

State of Rhode Island and Providence Plantations  
Department of Administration  
Division of Purchases

## RIVIP BIDDER CERTIFICATION COVER FORM

### SECTION 1 - BIDDER INFORMATION

*Bidder must be registered as a vendor on the RIVIP system at [www.purchasing.ri.gov](http://www.purchasing.ri.gov) to submit a bid proposal.*

**Solicitation Number:** 7549899  
**Solicitation Title:** INSTALL & UPGRADE NEW WIRELESS INFRASTRUCTURE - CCRI

**Bid Proposal Submission  
Deadline Date & Time:** 10/08/2015 10:00 AM

**RIVIP Vendor ID #:** 30797  
**Bidder Name:** AZ Corporation  
**Address:** 46 Norwich Westerly Road  
P.O. Box 370  
North Stonington , CT 06359  
USA

**Telephone:** (800) 400-2420  
**Fax:** (860) 445-3599  
**Contact Name:** Robert Nault  
**Contact Title:** Telecommunications Project Manager  
**Contact Email:** rnault@a-zcorp.com

### SECTION 2 —DISCLOSURES

**Bidders must respond to every statement. Bid proposals submitted without a complete response may be deemed nonresponsive.**

*Indicate "Y" (Yes) or "N" (No) for Disclosures 1-4, and if "Yes," provide details below. Complete Disclosure 5. If the Bidder is publicly held, the Bidder may provide owner information about only those stockholders, members, partners, or other owners that hold at least 10% of the record or beneficial equity interests of the Bidder.*

- N 1. State whether the Bidder, or any officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder or any parent, subsidiary, or affiliate has been subject to suspension or debarment by any federal, state, or municipal governmental authority, or the subject of criminal prosecution, or convicted of a criminal offense within the previous 5 years. If "Yes," provide details below.
- N 2. State whether the Bidder, or any officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder or any parent, subsidiary, or affiliate has had any contracts with a federal, state, or municipal governmental authority terminated for any reason within the previous 5 years. If "Yes," provide details below.
- N 3. State whether the Bidder, or any officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder or any parent, subsidiary, or affiliate has been fined more than \$5000 for violation(s) of any Rhode Island environmental law(s) by the Rhode Island Department of Environmental Management within the previous 5 years. If "Yes," provide details below.

- N 4. State whether any officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder is serving or has served within the past two calendar years as either an appointed or elected official of any state governmental authority or quasi-public corporation, including without limitation, any entity created as a legislative body or public or state agency by the general assembly or constitution of this state.
5. List each officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder, and each intermediate parent company and the ultimate parent company of the Bidder. For each individual, provide his or her name, business address, principal occupation, position with the Bidder, and the percentage of ownership, if any, he or she holds in the Bidder, and each intermediate parent company and the ultimate parent company of the Bidder.

*Disclosure details (continue on additional sheet if necessary):*

Perry Lorenz - President / Chief Executive Officer (100% Ownership)  
 Greg Cox - Chief Operations Officer  
 Paul Maxfield, CPA - Chief Financial Officer

Each principal listed above is based out of our Corporate Headquarters, which is located at:  
 46 Norwich Westerly Road, North Stonington, CT 06359.

### SECTION 3 —CERTIFICATIONS

**Bidders must respond to every statement. Bid proposals submitted without a complete response may be deemed nonresponsive.**

*Indicate "Y" (Yes) or "N" (No), and if "No," provide details below.*

**THE BIDDER CERTIFIES THAT:**

- Y 1. The Bidder will immediately disclose, in writing, to the State Purchasing Agent any potential conflict of interest which may occur during the term of any contract awarded pursuant to this solicitation.
- Y 2. The Bidder possesses all licenses and anyone who will perform any work will possess all licenses required by applicable federal, state, and local law necessary to perform the requirements of any contract awarded pursuant to this solicitation and will maintain all required licenses during the term of any contract awarded pursuant to this solicitation. In the event that any required license shall lapse or be restricted or suspended, the Bidder shall immediately notify the State Purchasing Agent in writing.
- Y 3. The Bidder will maintain all required insurance during the term of any contract pursuant to this solicitation. In the event that any required insurance shall lapse or be canceled, the Bidder will immediately notify the State Purchasing Agent in writing.
- Y 4. The Bidder understands that falsification of any information in this bid proposal or failure to notify the State Purchasing Agent of any changes in any disclosures or certifications in this Bidder Certification may be grounds for suspension, debarment, and/or prosecution for fraud.
- Y 5. The Bidder has not paid and will not pay any bonus, commission, fee, gratuity, or other remuneration to any employee or official of the State of Rhode Island or any subdivision of the State of Rhode Island or other governmental authority for the purpose of obtaining an award of a contract pursuant to this solicitation. The Bidder further certifies that no bonus, commission, fee, gratuity, or other remuneration has been or will be received from any third party or paid to any third party contingent on the award of a contract pursuant to this solicitation.
- Y 6. This bid proposal is not a collusive bid proposal. Neither the Bidder, nor any of its owners, stockholders, members, partners, principals, directors, managers, officers, employees, or agents has in any way colluded, conspired, or agreed, directly or indirectly, with any other bidder or person to submit a collusive bid proposal in response to the solicitation or to refrain from submitting a bid proposal in response to the solicitation, or has in any manner, directly or indirectly, sought by agreement or collusion or other communication with any other bidder or person to fix the price or prices in the bid proposal or the bid proposal of any other bidder, or to fix any overhead, profit, or cost component of the bid price in the bid proposal or the bid proposal of any other bidder, or to secure through any collusion, conspiracy, or unlawful agreement any advantage against the State of Rhode Island or any person with an interest in the contract awarded pursuant to this solicitation. The bid price in the bid proposal is fair and proper and is not tainted by any collusion, conspiracy, or unlawful agreement on the part of the Bidder, its owners, stockholders, members, partners, principals, directors, managers, officers, employees, or agents.
- Y 7. The Bidder: (i) is not identified on the General Treasurer's list created pursuant to R.I. Gen. Laws § 37-2.5-3 as a person or entity engaging in investment activities in Iran described in § 37-2.5-2(b); and (ii) is not engaging in any such investment activities in Iran.
- Y 8. The Bidder will comply with all of the laws that are incorporated into and/or applicable to any contract with the State of Rhode Island.





