



Powering ideas.

A PROPOSAL FOR

UNIVERSITY OF RI

KINGSTON, RI

Swan Hall Classroom Audio Visual Renovations

HB Project# P-109501

Bid# 180-14

April 17, 2014

Submitted by:
HB Communications, inc.

www.hbcommunications.com

800.243.4414





April 17, 2014

Tom Bovis
Purchaser
State of Rhode Island
Dept. of Administration, Division of Purchases
One Capitol Hill
Providence RI 02908

RE: Swan Hall Classroom AV Renovations
HB Project# P-109501
Bid# 180-11

Dear Mr. Bovis,

Thank you for inviting HB Communications, Inc. to submit a bid for the Swan Hall classrooms AV renovations bid for the furnishing and installation of 8 AV equipment. Our proposal is based on the mandatory pre-bid walk thru that took place on March 21, 2014.

As you may know, HB is the leading systems integrator in the Northeast. We maintain our position in the market by following the technology revolution and ensuring that our sales and technical teams stay current to provide our customers with the best products and services.

Please consider the benefits of working with HB – a company that has been in the industry for 65 years. Our experience, attention to detail and commitment to consistently deliver quality service has set us apart all these years. HB was here yesterday, is here today and will be here for you in the future for all your communication needs.

We look forward to meeting with your project team to share our experience, philosophy and further discuss and demonstrate our abilities to complete your project.

Regards,

A handwritten signature in black ink that reads 'Michael Bohan'.

Michael Bohan
Account Representative
HB Communications, Inc.

Corporate Office
60 Dodge Avenue
North Haven, CT 06473
203.234.9246

Boston Office
1432 Main Street
Watham, MA 02451
781.890.6046

New York Office
1130 Globe Avenue
Mountainside, NJ 07092
908.654.3600

Sales & Information
800.243.4414
Customer Service
800.852.8441

THE HB ADVANTAGE

At HB, It is our mission to help clients align the right technologies with their organizational and communication goals. We believe that audiovisual communication environments are key to fostering an engaging culture of clear communication. HB's employees work every day to ensure that our clients receive "The HB Advantage." Every member of our team is critical to the success of your project. To better understand the advantage of working with HB, please refer below.



Facilities

- Facilities strategically positioned throughout the Northeast provide timely attention and service to customers
- Headquarters in North Haven, CT is a 94,000 square foot facility housing all departments, including sales and business operations, fabrication, assembly, QA and customer service
- Additional sales, service and design offices in Waltham, MA, Mountainside, NJ and Waterford, VT



Design & Technical Teams

- We have the most highly skilled and trained technical teams in the industry
- Certifications include InfoComm CTS, CTS-I, CTS-D, Crestron Gold Certified Master Programmers and Crestron Silver Certified programmers
- Staff assists various councils with training programs and industry standards development
- Provide design and technical teams with opportunities for continued education and training



The HB Process

- Sales staff, backed by design team, work to establish customers' exact needs and requirements; handoff is then made to operations team, from which a project manager and lead technician are assigned
- The HB team is led by a Project Manager who is the primary single point of contact.
- Weekly operations meetings communicate project status and issues, plan and allocate resources
- Maintain strong relationship with specialized sub-contractors to fill contractual and time-critical requirements when necessary
- Tech Center maintains extensive design, CAD and fabrication departments; engineering manager with a team of designers and draftsmen oversee all technical aspects of projects
- Quality control specialist oversees testing and approves all assembled systems prior to shipment to the site and installation; equipment racks are fabricated and systems are staged and tested prior to delivery to the project site
- Experienced service technicians round out the project team with factory training for the equipment and systems they represent
- HB also offers service and repair at customers' sites on contractual, PM and T & M bases



Awards & Recognition

- Installations in lecture halls at America's top law schools and universities, executive boardrooms for Fortune 500 companies, network operations centers of leading telecommunications providers, government television studios and other high profile display environments
- Work has been featured in publications, such as System Contractor News (SCN), Sound and Communications, Imagine magazine and others
- Annually ranked among the top 10 in the SCN Top 50 System Integrators

HB SOLUTIONS

At HB, We design, build and support audiovisual communication environments for organizations of any size around the world.



Video Collaboration/Unified Communications

- Great collaboration is essential to the success of any organization. HB can help you create a powerful collaboration platform using a variety of technologies.
- Huge investment in HB employee certifications and technical training
 - Unified Communications
 - Immersive Telepresence
 - Cloud
 - Huddle Spaces
 - Mobile
 - Classrooms
 - Desktop
 - Telehealth
 - Conference Rooms
 - Command and Control Centers



Content Creation

- Engaging content is key to great communication; from entertainment to a variety of corporate communication applications. HB can help you align the best content creation solutions with your organization's needs.
 - Content Capture/Acquisition
 - Broadcast Studios
 - Content Storage Systems
 - Production Facilities
 - Encoding/Transcoding
 - Music Studios
 - Post Production/Animation
 - Cable Access/PEG
 - Audio Editing/Production



Content Sharing/ Digital Media

- The sharing of information, ideas and experiences is best done through an engaging audiovisual medium. HB can help align the right technologies with your content sharing needs. From local and global corporate communications to news and sports broadcasting we can help.
 - Digital Signage
 - Content Delivery
 - Advanced Display
 - Video Walls
 - Webcasting

HB SERVICES AND SUPPORT

On-site or remote. Reactive or proactive. Local or global. HB offers a wide range of remote and on-site services aligned with your business priorities to ensure the right levels of support for a wide variety of audiovisual communications needs. Our support and cloud services are not just an afterthought; they are a fundamental priority for any clients' audiovisual solution.



Professional

- Our team of passionate industry professionals works with you to design and build reliable and easy-to-use audiovisual communication environments.
- Discovery, Project Management, Engineering, Drafting, Fabrication, Quality Assurance, Installation, Programming, Unified Communications, Training, Creative Services.



24/7 Global Helpdesk

- In two words; accessible, accountable. Global Helpdesk means one contact - no matter where in the world you are for trouble reporting, user support, and on-site service.



Repair and Service

- We've discovered the best way to fix a problem is to not have on in the first place. That's why scheduled preventative maintenance visits are included to ensure everything works as designed.
- However, stuff does happen. We have on-call teams who can repair just about anything on-site and at your (more than likely) time-sensitive convenience.



Global Staffing

- We can assign our experts to your site as an extension of your staff. Full time or part time, ranging from temporary expertise to total outsourced staffing.



Remote Monitoring and Management

- Remote Monitoring and Management services identify and remedy faults – often before problems impact users – and provide ongoing configuration and change support.
- A second level of expertise involves dedicated HB Engineers who, as an extension of your staff, provide architecture and planning expertise as well as operational support.



Conference Scheduling and Production

- Conference Productivity and Concierge services ensure video conferences happen efficiently and ensure participant productivity.



Video Meeting Suites

- HB has access across the globe to more than 4000 video-ready meeting suites that enable you to conduct business-class meetings face-to-face without traveling.



Cloud

- Cloud Video Bridging - managed and on-demand multi-party meetings without additional infrastructure.
- Webcasting - create and deliver impactful video presentations with rich media and broadcast them to literally thousands of viewers cost-effectively, as well as options for participant interaction via audio, text or social media.
- Hosting - our hosting options provide the environment, operations and staff.

