is responsible for verifying formulas and calculations c

NAME:	WB MASON	
<u>F</u>	<u>G</u>	<u>H</u>
LIST PRICE	UNIT PRICE	EXTENDED PRICE
\$0.00	\$333.00	\$17,316.00
\$0.00	\$0.00	\$0.00
\$0.00	\$751.11	\$9,764.43
\$0.00	\$0.00	\$0.00
SUBTOTAL		\$27,080.43
<i>Freight/Delivery</i>		\$1,860.97
<i>Installation</i>		\$1,065.00
<i>1 qualifications)</i>		\$0.00
		\$30,006.40

*m's Substitution (gray) line, then adjust the quantity in associated with the items.
 delivery, installation and any additional costs (if applicable) on the quotation form (EXCEL SPREADSHEET).*

DEALER

BID CATEGORY 10: Chemical Storage Shelving				
<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY
STR-1	STORAGE - PLASTIC SHELVING	<i>SPC Industrial</i>	<i>Durashelf</i>	42
STR-2	STORAGE - PLASTIC SHELVING	<i>SPC Industrial</i>	<i>Durashelf</i>	42
Additional Charges:				
		Additional costs (clarify i		
GRAND TOTAL- ORIGINAL				

INSTRUCTIONS

- 1 Dealer to complete "Dealer Name" and Columns F and G.
- 2 Dealer to complete Columns C and D where indicated.
- 3 Additional costs - include a detailed description of any additional costs associate
- 4 GRAND TOTAL is the sum of the subtotal per Bid Category plus freight, delivery,
- 5 NOTE! Each dealer is responsible for verifying formulas and calculations on the

NAME:	WB MASON	
<u>F</u>	<u>G</u>	<u>H</u>
LIST PRICE	UNIT PRICE	EXTENDED PRICE
\$0.00	\$324.41	\$13,625.22
\$0.00	\$380.56	\$15,983.52
SUBTOTAL		\$29,608.74
Freight/Delivery		\$2,061.40
Installation		\$1,475.00
1 qualifications)		\$0.00
		\$33,145.14

d with the items.

, installation and any additional costs (if applicable) in the quotation form (EXCEL SPREADSHEET).

DEALER NAME:

BID CATEGORY 11: Utilitarian & Miscellaneous

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
CODE	ITEM	MANUFACTURER	STYLE	QTY	LIST PRICE
MS	MAIL SLOTS	<i>Mayline</i>	<i>Kwik File</i>	1	\$0.00
XST-1	STEP STOOL	<i>Hailo</i>	<i>3 Step Stool</i>	41	\$0.00

Additional Charges:

Additional costs (clarify in qualification)

GRAND TOTAL- ORIGINAL

INSTRUCTIONS

- 1 Dealer to complete "Dealer Name" and Columns F and G.
- 2 Dealer to complete Columns C and D where indicated.
- 3 Should Dealer propose a substitute, complete Columns C and D in that ite
- 4 Additional costs - include a detailed description of any additional costs ass
- 5 GRAND TOTAL is the sum of the subtotal per Bid Category plus freight, d
- 6 NOTE! Each dealer is responsible for verifying formulas and calculations

WB MASON	
<u>G</u>	<u>H</u>
UNIT PRICE	EXTENDED PRICE
\$2,721.00	\$2,721.00
\$60.40	\$2,476.40
SUBTOTAL	\$5,197.40
Freight/Delivery	\$387.00
Installation	\$720.00
1s)	\$0.00
	\$6,304.40

m's Substitution (gray) line, then e
 sociated with the items.
 elivery, installation and any additic
 on the quotation form (EXCEL SP