Response to Request for Proposal #7549899 • October 7, 2015  
Community College of RI • New Wireless Infrastructure



Response to Request for Proposal #7549899 • October 7, 2015  
Community College of RI • New Wireless Infrastructure

Rhode Island Department of Administration  
Division of Purchases  
One Capitol Hill, Second Floor  
Providence, RI 02908-5855

To Whom It May Concern,

On behalf of A/Z Corporation (A/Z), I would like to thank you in advance for your review and consideration of our proposal. Our team is eager to continue building upon our partnership with the State of Rhode Island and CCRI through our support on this important telecommunications project. Our proposal response for the installation and upgrade of the Warwick campus wireless infrastructure is enclosed for your consideration.

We would like to confirm our ability to perform the necessary work with our own self-perform forces. These licensed and trained personnel are experienced in working in active academic facilities; in addition to our previous work at CCRI, we are also supporting local institutions such as Rhode Island College, the University of Rhode Island, and Johnson & Wales University. Our team will draw upon this experience to ensure the ongoing safety of all students, faculty, visitors, and contractor personnel alike during this project.

I would be pleased to discuss this proposal further should you have any questions. Please feel free to contact me at 800.400.2420 or [rnault@a-zcorp.com](mailto:rnault@a-zcorp.com).

Sincerely,  
A/Z Corporation

Robert Nault, RCDD  
Telecommunications Project Manager

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1. Bid Form





# Request for Quote

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
 ONE CAPITOL HILL  
 PROVIDENCE RI 02908

CREATION DATE : 17-SEP-15  
 BID NUMBER: 7549899  
 TITLE: INSTALL AND UPGRADE NEW WIRELESS INFRASTRUCTURE  
 BLANKET START : 01-NOV-15  
 BLANKET END : 31-JAN-16  
 BID CLOSING DATE AND TIME: 08-OCT-2015 10:00:00

BUYER: Mosca, Gary  
 PHONE #: 401-574-8124

**B  
I  
L  
L  
T  
O**  
 CCRI CONTROLLER'S OFFICE  
 ACCOUNTS PAYABLE  
 400 EAST AVENUE  
 WARWICK, RI 02886  
 US

**S  
H  
I  
P  
T  
O**  
 CCRI KNIGHT CAMPUS  
 400 EAST AVE  
 WARWICK, RI 02886-1807  
 US

Requisition Number: 1412049

Line	Description	Quantity	Unit	Unit Price	Total
1	CATEGORY 6A 10G CABLING AND APPURTENANT CONNECTORS, PATCH PANELS ETC., TO SUPPORT A NEW WIRELESS INFRASTRUCTURE AT THE CCRI KNIGHT CAMPUS IN WARWICK. PER ATTACHED SPECIFICATIONS.	1.00	Job	\$450,150	\$450,150.00
2	ADD ALTERNATE #1, BIDDER TO PROVIDE ALL COSTS ASSOCIATED WITH THE WARWICK CAMPUS FOR ALL EXISTING WIRELESS ACCESS POINT LOCATIONS SHOWN ON THE PROVIDED DRAWINGS.	1.00	Job	\$45,850	\$45,850.00

Delivery: N/A

Terms of Payment: Net 30

It is the Vendor's responsibility to check and download any and all addenda from the RIVIP. This offer may not be considered unless a signed RIVIP generated Bidder Certification Cover Form is attached and the Unit Price column is completed. The signed Certification Cover Form must be attached to the front of the offer

## 2. Basis of Proposal



## Basis of Proposal

The following qualifications, clarifications, and/or exclusions form the basis of our proposal offer. If our understanding or interpretation of the project requirements is not correct, please let us know and we can modify our proposal offer as required.

### I. General Proposal Qualifications:

The following general qualifications form the basis of this proposal offer:

1. The attached standard commercial terms govern the acceptance of our proposal. If an executed master services agreement (MSA) exists between the parties, then it will form the basis of our proposal terms and conditions. If an MSA or other agreement does not exist, then this proposal will be contingent upon reaching a mutually acceptable form of contract.
2. All A/Z labor is being provided on a merit shop (non-union signatory) basis. Prevailing wage rates have been included. All A/Z employees have satisfactorily completed pre-employment drug screening and security background checks. If any supplemental details are required, our Human Resources department can provide any requested employee information.
3. All our employees will comply with the approved project specific EH&S plan at all times, including conformance with all project-specific PPE requirements.
4. Due to market volatility, it is recognized that product pricing and availability for some of the items quoted herein are subject to influences outside of A/Z's control. The price quoted herein is based on market pricing at the time this proposal was prepared. The actual costs and schedule will be fixed at the time of actual award. The items primarily subject to this stipulation are metals (e.g., steel, stainless, copper, alloys, etc.), lumber, fuel, specialty products, and the like.
5. A detailed schedule identifying all construction activities will be provided for your review and approval prior to the commencement of work. A/Z reserves the right to modify and amend the project schedule throughout the project duration, allowing for changes in scope, character, delays, project size, or other interceding causes beyond the reasonable control of A/Z.
6. A/Z assumes that we will be invited to provide input on a mutually agreeable, orderly, and sequential project schedule.
7. The basis of our estimate is calculated on normal working hours, Monday through Friday, 11:00 p.m. to 7:30 a.m. We have not included overtime.
8. A/Z shall provide closeout documentation in an electronic format only. Costs associated with the production of closeout documentation in hard copy format are specifically excluded from the pricing contained within A/Z's proposal. If hard copies are requested by the client or required by the project documents, client agrees to pay for all costs associated with the production of such documentation and understands and agrees that such costs are in addition to any quoted pricing or project award and shall be billed to the client accordingly at the end of the project. A/Z will not turn over hard copy documentation until such time as the same has been paid for in full by the client.