HB LIVE EVENT PRODUCTION

HB Live, Inc., headquartered in North Haven, CT is an event production company that blends creativity, technology, and logistics to create experiences that connect people to the message behind the event. HB Live works with clients to fully understand their vision and goals and then suggest creative and technical solutions to bring their ideas to life. We can produce any variety of events from small corporate meetings to large music festivals. Bring your idea to the table and HB Live will help you in any way they can.



Event Consulting

- We can work with you and your rough ideas from the very beginning to help you imagine, plan, and execute all aspects of your event.



Live Event Management

- We understand in depth what it takes to manage an event to a success. All the logistics that go into managing people, equipment and locations is something we have a formula for.



Creative Services

- We have a variety of creative services to help you create a more engaging experience; our creative staffs are always looking for the next place to direct their passion for artistic expression.



Technical Production Services

- We have a highly skilled technical team that is proficient in a variety of trades from technology set up and operation to stage and scenic installation.



Gear and People

- Our people and gear are available if you have the rest of the event handled and just need some technology and operators to help you out.

KEY PROJECT PERSONNEL

Based on your needs, we have carefully selected a project team that will undoubtedly meet and far surpass all of your expectations. We are pleased to introduce you to the following HB team members:



Mike Bohan, CTS
Account Representative

- Joined HB in 1990
- Past experience as a video projection specialist, installer, field service technician and bench technician
- Worked on various projects for Bryant University, Brown University, Roger Williams University, Providence College, RI College, URI, UMASS/Dartmouth, Massachusetts Maritime Academy and OSHEAN



Jim Smith, CTS
Director of Strategic Initiatives

- Prior to joining HB in 1991, was audio visual manager for Boston area hi-tech corporation
- Started as HB's director of the Boston office
- Focuses on special projects, workflow protocol and training
- Served on the Board of Governors of InfoComm
- InfoComm Academy faculty instructor



Jim Stuart
Project Manager

- Joined HB in Summer 2010
- Associate's of Science in Business Administration from Massasoit Community College
- Telecom Technician DATA TST for Rhode Island
- Microsoft CompTIA A+ certified
- Manages projects throughout the greater RI area, including Rhode Island College, University of Rhode Island, Mass Maritime and the Navy

REFERENCES

HB is proud of the systems we have installed and continue to service throughout the Northeast. Many of our customers have worked with us on multiple projects spanning years. Please feel free to contact any of the references below.

Bernie Colo
Director/ Academic Media Service
Providence College
(401) 865-2118
bcolo@providence.edu

Phil Lombardi
Director of Academic Computing & Media Services
Bryant University
(401) 232-6374
plombard@bryant.edu

Dave Toms
IT Manager
RI College
(401) 456-8608
dtoms@ric.edu

STATE LICENSING

In order to protect public health, welfare and safety, some states require licensing for workers in various trades, including low-voltage. Audiovisual systems fall into this category.

State licensing provides standards for trade practices and codes of conduct and that technicians are screened for the qualifications necessary to meet those practices. HB has invested in the necessary training, certifications and licenses to remain in compliance with regulations in all states in which we operate.

HB urges all customers to confirm that all vendors/contractors/system integrators meet compliance with state regulations. Failure to meet compliance can cause a project to be shut down by state or local authorities as well as create a lack of harmony between trades-people.

HB Communications, Inc. meets all license compliances in the states listed below. Licenses held and issuing commissions are listed as well. Copies of individual licenses may be obtained from Ronan Golding, HB's vice president of operations CT, 203.234.9246.

Connecticut (CT License #ELC. 0200599-E1)

Electrical Unlimited Contractor license

C6 Electrical Limited Journeyman or Qualified Apprentice license (minimum for all technicians)

Issued by: Department of Consumer Protection – Occupational and Professional Licensing; Tel. 860.713.600;
www.state.ct.us/DCP/

Rhode Island (RI License #TSC – 5079)

Telecommunications System Contractor License (TSCL)

Telecommunications System Technician (TST)

Telecommunications System Licensed Installer (TSLI)

Issued by: Department of Labor and Training – Professional Regulation Division; Tel. 401.462.8533;
<http://www.dlt.ri.gov/profregs/>

WARRANTY

All equipment contained in this system includes and is governed by a manufacturer's warranty. All manufacturers' warranties are honored and serviced by HB. HB warrants all system installations for six months. System installation includes the workmanship and labor provided by HB Communications and all of its subcontractors covering the scope of work included in this proposal.

Non-Equipment

During the six months, HB will provide all necessary labor required to repair or replace any defects in workmanship, cabling, connectors, equipment mounting, software and all other "non-equipment" related systems installed under the contract.

Equipment

System warranty shall include the coverage of all equipment, specific to each manufacturer's warranty for each product included in the contract.

Service & Response Times

Scheduled service shall be performed for corrective service and emergency maintenance and then only during normal business hours during normal business days.

Normal business hours shall be from 8:00 AM to 5:00 PM and normal business days Monday through Friday, national and local holidays accepted.

HB agrees to provide service at other times as requested by the Customer, but any such additional service shall be billed to the Customer. HB's standard field service rate is \$130.00 per hour during normal business hours.

HB makes every effort possible to respond to customers' needs as quickly as possible. Response time from a customer's initial call for emergency service is usually within two (2) hours for telephone response and twenty-four (24) hours for on-site service.

Exclusions

Unless otherwise covered under a manufacturer's warranty, the remedy of failure caused by the following is excluded from the Warranty: normal use and wear, hazardous environmental conditions, continual use in excess of manufacturer's recommendations and alteration of the system or any of its component parts.

Customer Responsibilities

Customer shall be responsible for the costs of any repair or replacement parts resulting from exposure of the equipment to abnormal acts or operating conditions over and above expected wear and tear such as fire, storm, lightning, theft, physical abuse, mishandling, vandalism, acts of God, or other causes beyond the reasonable control of HB, for use of a product in an application other than what the unit was intended for or attempted repairs by anyone other than HB's personnel or designated agent.

Such repair or replacement, when requested by the Customer, will be done by HB and billed to the Customer at the published rate, including parts and labor.

Warranty Period

The warranty period shall begin when the client receives beneficial use of the system, or at final acceptance, whichever comes first.

STANDARD TERMS & CONDITIONS

Millwork

All millwork shall be supplied by the Customer, unless specifically identified on the accompanying equipment list. It is the responsibility of the Customer and/or its agents to fabricate the millwork pieces to conform to all dimensional, electrical and thermal requirements.

Blocking/Supports

All in-wall blocking required to support AV equipment or displays shall be furnished and installed by others.

Loudspeaker Rigging

HB assumes that all loudspeaker rigging attachment points to base building structure will be engineered and installed by others. Rigging hardware included in this offering is limited to hardware attached to the loudspeaker for purposes of flying and aiming the loudspeaker, vertical cables and shackles or other hardware to attach to structural hanging points by others. No horizontal structural steel is included.

Telecom Wiring

All network, Ethernet, analog, and other required telecom wiring is the responsibility of the Customer. Any time lost by HB for insufficient or improperly configured telecom services – including diagnostic and repeat work – will be considered outside of the scope of this offering and is considered billable to the Customer.

Structured Wiring and Services

All voice and data communications cabling associated with this proposal is the responsibility of others. All work in this regard must be complete prior to the start of work by HB. All voice and data services associated with this proposal, including those for audio or video conferencing, must be active and tested per specifications and the installation and testing schedule.