## II. Scope of Work Clarifications:

The following items are clarified to ensure that our understanding and allocated costs are consistent with the project requirements:

### General Items:

Our proposal assumes:

1. The owner will obtain and pay for the General Building Permit. All applicable trade permits are included within the respective divisional costs.
2. Final payment will not be contingent upon issuance of a certificate of occupancy for any item beyond the scope of this proposal.
3. State sales tax is not included on within the proposal offer.
4. The owner will carry insurance coverage to support the project throughout construction (e.g., Builder's Risk policies, etc.).
5. The owner will provide and pay for any independent security or police controls if required.
6. The owner will provide and pay for utilities and utility company fees to support the project requirements (e.g., electric, water, steam, etc.) at no additional cost. Our proposal does not any required temporary utility interconnections to support the project requirements. Temporary power generation is not included prior to temporary utility interconnections.
7. The owner will manage and pay for any related environmental testing, inspection, remediation, and disposal that are not specifically outlined within the project contract documents including any hazardous material removal and abatement for ACM, lead, PCBs, laboratory waste, etc.
8. A/Z will provide red-lined as-built drawings. Certified or CAD as-built drawings are not included in our proposal at this time.
9. General exclusions are as follows:
  - a. Repair or corrective action that may be required to address pre-existing building code or regulatory compliance deficiencies that are not specifically identified.
  - b. Any scheduled lost time or lost productivity due to constraints not identified within the proposal documents outside of A/Z's control. This includes but is not limited to, work disruption or interferences arising out of owner activities, work stoppages, changing site requirements, severe weather conditions, or the like.
  - c. Any shutdown fees (e.g., fire alarm, sprinkler, etc.) that are not specifically identified within the contract documents.



## Design, Engineering, & Specialty Consulting Services:

Our proposal assumes:

1. The owner has directly contracted with the project design, engineering, or specialty consulting firms for the performance of this work and will pay for those services directly. Specifically, A/Z has not completed a formal peer review of the provided project design documents for building code compliance, ADA compliance, design omissions, or the like. Our proposal assumes that the owner provided design and project documents are in compliance with all regulatory requirements, owner-specific requirements, and authorities having jurisdiction (AHJ). A/Z takes exception to "catch all" phrases within the contract or design documents; and more specifically do not accept general provision with "intent" unless specifically noted herein.
2. The owner will provide and pay for any required third-party inspections, testing, or qualification services, including building load analyses; infrared, integrated, and non-destructive testing methodologies; and independent validation services as required.

## Technology, Telecommunications, & Security Qualifications, Clarifications, & Exclusions:

1. We have included:
  - a. Conduit to new wireless access points only. We assume the existing access points do not require conduit.
  - b. Our base pricing includes conduit provided by A/Z from access point location to existing cable tray as well as connectivity and cable (provided by CCRI) from area TR to new access points.
  - c. Our alternate pricing reflects CCRI provided connectivity and cable installed from area TR to existing access point.
  - d. Installation of cable and connectivity (as provided by CCRI).
  - e. Termination and testing of our installed cable.
  - f. Red-line as-built drawings.
2. We have not included:
  - a. Fiber / copper patch cords or backbone cable.
  - b. Category 6A data cable.
  - c. Patch panels, connectivity, boxes, faceplates and the like.
  - d. Wireless access point installations.
  - e. Demarcation point of presence connection.
  - f. Network electronics.
  - g. Audio-visual systems.
  - h. Public address systems.
  - i. Security and surveillance systems.
  - j. Cable trays.



### 3. Corporate Qualifications

- a. Corporate Overview
- b. Relevant Certifications
- c. Rhode Island Licenses
- d. Project Manager Resume



**Our Company**

A/Z Corporation is a privately held, industry-leading engineering, construction, operations, and integrated facility maintenance services provider. Our mission is to provide the highest levels of quality and value to the clients we support in technology-driven industries. This is a commitment that our firm has upheld for more than 45 years through the efforts of our dedicated team members and our unique combination of in-house resources. We understand what it takes for modern businesses to thrive in a fast-paced marketplace, and we are here to support our clients by adapting to their needs.

We serve a continuously expanding geographic area of operations throughout the Northeast with strategically positioned offices in the region. Today, we have four regional offices in addition to our corporate office in North Stonington, CT. The regional offices are located in Hopkinton, RI; Westborough, MA; Hartford, CT; and King of Prussia, PA. Our team members take a highly collaborative approach to our clients' projects and programs, employing the latest technological solutions and industry best standards. Responsiveness and accountability are central to our goal of earning and sustaining the confidence of our clients.



A/Z in North Stonington, CT

A/Z's strongest asset by far is the strength of our team members, and we pride ourselves on the ability to recruit and retain some of the industry's most talented individuals. A/Z's skilled professionals undergo continuous training with our firm, and they are enabled and ready to do "Whatever it Takes" for our clients and their projects. This level of dedication from A/Z's team is a key attribute of how we earned the reputation as a highly customer-centric organization.

**Our Services**

We provide our industry-leading services to our clients via a wide range of delivery platforms. The foundation to all of these platforms is our customer-centric approach, which allows us to be flexible and accountable with the services we offer. A/Z uses a dynamic approach that makes best use of the strengths of our professionals, which can be specifically tailored to each undertaking. This qualifies us to offer our clients a variety of staffing and project team options. We have the capability and leadership to manage technically complex projects and programs through every phase. Today, A/Z is typically providing services under the following delivery options:

**Specialty Services (Self-Perform Capability)**

- Telecommunications & Security
- Electrical & Instrumentation
- Civil, Structural, & Architectural (CSA)
- Mechanical Piping
- Thermal Insulation
- Integrated Facilities Maintenance (IFM)

**Professional Services**

- Preconstruction & Procurement
- Construction Management
- Design/Build & EPCM
- Integrated Project Delivery (IPD)
- Owner Representation
- Traditional General Construction



## Specialty Services (Self-Perform Capability)

A/Z draws upon a staff of dedicated, multi-disciplined professionals to perform specialty construction services, facility operations, and maintenance. We are able to exercise unprecedented control over safety, schedule, quality, and budget by self-performing the following specialty services:



Telecommunications & Security

- Data Centers
- Information Transport Systems
- Wireless LAN Surveys & Design
- Process Automation & Integration
- Audio-Visual & Video Conferencing
- IP Surveillance & Security
- Telephone & Paging Systems
- CATV Systems



Electrical & Instrumentation

- CHP & Power Generation
- Emergency & Standby Power
- Low-Voltage Distribution Systems
- Medium-Voltage Distribution Systems
- Instrumentation & Calibration
- Process Control Systems
- Arc Fault & Arc Flash Analysis
- Lightning Protection (UL Certified)



Civil, Structural, & Architectural

- Interior Architectural Elements
- Add / Move / Change Renovations
- Specialized Demolition
- Sitework
- Cast-in-Place Structures
- Site Concrete
- High-Tolerance Equipment Foundations
- Equipment / Material Rigging



Mechanical Piping & Thermal Protection

- Power & Process Systems
- High Purity Piping
- Industrial Welding
- Utility Tank Farms
- ASME Code Welding
- Waste & Water Treatment
- Thermal Protection
- HVAC Systems
- Fire Protection



## Telecommunications Certifications & Training

A/Z's team members undergo continuous training to provide our clients with the latest proven solutions. This includes manufacturer training and/or certification with the following equipment and systems:



Our team includes Registered Communications Distribution Designers (RCDD), licensed Telecommunications System Contractors, and LEED APs.







## Our Financial Strength

We have remained a steadfast employer and member of the local business community. Our audited financial statement is available for review upon request. A/Z is proud to be classified as a best-in-class financial performer by the Construction Financial Management Association (CFMA) rating system. Our bonding company, Alliant (rated A+ in Best's Key Rating Guide), supports all of A/Z's bonding needs as a federally insured surety. They provide A/Z with bonding up to \$300 million. Over the past five years, A/Z has successfully managed over \$800 million of work-in-place.



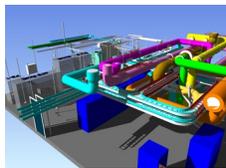
## Our Sustainability Commitment



In addition to this financial stability, we also recognize how important it is to our clients to partner with companies that share their commitment to sustainable and environmentally responsible operations. A/Z works closely with our clients to minimize the impact of our efforts on our surroundings and the long-term preservation of the environment. We are a certified member of the U.S. Green Building Council. We boast a team of professionals who undergo frequent training in support of the success of our environmental stewardship practices.

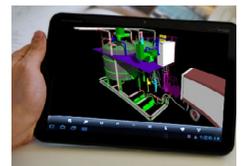
## Our Proven Technology

While our approach to each undertaking is custom-tailored to our clients' goals, our team members are consistently supported by the latest technology platforms and best practices to enhance collaboration and efficiency. A/Z has the technology in place to operate as a paperless company.



We also support complete Building Information Modeling (BIM) in all disciplines, assemblies, and systems with our own internal staff modelers. This design and construction practice can be a powerful advantage that allows the project team to combine design and building into an integrated and collaborative process, enabling design visualization in 3D, and integrated scheduling and construction cost management as 4th and 5th dimensions, respectively.

Our team uses Revit, AutoCAD, Quickpen, and Navisworks to create and incorporate design drawings into a building information model. We create our own model from 2D designs for clash detection, fabrication drawings, shop drawings, constructability reviews, sequence of work evaluations and schedule acceleration whenever 3D is unavailable. We are also using Autodesk BIM 360 Glue and Field along with PlanGrid software which allows our team members in the field to access full building models on the fly from their mobile devices.



A/Z also utilizes proven online solutions to facilitate and enhance our procurement process as well through a web-based application. This allows for the rapid and secure transfer of files with our approved subcontractors without the expense of individual reproductions. Today, we can manage all of our project documentation in a real-time digital environment. A few of the industry-standard software suites that we use include:



## Our Safety Commitment

We A/Z has developed a culture that promotes an injury-free environment and provides the safest workplace possible for our employees, subcontractors, clients, and others who enter or work near our construction sites. Our belief is that effective contractor safety programs enhance projects. Additionally, we realize that successful management with life safety and stringent environmental controls require defined objectives, strong adherence to fundamental principles, and clearly defined procedures that the team can successfully implement.



**A/Z's dedicated safety team of five respected professionals is committed to working in partnership with our clients to exceed EH&S objectives, ensuring the identification and mitigation of any anticipated hazards.**

Our dedication to the safe execution of all projects begins with a goal of zero incidents. To this end, we provide a safety-focused, trained, and experienced team for every project. A/Z's core project team members maintain their 30-hour OSHA training certification or equivalent.