Phasing and Grounding

All 120-volt AC receptacles and power purposed with feed to all equipment must be independent ground and same phase. If HB discovers improper phasing or grounding to be the cause of functional anomalies, Customer will remedy without penalty or cost to HB.

Vibration, Ambient Noise and Acoustics

Excessive vibration may cause certain equipment (i.e., ceiling-mounted video projectors and microphones) to malfunction. Conference and recording systems, which employ open microphones, may not perform properly if excessive ambient noise or reverb is present. If any of these conditions exist, HB will be held harmless; costs associated with remedy of these conditions will be considered billable to the Customer.

Delivery and Acceptance

The Customer agrees to designate a representative who will have the authority to sign for delivery of equipment. Customer is responsible for the security and loss liability of all delivered equipment. Acceptance of delivery does not imply that systems have been accepted as functional. Unless other arrangements are made, a secure, lockable space will be furnished for storage of equipment and material.

Low Voltage Interfaces

Only those low voltage interfaces specifically included on the attached equipment list are included in this offering. All owner furnished equipment is assumed to be supplied with the appropriate low voltage interface and low voltage interfaces required to connect to any systems furnished and/or installed by others, are assumed to be supplied by the contractor.

Labor Costs

All labor costs included in this offering are based on use of HB staff, non-union personnel. All labor costs are calculated as straight-time during normal business hours. Requirement for union or overtime rates are considered additional to this offering.

Schedule

If, through no fault of HB, the agreed upon installation schedule changes, HB will exercise its best efforts to accommodate the new schedule. Any costs associated with schedule changes are considered outside of the scope of this offering and will be negotiated as required.

Completion and Test

The project schedule must allow sufficient time for completion of all installation and final testing of systems prior to occupancy of the site. If sufficient time is not allowed, HB will be held harmless for systems that do not meet requirements. In this case, all costs associated with completion of work, including overtime labor rates, will be considered outside the scope of this offering and billable to the Customer.

Plenum Rating

Cable and equipment to be installed in air handling spaces is plenum rated as required by code. All other cable is priced as non-plenum.

Restocking Fees

Any equipment ordered for the project and then returned at the discretion of the Customer will be subject to a 25% restocking fee.

Software License

Source code for all software developed within the scope of this offering remains the property of HB. Licensing terms are available upon request.

Owner Furnished Equipment (OFE)

All equipment furnished by the Customer, whether new or used, is presumed to meet original specifications and functionality. If any OFE does not meet specifications, cost of all remedies will be borne by the Customer.

Screen Installations

The customer will be responsible for all costs associated with the installation of projection screens, both rear screen and ceiling/wall mounted.

Wall or Ceiling Finish Work

The customer will assume responsibility for repairing, patching and painting all walls or ceiling finishes that may be disturbed as the result of penetrations and mounting procedures.

Site Installation

Typical delivery is (8) eight weeks to (10) ten weeks.

Seismic Certification & Compliance

The cost of any seismic studies or remedies required by local or state-building codes is not included in this proposal.

Permits

The cost of any building permits required by any municipalities will be passed on to the owner.

ROOM READINESS

The following describes the physical conditions we require at the site in order to bring equipment into the designated area. These “room ready” conditions have been developed to insure proper site conditions that pose no compromise to the proper operation and performance of the equipment. Further, they will allow our installers to work at maximum efficiency insuring timely completion. Where reasonable or possible:

Conduit

Prior to commencement of work by HB, Customer will assure that adequate cable pathways or conduit are furnished. All conduit may not exceed 40% fill per NEC standards. If HB discovers insufficient conduit capacity, Customer will remedy without penalty or cost to HB.

120-Volt Power

All permanent 120-volt AC power and work is the responsibility of the Customer and must be in place. This includes the electrical connection to any electric projection screens. All receptacles must be properly grounded per NEC requirements, and all circuits must be of sufficient capacity to provide full turn on power to all system racks without tripping breakers. Location of all 120-volt receptacles must be within reasonable and logical proximity of equipment.

Equipment Delivery

Prior to the delivery of all equipment and electronics, all spaces are “broom-clean” and the site is free of dust and dirt. All construction, including drywall, painting, ceilings, flooring and millwork is complete. If, at the discretion of the Customer, equipment is brought to site before it is clean, functionality, longevity and warranties may be compromised.

OSHA Requirements

Prior to commencement of work by HB, the job site must meet OSHA requirements for a healthful workplace. Appropriate safety policies should be set, maintained, and enforced by all work forces.

PAYMENT TERMS & CONDITIONS

A written contract, purchase order, or other acceptable authorization to proceed must be received prior to the start of all work. HB will submit an initial invoice covering engineering/design services and any initial procurement. The value of this mobilization charge will equal approximately 30% of the entire project value; the invoice is due 'net 15'.

Each month for the duration of the project, HB will issue a progress billing invoice representing charges for all costs incurred to date, including labor and all goods "bought and stored". Verification of goods received and stored at our facilities will be supplied upon request. Verification may be in the form of receiving records, serial numbers, photographs, personal inspection or other agreeable format.

Insurance

- An insurance certificate detailing typical coverage is attached
- Any additional coverage, if required, will be billed at cost

CLOSEOUT PROCESS

In order to ensure that the client will be satisfied with a complete project, HB has developed a Closeout Process. This process ties up any loose ends ensuring that the project is complete.

Final Testing

HB will complete final termination, testing and “de-bugging” of installed systems.

Documentation

All documents referring to the project including spec sheets are handed over to the client for their records.

Equipment Manuals

HB will provide sets of equipment manuals for each piece of equipment in your project.

These manuals can be hardcopy and available on CD.

Training

After equipment has been installed, HB will train the client end users on how to use the systems. Training is scheduled based on the customer’s schedule.

Installation Sign-Off

HB utilizes an “Installation Sign-Off” form to signify project completion.

This document provides a mechanism for the Owner to acknowledge completion or receipt of beneficial use of the system or to identify performance exceptions to the system.

HB is able to remedy such exceptions on a timely basis and then identifies the beginning of the warranty period.

Portfolio Consideration

Each client project is important to us and many showcase our quality of work. After project completion, with client’s approval, HB will schedule a photo shoot featuring the recently installed technology.

In some instances, a formal case study will also be written and posted online or appear in HB marketing materials.

All photos will be available to the client upon request.

PROJECT SPECIFIC SCOPE

HB has carefully reviewed the bid specifications received. The scope of this design project is for the design of audiovisual systems for the following spaces:

Swan Hall classrooms 201, 202, 205, 207, 209, 211, 213 & 215

HB is in acknowledgement of all Bid addendums.

HB has provided the following Alternates:

- ALTERNATE #1 / 2 YR Warranty. We have also provided a 3 YR Warranty
- ALTERNATE #2 / Assistive Listening System
- ALTERNATE #3 / Spare equipment

Clarifications

Energy Electric (Subcontractor to HB) to remove all existing screens, install new screens and provide power at each screen location.

Energy Electric to patch/ paint classroom walls as needed.

URI to provide Network drops for all classrooms.

The current pricing provide is for an (8) classroom system.

PRICING – ROOM 201

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Room 201								
<u>Podium Equipment</u>								
1	1	Marshall Furniture	ELCO-35	System Letem / MFI#28353AH	2,567.00	2,567.00	3,850.00	20%
2	1	Crestron	DMP5-100-C	Digital Media Presentation System	3,390.00	3,390.00	600.00	30%
3	1	Crestron	MP-B20-B-T	Media Presentation button panel	274.00	274.00	292.00	30%
4	1	Crestron	AM-100-CRESTRON	Air Media Connect	904.00	904.00	1,600.00	30%
5	1	Crestron	PW-4818DU	PoDM Power Supply	141.00	141.00	250.00	30%
6	1	Crestron	FT-PWR-D	Flitop power center	509.00	509.00	900.00	30%
7	1	Crestron	IRP2	IR emitter	28.00	28.00	50.00	30%
8	1	Crestron	CBL-HD-12	User HDMI cable	40.00	40.00	70.00	30%
9	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8 ft for PC	45.00	45.00	80.00	30%
10	1	Crestron	CBL-HD-LOCK-4	locking HDMI cable 4ft for Bluray	34.00	34.00	60.00	30%
11	1	Crestron	CBL-HD-LOCK-2	locking HDMI cable 2 ft for Air Media	28.00	28.00	50.00	30%
12	1	Crestron	CBL-HD-DVI-12	LCD Monitor cable	40.00	40.00	70.00	30%
13	1	Extron	26-566-03	MVGA-A M-M/12 user VGA cable	34.00	34.00	60.00	30%
14	1	Extron	60-632-02	AAP301 1RU AAP rack mount	102.00	102.00	18.00	25%
15	1	Extron	70-093-72	Video input plate w/silkscreen	45.00	45.00	80.00	25%
16	1	Extron	70-587-11	AAP 3.5mm stereo mini-jack	23.00	23.00	40.00	25%
17	1	Samsung	S22C650D	22" LCD monitor	247.00	247.00	337.23	15%
18	1	Wolf Vision	VZ-3	digital document camera	2,254.00	2,254.00	2,850.00	20%
19	1	Wolf Vision	102400	replacement dry erase working surface	41.00	41.00	72.00	20%
20	1	Ergotron	45-241-026	LX desk mount LCD arm	119.00	119.00	169.00	5%
21	1	Netgear	PROSAFE	8-port gigabit VPN firewall FVS318G-100NAS	134.00	134.00	N/A	N/A
22	1	Amason Basics	RFQ425	USB 3.0 A-Male to A-Female extension cable	9.00	9.00	N/A	N/A
23	3	Targus	PA410U	DefCon CL laptop combination cable lock	21.00	63.00	N/A	N/A
24	1	Tamper-PRUFSCREW	Tri-grove 10-32x3/4L	Grainger 5KA62 Tamper proof rack screws	22.00	22.00	N/A	N/A
25	1	Tamper-PRUFSCREW	Tri-grove 10-32x1 1/2L	tamper-proof screw for document camera	16.00	16.00	N/A	N/A
26	1	Tripp Lite	RS-1215	1U rackmount pwer strip w/12 outlets	78.00	78.00	N/A	N/A
27	1	Dell	OFE	Optiplex 9020 Mini Tower	OFE	OFE	N/A	N/A
28	1	Sony	BDP-S5200	Blu-Ray Player	126.00	126.00	139.99	5%
29	1	HB	custom	25ft cord w/angle plug & metal box	85.00	85.00	N/A	N/A
30	1	Middle Atlantic	RSH-4A-2S-BDPS5100	rack mount for Sony Bluray	85.00	85.00	183.36	35%
31	1	Middle Atlantic	PD-915R-PL	rack mounted power strip	69.00	69.00	149.32	35%
32	1	Middle Atlantic	D2-LK	2-RU locking drawer	113.00	113.00	243.48	35%
33	1	Middle Atlantic	500-00071	B399a cylinder keyed alike. Cylinder for drawer above	4.00	4.00	N/A	35%
34	1	Middle Atlantic	HSK	Tamper-proof rack screws	21.00	22.00	44.72	35%
35	4	Middle Atlantic	LBP-1R	cable management round rods	33.00	132.00	70.60	35%
36	2	Middle Atlantic	VT-1	1 RU vented Blanks	8.00	16.00	18.04	35%
37	1	Middle Atlantic	EB2	2 RU Blank	7.00	7.00	15.14	35%
38	1	Middle Atlantic	EB1	1 RU Blank	5.00	5.00	11.28	35%
39	1	Middle Atlantic	S3	3 RU regular pattern security cover for DMPS	21.00	21.00	46.10	35%
<u>Projection Equipment</u>								
40	1	Espon	V11H535020	Pro G6450WU projector w/ standard lens	2,891.00	2,891.00	N/A	35%
41	1	Crestron	DM-RMC-100-C	DM Receiver	509.00	509.00	900.00	30%
42	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8ft for projector	45.00	45.00	80.00	30%
43	1	Chief	CMS490	plenum rated box for RMC & APC-C2 above	321.00	321.00	549.00	25%
44	1	Targus	PA410U	DefCon CL Laptop cable lock for proj	21.00	21.00	N/A	N/A
45	1	OFE	APC	C2 sure protector for projector	OFE	OFE	N/A	N/A
46	1	Draper	116375L	targa, low voltage contrast grey XH800E 16:10, 50" x 80"	772.00	772.00	1,139.00	20%
47	1	Custom	included w/ ceil mt	black custom length projector column/pipe	incl	incl	N/A	N/A
48	1	Chief	CMA100	ceiling mount (plate & column)	109.00	109.00	195.00	30%
49	1	Chief	RPA298	projector mount	108.00	108.00	229.00	30%
50	1	Comprotec	100-F	Sonic Shock 5 Alaram for projector 699 Keyed alike	80.00	80.00	N/A	N/A
<u>Speaker System</u>								
51	2	JBL	Control 25-WH	program wall mounted speakers	106.00	212.00	173.00	20%
52	1	HB		cables, connectors and all hardware necessary to install a complete working system	392.00	392.00	N/A	N/A
Room 201 Equipment Total						17,332.00		



PRICING – ROOM 201 - CONTINUED

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Non Equipment								
1	1	HB		Engineering/Drafting/Documentation		182.00		
2	1	HB		Programming		440.00		
3	1	HB		Shop Assembly/Fabrication/QC		992.00		
4	1	HB		Project Management		308.00		
5	1	HB		Site Installation & QC		2,233.00		
6	1	HB		Union EC Installation		1,251.00		
7	1	HB		G&A		385.00		
Non-Equipment Total						5,791.00		
GRAND TOTAL						23,123.00		