Additionally, all subcontractors that we manage are evaluated prior to contract award by examining their safety programs, OSHA citation record, Lost Time Incident Rate (LTIR), Total Recordable Incident Rate (TRIR) and their insurance Experience Modification Rate (EMR). Failure to meet acceptable standards on any one of these criteria gives cause for careful, close examination. All subcontractors are required to file a safety plan as part of their bid documents and to appoint a safety coordinator to represent and train their employees as well as conduct periodic site inspections. Those requirements are in addition to local, state, and federal safety standards and regulations, including the Occupational Safety and Health Act (OSHA).



To ensure our safety commitment, our project management teams are complemented by dedicated in-house safety representatives utilizing the latest in safety inspection technology. We use Predictive Solutions to collect safety-related observations, ultimately allowing our safety team to record inspection results and corrective actions from the field into a database. This allows our team the opportunity to trend our safety performance in a real-time application.



A/Z's 2014 **Experience Modification Rate (EMR) at 0.66** sits far below the industry average of 1.0. Our current **Recordable Incident Rate (IR) at 0.46** and **Lost Workday Incident Rate (LWIR) at 0.00** are also significantly lower than the industry averages. These statistics are exceptional considering the fact that we employ over 450 active, full-time personnel including 325 trades personnel. Additionally, A/Z projects have undergone five OSHA site inspections during the past eight years resulting in **ZERO** citations.



A/Z is an "A" rated contractor with ISNetwork.

*the right health and safety resources are the unbreakable link between the plan and the result*



**PANDUIT**<sup>™</sup> building a smarter, unified business foundation  
Connect. Manage. Automate.

**PANDUIT**<sup>™</sup>  
Certified Installer

Unified Physical Infrastructure



Rhode Island Licenses

Rhode Island Department of Labor and Training  
Division of Workforce Regulation and Safety

TELECOM SYS CONTRACT DATA TSC  
VIDEO TSC  
TELEP TSC  
SOUND TSC

LIC# 4243  
ROBERT R NAULT  
192 MAIN STREET  
SOUTH GRAFTON MA 01560

*Ronald R. Ambrose*  
Administrator

01/31/2016  
Expiration Date

Rhode Island Department of Labor and Training  
Division of Workforce Regulation and Safety

TELECOMM CORPORATION DATA TSC

LIC# 4985  
A Z CORPORATION  
PAUL R SCHMITZ  
46 NORWICH WESTERLY ROAD  
NORTH STONINGTON CT 06359

*Ronald R. Ambrose*  
Administrator

03/31/2016  
Expiration Date

Rhode Island Department of Labor and Training  
Division of Workforce Regulation and Safety

TELECOM TECHNICIAN DATA TST  
VIDEO TST  
TELEP TST  
SOUND TST

LIC# 2394  
NORBERT C CABRAL  
2865 HARKNEY HILL ROAD  
COVENTRY RI 02816

*Ronald R. Ambrose*  
Administrator

12/31/2015  
Expiration Date

Rhode Island Department of Labor and Training  
Division of Workforce Regulation and Safety

ELECTRICAL CONTRACTOR A-003066

PERRY K LORENZ  
A/Z CORPORATION  
PO BOX 370  
NORTH STONINGTON CT 06359

*Ronald R. Ambrose*  
Administrator

09/30/2015  
Expiration Date

State of Rhode Island and Providence Plantations  
Rhode Island Department of Labor and Training

TELECOM TECHNICIAN DATA TST  
TELECOM SYS APPRENT  
A Z CORPORATION  
LIC# 6153  
CHARLES M TARANTO  
24 HARRIS STREET  
COVENTRY RI 02816

JOHN SHAW  
Administrator

06/30/2016  
Expiration Date



# Robert Nault, RCDD - Senior Project Manager

With over 32 years of experience in the telecommunications field, Bob's diversity and creativity enables all his projects to move forward without delays. He is responsible for estimating and managing contract negotiation and administration for projects involving low-voltage distribution, voice and data communications, value added engineering and design, security/surveillance and emergency backup systems. Bob will leverage his experience in extensive data, voice, and telephone systems installations throughout the United States to ensure the success of the Fiber Optic Backbone Cabling Infrastructure Project for CCRI.

## QUALIFICATIONS

32 years of industry experience

Central New England College  
IT Engineering Technology Program  
Certificate

BICSI Registered Communications  
Distribution Designer (RCDD)

Telecom Systems Contractor (TSC)

OSHA 10-Hour Certified

OSHA 30-Hour Certified

## PROJECT HIGHLIGHTS

### Communications System Program

**Milford Regional Medical Center | Milford, MA**  
Milford Regional Medical Center engaged A/Z to install a facility-wide voice, data, video, and paging structured cabling system as part of the Communications System Program. A/Z's telecommunications division was responsible for completing the installation of all voice/data, the TV system, integrated intercom, wireless and a paging system. Excellent coordination with facilities personnel and staff allowed for the project to be completed without impacts to the facility or its services.

### Central Facility Telecommunications United Illuminating | Orange, CT

The extensive telecommunications installations for United Illuminating's new Central Facility consists of miles of augmented category 6A, 10-gigabyte copper cabling solution and OM4, 50-micro fiber optic cabling. This cabling connects the dozens of servers and communications cabinets located throughout the data center to the rest of the facilities. A dual-tier cable tray ensured that the hundreds of thousands of feet of augmented data cable remain organized, segregated, and protected. A/Z's team also installed the infrastructure to the adjacent space housing the network operations center (NOC) and supervisory control and data acquisition (SCADA) labs.

### Special Purpose Facility National Grid | Northborough, MA

A/Z provided telecommunications services for National Grid's LEED Gold-certified Special Purpose Facility. The building features approximately 155,000 sf of control rooms, open office space, conference areas, and support space constructed to NERC/FERC CIP security standards. These areas are supported by data, HVAC, and electrical redundancy to ensure continuous operation. Cabling for the parallel data rooms and throughout the facility were completed by A/Z's team in coordination with the various other trade scopes taking place at once.

### Fast-Track cGMP Operations Center Genzyme Corporation | Northborough, MA

The fast-track build out of Genzyme's Northborough Operations Center from an existing 255,000 sf warehouse into a state-of-the-art cGMP operations facility. The installation of the critical Building Management System system and the extensive data cabling and connections to the main distribution frame were managed by A/Z's telecommunications group. The project team also

completed numerous installations within the building's data center, which serves as the head end room for the fiber optic network of the entire building. Two-tier aluminum cable trays carry data and power cabling to 20 equipment cabinets that house the NOC's servers.

### Fast-Track Voice & Data Cabling Adobe Systems, Inc. | Waltham, MA

A/Z was responsible for blanketing Adobe's new six-story office with wired and wireless data, voice, and security cabling. External connections were integrated into the building through the first floor's Meet Me Room (MMR) before being fed into an adjacent Main Server Room (MSR) and an Engineering Server Room (ESR). On each consecutive floor above, Intermediate Distribution Closets connect data services to individual computers. 37 wireless access points and an array of surveillance systems offer coverage throughout the building. The original ten-month schedule was fast-tracked into a five-month schedule.

### Westborough Voice & Data Cabling Genzyme Corporation | Westborough, MA

The installation of voice/data low voltage cabling systems for numerous Genzyme office and laboratory facilities. These initiatives regularly included the installation of category 6 UTP cabling to support voice/data applications to hundreds work area outlets throughout these campuses. The team performed the build-out of multiple main distribution frames, which included racking, cable management, ladder tray, and the grounding and bonding of all associated components. Outside plant cable, copper and fiber optic for both aerial and underground systems were also installed to support the variety of operational environments of the Genzyme sites. To execute the voice and data cabling program on a fast-track basis, the project team frequently coordinated with the client, general contractor, and subcontractors to maintain project milestones and coordinate concurrent trade work.

### Westerly Police Department Town of Westerly | Westerly, RI

The construction of the Westerly Police Department Headquarters. A data center supports all police operations and incorporates a 700 sf, three-station fully integrated emergency service dispatch center. The center includes radio and voice-over-IP phone systems, data systems, technologically advanced video monitoring systems, and off-site camera surveillance systems.



**Building Industry Consulting Service International**

THE PROFESSIONAL DESIGNATION OF

**REGISTERED COMMUNICATIONS  
DISTRIBUTION DESIGNER®**

IS AWARDED TO

**Robert R Nault**

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number: 171706R

Registration Start Date: 1/1/2015

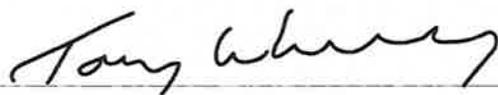
Registration End Date: 12/31/2017



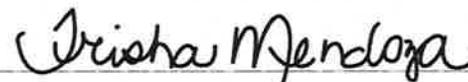
**Bicsi**  
**RCDD**

Since

3/4/1999



Chair, Registrations & Credentials Supervision Committee



Director of Credentialing

## 4. Supporting Documentation

- a. Bid Bond
- b. W9 Form
- c. Certificate of Insurance
- d. Standard Commercial Terms



# Document A310™ – 2010

Conforms with The American Institute of Architects AIA Document 310

## Bid Bond

### CONTRACTOR:

(Name, legal status and address)

A/Z Corporation  
46 Norwich Westerly Road  
North Stonington, CT 06359

### SURETY:

(Name, legal status and principal place of business)

Travelers Casualty and Surety Company of America  
One Tower Square  
Hartford, CT 06183

### Mailing Address for Notices

Construction Services, Travelers Bond  
& Financial Products, One Tower Square

Hartford, CT 06183

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

### OWNER:

(Name, legal status and address)

State of Rhode Island & Providence Plantations  
One Capitol Hill  
Providence, RI 02908

**BOND AMOUNT:** \$ 5% Five Percent of Amount Bid

### PROJECT:

(Name, location or address, and Project number, if any)

Install and Upgrade New Wireless Infrastructure - Community College of Rhode Island; Solicitation Number: 7549899

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 1st day of October, 2015.

Deborah Clark  
(Witness)

A/Z Corporation

(Principal)

(Seal)

By: Paul C. Maxfield  
(Title)

Paul C. Maxfield, Secretary



Juan M. Feasey  
(Witness)

Travelers Casualty and Surety Company of America

(Surety)

(Seal)

By: Sandra C. Lopes  
(Title)

Sandra C. Lopes, Attorney-in-Fact





POWER OF ATTORNEY

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company

Surety Bond No. Bid Bond

Principal: A/Z Corporation

OR

Project Description: Install and Upgrade New Wireless
Infrastructure - Community College of
Rhode Island; Solicitation Number:
7549899

Obligee: State of Rhode Island & Providence Plantations

KNOW ALL MEN BY THESE PRESENTS: That Farmington Casualty Company, St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, are corporations duly organized under the laws of the State of Connecticut, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc. is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint Sandra C. Lopes of the City of Boston, State of MA, their true and lawful Attorney-in-Fact, to sign, execute, seal and acknowledge the surety bond(s) referenced above.

IN WITNESS WHEREOF, the Companies have caused this Instrument to be signed and their corporate seals to be hereto affixed, this 10th day of September, 2012.