PRICING – ROOM 202

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Room 202								
<u>Podium Equipment</u>								
1	1	Marshall Furniture	ELCO-35	System Letem / MFI#28353AH	2,567.00	2,567.00	3,850.00	20%
2	1	Crestron	DMP5-100-C	Digital Media Presentation System	3,390.00	3,390.00	600.00	30%
3	1	Crestron	MP-B20-B-T	Media Presentation button panel	274.00	274.00	292.00	30%
4	1	Crestron	AM-100-CRESTRON	Air Media Connect	904.00	904.00	1,600.00	30%
5	1	Crestron	PW-4818DU	PoDM Power Supply	141.00	141.00	250.00	30%
6	1	Crestron	FT-PWR-D	Flip top power center	509.00	509.00	900.00	30%
7	1	Crestron	IRP2	IR emitter	28.00	28.00	50.00	30%
8	1	Crestron	CBL-HD-12	User HDMI cable	40.00	40.00	70.00	30%
9	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8 ft for PC	45.00	45.00	80.00	30%
10	1	Crestron	CBL-HD-LOCK-4	locking HDMI cable 4ft for Bluray	34.00	34.00	60.00	30%
11	1	Crestron	CBL-HD-LOCK-2	locking HDMI cable 2 ft for Air Media	28.00	28.00	50.00	30%
12	1	Crestron	CBL-HD-DVI-12	LCD Monitor cable	40.00	40.00	70.00	30%
13	1	Extron	26-566-03	MVGA-A M-M/12 user VGA cable	34.00	34.00	60.00	30%
14	1	Extron	60-632-02	AAP301 1RU AAP rack mount	102.00	102.00	18.00	25%
15	1	Extron	70-093-72	Video input plate w/silkscreen	45.00	45.00	80.00	25%
16	1	Extron	70-587-11	AAP 3.5mm stereo mini-jack	23.00	23.00	40.00	25%
17	1	Samsung	S22C650D	22" LCD monitor	247.00	247.00	337.23	15%
18	1	Wolf Vision	VZ-3	digital document camera	2,254.00	2,254.00	2,850.00	20%
19	1	Wolf Vision	102400	replacement dry erase working surface	41.00	41.00	72.00	20%
20	1	Ergotron	45-241-026	LX desk mount LCD arm	119.00	119.00	169.00	5%
21	1	Netgear	PROSAFE	8-port gigabit VPN firewall FVS318G-100NAS	134.00	134.00	N/A	N/A
22	1	Amazon Basics	RFQ425	USB 3.0 A-Male to A-Female extension cable	9.00	9.00	N/A	N/A
23	3	Targus	PA410U	DefCon CL laptop combination cable lock	21.00	63.00	N/A	N/A
24	1	Tamper-PRUFSCREW	Tri-grove 10-32x3/4L	Grainger 5KA62 Tamper proof rack screws	22.00	22.00	N/A	N/A
25	1	Tamper-PRUFSCREW	Tri-grove 10-32x1 1/2L	tamper-proof screw for document camera	16.00	16.00	N/A	N/A
26	1	Tripp Lite	RS-1215	1U rackmount power strip w/12 outlets	78.00	78.00	N/A	N/A
27	1	Dell	OFE	Optiplex 9020 Mini Tower	OFE	OFE	N/A	N/A
28	1	Sony	BDP-S5200	Blu-Ray Player	126.00	126.00	139.99	5%
29	1	HB	custom	25ft cord w/angle plug & metal box	85.00	85.00	N/A	N/A
30	1	Middle Atlantic	RSH-4A-2S-BDPS5100	rack mount for Sony Bluray	85.00	85.00	183.36	35%
31	1	Middle Atlantic	PD-915R-PL	rack mounted power strip	69.00	69.00	149.32	35%
32	1	Middle Atlantic	D2-LK	2-RU locking drawer	113.00	113.00	243.48	35%
33	1	Middle Atlantic	500-00071	B399a keyed alike. Dylinder for drawer above	4.00	4.00	N/A	35%
34	1	Middle Atlantic	HSK	Tamper-proof rack screws	21.00	22.00	44.72	35%
35	4	Middle Atlantic	LBP-1R	cable management round rods	33.00	132.00	70.60	35%
36	2	Middle Atlantic	VT-1	1 RU vented Blanks	8.00	16.00	18.04	35%
37	1	Middle Atlantic	EB2	2 RU Blank	7.00	7.00	15.14	35%
38	1	Middle Atlantic	EB1	1 RU Blank	5.00	5.00	11.28	35%
39	1	Middle Atlantic	S3	3 RU regular pattern security cover for DMPS	21.00	21.00	46.10	35%
<u>Projection Equipment</u>								
40	1	Espon	V11H535020	Pro G6450WU projector w/ standard lens	2,891.00	2,891.00	N/A	35%
41	1	Crestron	DM-RMC-100-C	DM Receiver	509.00	509.00	900.00	30%
42	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8ft for projector	45.00	45.00	80.00	30%
43	1	Chief	CMS490	plenum rated box for RMC & APC-C2 above	321.00	321.00	549.00	25%
44	1	Targus	PA410U	DefCon CL Laptop cable lock for proj	21.00	21.00	N/A	N/A
45	1	OFE	APC	C2 sure protector for projector	OFE	OFE	N/A	N/A
46	1	Draper	116375L	targa, low voltage contrast grey XH800E 16:10, 50" x 80"	772.00	772.00	1,139.00	20%
47	1	Custom	included w/ ceil mt	black custom length projector column/pipe	incl	incl	N/A	N/A
48	1	Chief	CMA100	ceiling mount (plate & column)	109.00	109.00	195.00	30%
49	1	Chief	RPA298	projector mount	108.00	108.00	229.00	30%
50	1	Comprotec	100-F	Sonic Shock 5 Alarm for projector 699 Keyed alike	80.00	80.00	N/A	N/A
<u>Speaker System</u>								
51	2	JBL	Control 25-WH	program wall mounted speakers	106.00	212.00	173.00	20%
52	1	HB		cables, connectors and all hardware necessary to install a complete working system	392.00	392.00	N/A	N/A
Room 202 Equipment Total						\$ 17,332.00		



PRICING – ROOM 202 - CONTINUED

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Non Equipment								
1	1	HB		Engineering/Drafting/Documentation			182.00	
2	1	HB		Programming			440.00	
3	1	HB		Shop Assembly/Fabrication/QC			992.00	
4	1	HB		Project Management			308.00	
5	1	HB		Site Installation & QC			2,233.00	
6	1	HB		Union EC Installation			1,251.00	
7	1	HB		G&A			385.00	
Non-Equipment Total							<u>\$ 5,791.00</u>	
GRAND TOTAL							<u>\$ 23,123.00</u>	

PRICING – ROOM 205

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Room 205								
<u>Podium Equipment</u>								
1	1	Marshall Furniture	ELCO-35	System Letern / MFI#28353AH	2,567.00	2,567.00	3,850.00	20%
2	1	Crestron	DMPS-100-C	Digital Media Presentation System	3,390.00	3,390.00	600.00	30%
3	1	Crestron	MP-B20-B-T	Media Presentation button panel	274.00	274.00	292.00	30%
4	1	Crestron	AM-100-CRESTRON	Air Media Connect	904.00	904.00	1,600.00	30%
5	1	Crestron	PW-4818DU	PoDM Power Supply	141.00	141.00	250.00	30%
6	1	Crestron	FT-PWR-D	Fliptop power center	509.00	509.00	900.00	30%
7	1	Crestron	IRP2	IR emitter	28.00	28.00	50.00	30%
8	1	Crestron	CBL-HD-12	User HDMI cable	40.00	40.00	70.00	30%
9	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8 ft for PC	45.00	45.00	80.00	30%
10	1	Crestron	CBL-HD-LOCK-4	locking HDMI cable 4ft for Bluray	34.00	34.00	60.00	30%
11	1	Crestron	CBL-HD-LOCK-2	locking HDMI cable 2 ft for Air Media	28.00	28.00	50.00	30%
12	1	Crestron	CBL-HD-DVI-12	LCD Monitor cable	40.00	40.00	70.00	30%
13	1	Extron	26-566-03	MVGA-A M-M/12 user VGA cable	34.00	34.00	60.00	30%
14	1	Extron	60-632-02	AAP301 1RU AAP rack mount	102.00	102.00	18.00	25%
15	1	Extron	70-093-72	Video input plate w/silkscreen	45.00	45.00	80.00	25%
16	1	Extron	70-587-11	AAP 3.5mm stereo mini-jack	23.00	23.00	40.00	25%
17	1	Samsung	S22C650D	22" LCD monitor	247.00	247.00	337.23	15%
18	1	Wolf Vision	VZ-3	digital document camera	2,254.00	2,254.00	2,850.00	20%
19	1	Wolf Vision	102400	replacement dry erase working surface	41.00	41.00	72.00	20%
20	1	Ergotron	45-241-026	LX desk mount LCD arm	119.00	119.00	169.00	5%
21	1	Netgear	PROSAFE	8-port gigabit VPN firewall FVS318G-100NAS	134.00	134.00	N/A	N/A
22	1	Amason Basics	RFO425	USB 3.0 A-Male to A-Female extension cable	9.00	9.00	N/A	N/A
23	3	Targus	PA410U	DefCon CL laptop combination cable lock	21.00	63.00	N/A	N/A
24	1	Tamper-PRUFSCREW	Tri-grove 10-32x3/4L	Grainger 5KA62 Tamper proof rack screws	22.00	22.00	N/A	N/A
25	1	Tamper-PRUFSCREW	Tri-grove 10-32x1 1/2L	tamper-proof screw for document camera	16.00	16.00	N/A	N/A
26	1	Tripp Lite	RS-1215	1U rackmount pwer strip w/12 outlets	78.00	78.00	N/A	N/A
27	1	Dell	OFE	Optiplex 9020 Mini Tower	OFE	OFE	N/A	N/A
28	1	Sony	BDP-S5200	Blu-Ray Player	126.00	126.00	139.99	5%
29	1	HB	custom	25ft cord w/angle plug & metal box	85.00	85.00	N/A	N/A
30	1	Middle Atlantic	RSH-4A-2S-BDPS5100	rack mount for Sony Bluray	85.00	85.00	183.36	35%
31	1	Middle Atlantic	PD-915R-PL	rack mounted power strip	69.00	69.00	149.32	35%
32	1	Middle Atlantic	D2-LK	2-RU locking drawer	113.00	113.00	243.48	35%
33	1	Middle Atlantic	500-00071	B399a keyed alike. Dylnder for drawer above	4.00	4.00	N/A	35%
34	1	Middle Atlantic	HSK	Tamper-proof rack screws	21.00	22.00	44.72	35%
35	4	Middle Atlantic	LBP-1R	cable management round rods	33.00	132.00	70.60	35%
36	2	Middle Atlantic	VT-1	1 RU vented Blanks	8.00	16.00	18.04	35%
37	1	Middle Atlantic	EB2	2 RU Blank	7.00	7.00	15.14	35%
38	1	Middle Atlantic	EB1	1 RU Blank	5.00	5.00	11.28	35%
39	1	Middle Atlantic	S3	3 RU regular pattern security cover for DMPS	21.00	21.00	46.10	35%
<u>Projection Equipment</u>								
40	1	Espon	V11H535020	Pro G6450WU projector w/ standard lens	2,891.00	2,891.00	N/A	35%
41	1	Crestron	DM-RMC-100-C	DM Receiver	509.00	509.00	900.00	30%
42	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8ft for projector	45.00	45.00	80.00	30%
43	1	Chief	CMS490	plenum rated box for RMC & APC-C2 above	321.00	321.00	549.00	25%
44	1	Targus	PA410U	DefCon CL Laptop cable lock for proj	21.00	21.00	N/A	N/A
45	1	OFE	APC	C2 sure protector for projector	OFE	OFE	N/A	N/A
46	1	Draper	116375L	targa, low voltage contrast grey XH800E 16:10, 50" x 80"	772.00	772.00	1,139.00	20%
47	1	Custom	included w/ ceil mt	black custom length projector column/pipe	incl	incl	N/A	N/A
48	1	Chief	CMA100	ceiling mount (plate & column)	109.00	109.00	195.00	30%
49	1	Chief	RPA298	projector mount	108.00	108.00	229.00	30%
50	1	Comprotec	100-F	Sonic Shock 5 Alram for projector 699 Keyed alike	80.00	80.00	N/A	N/A
<u>Speaker System</u>								
51	2	JBL	Control 25-WH	program wall mounted speakers	106.00	212.00	173.00	20%
52	1	HB		cables, connectors and all hardware necessary to install a complete working system	388.00	388.00	N/A	N/A
Room 205 Equipment Total						\$ 17,328.00		



PRICING – ROOM 205 - CONTINUED

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Non Equipment								
1	1	HB		Engineering/Drafting/Documentation		182.00		
2	1	HB		Programming		440.00		
3	1	HB		Shop Assembly/Fabrication/QC		992.00		
4	1	HB		Project Management		308.00		
5	1	HB		Site Installation & QC		2,233.00		
6	1	HB		Union EC Installation		1,251.00		
7	1	HB		G&A		385.00		
Non-Equipment Total						<u>\$ 5,791.00</u>		
GRAND TOTAL						<u>\$ 23,119.00</u>		