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company



State of Connecticut

City of Hartford ss.

By:

Signature of Robert L. Raney
Robert L. Raney, Senior Vice President

On this the 10th day of September, 2012, before me personally appeared Robert L. Raney, who acknowledged himself to be the Senior Vice President of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

In Witness Whereof, I hereunto set my hand and official seal.

My Commission expires the 30th day of June, 2016.



Signature of Marie C. Tetreault
Marie C. Tetreault, Notary Public

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, which resolutions are now in full force and effect, reading as follows:

**RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

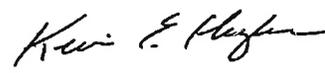
**FURTHER RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

**FURTHER RESOLVED**, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

**FURTHER RESOLVED**, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, Kevin E. Hughes, the undersigned, Assistant Secretary, of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is in full force and effect and has not been revoked.

**IN TESTIMONY WHEREOF**, I have hereunto set my hand and affixed the seals of said Companies this 1st day of October, 2015



Kevin E. Hughes, Assistant Secretary



To verify the authenticity of this Power of Attorney, call 1-800-421-3880 or contact us at [www.travelersbond.com](http://www.travelersbond.com). Please refer to the Attorney-In-Fact number, the above-named individuals and the details of the bond to which the power is attached.

## Request for Taxpayer Identification Number and Certification

**Give form to the  
requester. Do not  
send to the IRS.**

Print or type See Specific Instructions on page 2.	Name (as shown on your income tax return) <b>A/Z Corporation</b>	
	Business name, if different from above	
	Check appropriate box: <input type="checkbox"/> Individual/Sole proprietor <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ ..... <input type="checkbox"/> Exempt payee <input type="checkbox"/> Other (see instructions) ▶	
	Address (number, street, and apt. or suite no.) <b>46 Norwich Westerly Road, P.O. Box 370</b>	Requester's name and address (optional)
	City, state, and ZIP code <b>North Stonington, CT 06359-0370</b>	
	List account number(s) here (optional)	

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

**Note.** If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number
or
Employer identification number
<b>06                      0871912</b>

### Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

**Sign Here**      Signature of U.S. person ▶ *Paul C. Mayfield*

Date ▶ February 17, 2015

### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

#### Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
4/6/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Alliant Insurance Services, Inc., 131 Oliver Street, 4th Floor Boston MA 02110	<b>CONTACT NAME:</b> Aaron Kayafas <b>PHONE (A/C, No, Ext):</b> 617-535-7200 <b>E-MAIL ADDRESS:</b> AKayafas@alliant.com	<b>FAX (A/C, No):</b> 617-535-7205	
	<b>INSURER(S) AFFORDING COVERAGE</b>		
<b>INSURED</b> A/Z Corporation 46 Norwich Westerly Road PO Box 370 North Stonington CT 06359-0370	<b>INSURER A:</b> Hartford Casualty Insurance Co		<b>NAIC #</b> 29424
	<b>INSURER B:</b> Trumbull Insurance Company		27120
	<b>INSURER C:</b> Hartford Underwriters Insurance Com		30104
	<b>INSURER D:</b> Hartford Fire Insurance Company		19682
	<b>INSURER E:</b>		
	<b>INSURER F:</b>		

### COVERAGES

CERTIFICATE NUMBER: 96232704

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
C	<b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC <input type="checkbox"/> OTHER:	Y		08 UEN QT9803	12/31/2014	12/31/2015	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
D A	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	Y		08 UEN QT9801 (AOS) 08 UEN QT9802 (MA)	12/31/2014 12/31/2014	12/31/2015 12/31/2015	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	Y		08 RHU QT9804	12/31/2014	12/31/2015	EACH OCCURRENCE \$15,000,000 AGGREGATE \$15,000,000 \$
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	08 WB QT9805	12/31/2014	12/31/2015	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Community College of Rhode Island is included as Additional Insured as required by written contract and executed prior to a loss, but limited to the operations of the Insured under said contract, with respect to the Automobile, General Liability and Umbrella/Excess Liability policies.

### CERTIFICATE HOLDER

### CANCELLATION

Community College of Rhode Island 400 East Avenue Warwick, RI 02886	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
---	--

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# Standard Commercial Terms

## Stipulated Lump Sum

### Proposal Acceptance:

1. This proposal is contingent upon a scope review meeting between the Client and A/Z Corporation (A/Z) to ensure a mutual understanding and agreement of the deliverables as well as the parties arriving at agreeable contract terms and conditions within thirty (30) days of award. A/Z reserves the right to amend or correct any deficiencies, omissions, or oversights with regard to our proposal, and if accepted, this proposal offer shall become part of the contract documents and shall be read in harmony with the same. Upon any change in the proposed contract delivery method, A/Z reserves the right to adjust the General Conditions costs as applicable. A/Z will hold our pricing and proposed team for a period of thirty (30) days from the date of the proposal.
2. Acceptance of this proposal shall constitute a waiver of consequential, indirect, and liquidated damages, including, but not limited to, loss of use, loss of profit, loss of business, loss of income, loss of reputation or any other damages.
3. This proposal covers work clearly and specifically identified within the Contract documents, drawings, and specifications and as further defined herein. A/Z does not perform independent peer reviews at the time of bid to assess design document completeness, accuracy, code compliance, adherence to LEED standards or any other agency related requirements. All costs and schedule impacts associated with the foregoing shall be the subject of an approved change order directive submitted to the Client for review and approval.