PRICING – ROOM 207

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Room 207								
<u>Podium Equipment</u>								
1	1	Marshall Furniture	ELCO-35	System Letem / MFI#28353AH	2,567.00	2,567.00	3,850.00	20%
2	1	Crestron	DMP5-100-C	Digital Media Presentation System	3,390.00	3,390.00	600.00	30%
3	1	Crestron	MP-B20-B-T	Media Presentation button panel	274.00	274.00	292.00	30%
4	1	Crestron	AM-100-CRESTRON	Air Media Connect	904.00	904.00	1,600.00	30%
5	1	Crestron	PW-4818DU	PoDM Power Supply	141.00	141.00	250.00	30%
6	1	Crestron	FT-PWR-D	Fliptop power center	509.00	509.00	900.00	30%
7	1	Crestron	IRP2	IR emitter	28.00	28.00	50.00	30%
8	1	Crestron	CBL-HD-12	User HDMI cable	40.00	40.00	70.00	30%
9	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8 ft for PC	45.00	45.00	80.00	30%
10	1	Crestron	CBL-HD-LOCK-4	locking HDMI cable 4ft for Bluray	34.00	34.00	60.00	30%
11	1	Crestron	CBL-HD-LOCK-2	locking HDMI cable 2 ft for Air Media	28.00	28.00	50.00	30%
12	1	Crestron	CBL-HD-DVI-12	LCD Monitor cable	40.00	40.00	70.00	30%
13	1	Extron	26-566-03	MVGA-A M-M/12 user VGA cable	34.00	34.00	60.00	30%
14	1	Extron	60-632-02	AAP301 1RU AAP rack mount	102.00	102.00	18.00	25%
15	1	Extron	70-093-72	Video input plate w/silkscreen	45.00	45.00	80.00	25%
16	1	Extron	70-587-11	AAP 3.5mm stereo mini-jack	23.00	23.00	40.00	25%
17	1	Samsung	S22C650D	22" LCD monitor	247.00	247.00	337.23	15%
18	1	Wolf Vision	VZ-3	digital document camera	2,254.00	2,254.00	2,850.00	20%
19	1	Wolf Vision	102400	replacement dry erase working surface	41.00	41.00	72.00	20%
20	1	Ergotron	45-241-026	LX desk mount LCD arm	119.00	119.00	169.00	5%
21	1	Netgear	PROSAFE	8-port gigabit VPN firewall FVS318G-100NAS	134.00	134.00	N/A	N/A
22	1	Amason Basics	RFQ425	USB 3.0 A-Male to A-Female extension cable	9.00	9.00	N/A	N/A
23	3	Targus	PA410U	DefCon CL laptop combination cable lock	21.00	63.00	N/A	N/A
24	1	Tamper-PRUFSCREW	Tri-grove 10-32x3/4L	Grainger 5KA62 Tamper proof rack screws	22.00	22.00	N/A	N/A
25	1	Tamper-PRUFSCREW	Tri-grove 10-32x1 1/2L	tamper-proof screw for document camera	16.00	16.00	N/A	N/A
26	1	Tripp Lite	RS-1215	1U rackmount pwer strip w/12 outlets	78.00	78.00	N/A	N/A
27	1	Dell	OFE	Optiplex 9020 Mini Tower	OFE	OFE	N/A	N/A
28	1	Sony	BDP-S5200	Blu-Ray Player	126.00	126.00	139.99	5%
29	1	HB	custom	25ft cord w/angle plug & metal box	85.00	85.00	N/A	N/A
30	1	Middle Atlantic	RSH-4A-2S-BDPS5100	rack mount for Sony Bluray	85.00	85.00	183.36	35%
31	1	Middle Atlantic	PD-915R-PL	rack mounted power strip	69.00	69.00	149.32	35%
32	1	Middle Atlantic	D2-LK	2-RU locking drawer	113.00	113.00	243.48	35%
33	1	Middle Atlantic	500-00071	B399a keyed alike. Dylinder for drawer above	4.00	4.00	N/A	35%
34	1	Middle Atlantic	HSK	Tamper-proof rack screws	21.00	22.00	44.72	35%
35	4	Middle Atlantic	LBP-1R	cable management round rods	33.00	132.00	70.60	35%
36	2	Middle Atlantic	VT-1	1 RU vented Blanks	8.00	16.00	18.04	35%
37	1	Middle Atlantic	EB2	2 RU Blank	7.00	7.00	15.14	35%
38	1	Middle Atlantic	EB1	1 RU Blank	5.00	5.00	11.28	35%
39	1	Middle Atlantic	S3	3 RU regular pattern security cover for DMP5	21.00	21.00	46.10	35%
<u>Projection Equipment</u>								
40	1	Espon	V11H535020	Pro G6450WU projector w/ standard lens	2,891.00	2,891.00	N/A	35%
41	1	Crestron	DM-RMC-100-C	DM Receiver	509.00	509.00	900.00	30%
42	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8ft for projector	45.00	45.00	80.00	30%
43	1	Chief	CMS490	plenum rated box for RMC & APC-C2 above	321.00	321.00	549.00	25%
44	1	Targus	PA410U	DefCon CL Laptop cable lock for proj	21.00	21.00	N/A	N/A
45	1	OFE	APC	C2 sure protector for projector	OFE	OFE	N/A	N/A
46	1	Draper	116375L	targa, low voltage contrast grey XH800E 16:10, 50" x 80"	772.00	772.00	1,139.00	20%
47	1	Custom	included w/ ceil mt	black custom length projector column/pipe	incl	incl	N/A	N/A
48	1	Chief	CMA100	ceiling mount (plate & column)	109.00	109.00	195.00	30%
49	1	Chief	RPA298	projector mount	108.00	108.00	229.00	30%
50	1	Comprotec	100-F	Sonic Shock 5 Alram for projector 699 Keyed alike	80.00	80.00	N/A	N/A
<u>Speaker System</u>								
51	2	JBL	Control 25-WH	program wall mounted speakers	106.00	212.00	173.00	20%
52	1	HB		cables, connectors and all hardware necessary to install a complete working system	392.00	392.00	N/A	N/A
Room 207 Equipment Total						\$ 17,332.00		



PRICING – ROOM 207- CONTINUED

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Non Equipment								
1	1	HB		Engineering/Drafting/Documentation		182.00		
2	1	HB		Programming		440.00		
3	1	HB		Shop Assembly/Fabrication/QC		992.00		
4	1	HB		Project Management		308.00		
5	1	HB		Site Installation & QC		2,233.00		
7	1	HB		Union EC Installation		1,251.00		
8	1	HB		G&A		385.00		
Non-Equipment Total						\$ 5,791.00		
GRAND TOTAL						\$ 23,123.00		