### Insurance and Bonds:

1. Unless specifically stated otherwise, this proposal assumes that A/Z's current General and Excess Liability Insurance coverage is acceptable for the performance of this project. A/Z will furnish information and certificates upon request. A/Z will not be responsible for any loss, damage, or liability beyond the amounts, limits, and conditions stipulated. We will not be responsible for any loss, damage, or liability arising from the Client's negligent acts, errors, and omissions and those of the Client's staff, consultants, architects, and agents or from those of any person whose conduct we are not legally responsible for.
2. Unless specifically noted herein, Builders Risk Insurance is not included within this proposal.
3. Unless specifically noted herein, the cost for Payment and Performance Bonds has not been included within this proposal. If a Payment and Performance Bond is required, the underwriting bonding company and agent will reserve the right to review and accept the applicable contract terms and conditions.

### Invoices:

1. Project billing shall be monthly and payable within 30 days. Undisputed invoices that are unpaid after 45 days of the invoice delivery date are subject to interest at 1.0% per month. Undisputed and unpaid invoices may impact the release of project documents, or other project deliverables, and may result in the suspension of services.
2. Non-payment by the Client in excess of 60 days past due for pending invoices or non-processing of approved change orders shall constitute a material breach. A/Z reserves the right to stop work on a project in the event of a material breach without penalty.

### Warranty

1. A/Z provides a standard one-year warranty regarding its furnished labor and materials. Additional coverage may be purchased upon request.

### Hazardous Materials:

1. The Client recognizes that A/Z does not carry insurance which covers the acts or omissions relating to (a) asbestos, materials containing asbestos, or the existence, use, detection, removal, containment, or treatment thereof, or (b) pollutants, hazardous wastes, hazardous materials, contaminants, or the dispersal, discharge, leakage, use, detection, removal, or containment thereof.
2. The Client agrees that if the project involves any of these excluded materials, the Client will bear the sole risk thereof and agrees to release, indemnify, defend, and hold harmless A/Z, the architect, contractors, and its consultants. Costs associated with the testing/sampling, handling, removal, remediating, hauling or disposal of Hazardous materials shall be presented to the Client for review and approval.

### Limitation of Liability:

1. A/Z shall not be liable to the Client for any errors or omissions resulting from a professional opinion or recommendation made, unless said opinion or recommendation have evidenced gross negligence or willful misconduct. In any event, such liability shall be limited to professional liability insurance limits or limited to the fee paid to A/Z by the Client. No guarantees, warranties, or perfection in services is implied or offered. A/Z shall provide professional services consistent with accepted standards of practice and care.
2. A/Z makes no representation with regard to areas not made available for its inspection, or for latent or hidden condition.

### Miscellaneous:

1. Due to market volatility, it is recognized that product pricing and availability for some of the items quoted herein are subject to influences outside of A/Z's control. The price quoted herein is based on market pricing at the time this quotation was prepared, and is not intended nor should it be construed to be the fixed or final cost of procuring products. The actual costs and schedule will be fixed at the time products are actually procured, and, if necessary, the proposed contract price and performance schedule shall be amended accordingly. The items primarily impacted by this stipulation are metals (i.e. steel, stainless, copper, alloys, etc.), lumber, fuel, and the like.
2. Upon request, a detailed project schedule will be provided for Client's review and approval prior to the commencement of preconstruction and construction activities. Accordingly, A/Z shall prepare and submit for Client's approval, a schedule for the performance of services with regularly submitted updates. The schedule shall include reasonable allowances for review and approval times required by the Client, performance of services by the Client's consultants, as well as review and approval times required by public authorities having jurisdiction over the project or the scheduling item. Schedule dates are good faith estimates based upon A/Z's professional judgment and experience and conditions known at the time. A/Z reserves the right to amend and republish the schedule as the project progresses, allowing for changes in scope, character, delays, project size, or other interceding causes beyond the reasonable control of A/Z.
3. A/Z shall not be obligated to perform any act or implement any instruction from the Client which it believes in good faith violates any applicable law, ordinance, rule or regulation.
4. Unless stated otherwise, A/Z has not included any costs associated with specialty surveys, assessments, geo-technical, topographical analysis and/or third party testing/inspection services. A/Z has only provided for those allowances as stated and set forth within the proposal.
5. The Client shall not permit activities related to the solicitation, recruitment, granting employment to, negotiating work for hire, or providing a promise of outside employment to any employee of A/Z.
6. Upon award, A/Z assumes permission to utilize the project description and Client name in its marketing communication materials. Any photography that is Client or project-specific may be utilized with permission from the Client.
7. A/Z complies with all equal employment opportunity requirements and does not under any circumstance discriminate against any person because of race, creed, color, age, sex, national origin, handicap, marital status, or sexual orientation.
8. A/Z shall provide closeout documentation in an electronic format only. Costs associated with the production of closeout documentation in hard copy format are specifically excluded from the pricing contained within A/Z's proposal. If hard copies are requested by the client or required by the project documents, client agrees to pay for all costs associated with the production of such documentation and understands and agrees that such costs are in addition to any quoted pricing or project award and shall be billed to the client accordingly at the end of the project. A/Z will not turn over hard copy documentation until such time as the same has been paid for in full by the client.

### Confidentiality Statement:

1. This proposal contains trade secrets, proprietary and confidential information which is the property of A/Z, and as such, may only be utilized by the Client for the purposes of evaluating the submitted proposal. Such information shall not be disclosed by the Client to any third party without the prior written consent of A/Z. Said information shall not be reproduced, duplicated, utilized, published, disseminated, or disclosed, in whole or in part, for any purpose whatsoever, other than to evaluate this proposal offer. If, however, this proposal is accepted, the Client shall have the right to disclose the data, illustrations, and drawings to the extent provided within the executed contract agreement between both parties. The data and illustrations subject to this restriction are contained within this proposal. The distribution of this proposal is strictly limited to the parties hereto.



A/Z CORPORATION

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