PRICING – ROOM 209

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Room 209								
<u>Podium Equipment</u>								
1	1	Marshall Furniture	ELCO-35	System Letern / MFI#28353AH	2,567.00	2,567.00	3,850.00	20%
2	1	Crestron	DMPS-100-C	Digital Media Presentation System	3,390.00	3,390.00	600.00	30%
3	1	Crestron	MP-B20-B-T	Media Presentation button panel	274.00	274.00	292.00	30%
4	1	Crestron	AM-100-CRESTRON	Air Media Connect	904.00	904.00	1,600.00	30%
5	1	Crestron	PW-4818DU	PoDM Power Supply	141.00	141.00	250.00	30%
6	1	Crestron	FT-PWR-D	Fliptop power center	509.00	509.00	900.00	30%
7	1	Crestron	IRP2	IR emitter	28.00	28.00	50.00	30%
8	1	Crestron	CBL-HD-12	User HDMI cable	40.00	40.00	70.00	30%
9	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8 ft for PC	45.00	45.00	80.00	30%
10	1	Crestron	CBL-HD-LOCK-4	locking HDMI cable 4ft for Bluray	34.00	34.00	60.00	30%
11	1	Crestron	CBL-HD-LOCK-2	locking HDMI cable 2 ft for Air Media	28.00	28.00	50.00	30%
12	1	Crestron	CBL-HD-DVI-12	LCD Monitor cable	40.00	40.00	70.00	30%
13	1	Extron	26-566-03	MVGA-A M-M/12 user VGA cable	34.00	34.00	60.00	30%
14	1	Extron	60-632-02	AAP301 1RU AAP rack mount	102.00	102.00	18.00	25%
15	1	Extron	70-093-72	Video input plate w/silkscreen	45.00	45.00	80.00	25%
16	1	Extron	70-587-11	AAP 3.5mm stereo mini-jack	23.00	23.00	40.00	25%
17	1	Samsung	S22C650D	22" LCD monitor	247.00	247.00	337.23	15%
18	1	Wolf Vision	VZ-3	digital document camera	2,254.00	2,254.00	2,850.00	20%
19	1	Wolf Vision	102400	replacement dry erase working surface	41.00	41.00	72.00	20%
20	1	Ergotron	45-241-026	LX desk mount LCD arm	119.00	119.00	169.00	5%
21	1	Netgear	PROSAFE	8-port gigabit VPN firewall FVS318G-100NAS	134.00	134.00	N/A	N/A
22	1	Amason Basics	RFQ425	USB 3.0 A-Male to A-Female extension cable	9.00	9.00	N/A	N/A
23	3	Targus	PA410U	DefCon CL laptop combination cable lock	21.00	63.00	N/A	N/A
24	1	Tamper-PRUFSCREW	Tri-grove 10-32x3/4L	Grainger 5KA62 Tamper proof rack screws	22.00	22.00	N/A	N/A
25	1	Tamper-PRUFSCREW	Tri-grove 10-32x1 1/2L	tamper-proof screw for document camera	16.00	16.00	N/A	N/A
26	1	Tripp Lite	RS-1215	1U rackmount pwer strip w/12 outlets	78.00	78.00	N/A	N/A
27	1	Dell	OFE	Optiplex 9020 Mini Tower	OFE	OFE	N/A	N/A
28	1	Sony	BDP-S5200	Blu-Ray Player	126.00	126.00	139.99	5%
29	1	HB	custom	25ft cord w/angle plug & metal box	85.00	85.00	N/A	N/A
30	1	Middle Atlantic	RSH-4A-2S-BDPS5100	rack mount for Sony Bluray	85.00	85.00	183.36	35%
31	1	Middle Atlantic	PD-915R-PL	rack mounted power strip	69.00	69.00	149.32	35%
32	1	Middle Atlantic	D2-LK	2-RU locking drawer	113.00	113.00	243.48	35%
33	1	Middle Atlantic	B399A cylinder	B399a keyed alike. Dylinder for drawer above	4.00	4.00	N/A	35%
34	1	Middle Atlantic	HSK	Tamper-proof rack screws	21.00	22.00	44.72	35%
35	4	Middle Atlantic	LBP-1R	cable management round rods	33.00	132.00	70.60	35%
36	2	Middle Atlantic	VT-1	1 RU vented Blanks	8.00	16.00	18.04	35%
37	1	Middle Atlantic	EB2	2 RU Blank	7.00	7.00	15.14	35%
38	1	Middle Atlantic	EB1	1 RU Blank	5.00	5.00	11.28	35%
39	1	Middle Atlantic	S3	3 RU regular pattern security cover for DMPS	21.00	21.00	46.10	35%
<u>Projection Equipment</u>								
40	1	Espon	V11H535020	Pro G6450WU projector w/ standard lens	2,891.00	2,891.00	N/A	35%
41	1	Crestron	DM-RMC-100-C	DM Receiver	509.00	509.00	900.00	30%
42	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8ft for projector	45.00	45.00	80.00	30%
43	1	Chief	CMS490	plenum rated box for RMC & APC-C2 above	321.00	321.00	549.00	25%
44	1	Targus	PA410U	DefCon CL Laptop cable lock for proj	21.00	21.00	N/A	N/A
45	1	OFE	APC	C2 sure protector for projector	OFE	OFE	N/A	N/A
46	1	Draper	116375L	targa, low voltage contrast grey XH800E 16:10, 50" x 80"	772.00	772.00	1,139.00	20%
47	1	Custom	included w/ ceil mt	black custom length projector column/pipe	incl	incl	N/A	N/A
48	1	Chief	CMA100	ceiling mount (plate & column)	109.00	109.00	195.00	30%
49	1	Chief	RPA298	projector mount	108.00	108.00	229.00	30%
50	1	Comprotec	100-F	Sonic Shock 5 Alram for projector 699 Keyed alike	80.00	80.00	N/A	N/A
<u>Speaker System</u>								
51	2	JBL	Control 25-WH	program wall mounted speakers	106.00	212.00	173.00	20%
52	1	HB		cables, connectors and all hardware necessary to	392.00	392.00	N/A	N/A
Room 209 Equipment Total						\$ 17,332.00		



PRICING – ROOM 209 - CONTINUED

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Non Equipment								
1	1	HB		Engineering/Drafting/Documentation		182.00		
2	1	HB		Programming		440.00		
3	1	HB		Shop Assembly/Fabrication/QC		992.00		
4	1	HB		Project Management		308.00		
5	1	HB		Site Installation & QC		2,233.00		
6	1	HB		Union EC Installation		1,251.00		
7	1	HB		G&A		385.00		
Non-Equipment Total						\$ 5,791.00		
GRAND TOTAL						\$ 23,123.00		

PRICING – ROOM 211

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Room 211								
<u>Podium Equipment</u>								
1	1	Marshall Furniture	ELCO-35	System Letern / MFI#28353AH	2,567.00	2,567.00	3,850.00	20%
2	1	Crestron	DMP5-100-C	Digital Media Presentation System	3,390.00	3,390.00	600.00	30%
3	1	Crestron	MP-B20-B-T	Media Presentation button panel	274.00	274.00	292.00	30%
4	1	Crestron	AM-100-CRESTRON	Air Media Connect	904.00	904.00	1,600.00	30%
5	1	Crestron	PW-4818DU	PoDM Power Supply	141.00	141.00	250.00	30%
6	1	Crestron	FT-PWR-D	Fliptop power center	509.00	509.00	900.00	30%
7	1	Crestron	IRP2	IR emitter	28.00	28.00	50.00	30%
8	1	Crestron	CBL-HD-12	User HDMI cable	40.00	40.00	70.00	30%
9	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8 ft for PC	45.00	45.00	80.00	30%
10	1	Crestron	CBL-HD-LOCK-4	locking HDMI cable 4ft for Bluray	34.00	34.00	60.00	30%
11	1	Crestron	CBL-HD-LOCK-2	locking HDMI cable 2 ft for Air Media	28.00	28.00	50.00	30%
12	1	Crestron	CBL-HD-DVI-12	LCD Monitor cable	40.00	40.00	70.00	30%
13	1	Extron	26-566-03	MVGA-A M-M/12 user VGA cable	34.00	34.00	60.00	30%
14	1	Extron	60-632-02	AAP301 1RU AAP rack mount	102.00	102.00	18.00	25%
15	1	Extron	70-093-72	Video input plate w/silkscreen	45.00	45.00	80.00	25%
16	1	Extron	70-587-11	AAP 3.5mm stereo mini-jack	23.00	23.00	40.00	25%
17	1	Samsung	S22C650D	22" LCD monitor	247.00	247.00	337.23	15%
18	1	Wolf Vision	VZ-3	digital document camera	2,254.00	2,254.00	2,850.00	20%
19	1	Wolf Vision	102400	replacement dry erase working surface	41.00	41.00	72.00	20%
20	1	Ergotron	45-241-026	LX desk mount LCD arm	119.00	119.00	169.00	5%
21	1	Netgear	PROSAFE	8-port gigabit VPN firewall FVS318G-100NAS	134.00	134.00	N/A	N/A
22	1	Amason Basics	RFQ425	USB 3.0 A-Male to A-Female extension cable	9.00	9.00	N/A	N/A
23	3	Targus	PA410U	DefCon CL laptop combination cable lock	21.00	63.00	N/A	N/A
24	1	Tamper-PRUFSCREW	Tri-grove 10-32x3/4L	Grainger 5KA62 Tamper proof rack screws	22.00	22.00	N/A	N/A
25	1	Tamper-PRUFSCREW	Tri-grove 10-32x1 1/2L	tamper-proof screw for document camera	16.00	16.00	N/A	N/A
26	1	Tripp Lite	RS-1215	1U rackmount pwer strip w/12 outlets	78.00	78.00	N/A	N/A
27	1	Dell	OFE	Optiplex 9020 Mini Tower	OFE	OFE	N/A	N/A
28	1	Sony	BDP-S5200	Blu-Ray Player	126.00	126.00	139.99	5%
29	1	HB	custom	25ft cord w/angle plug & metal box	85.00	85.00	N/A	N/A
30	1	Middle Atlantic	RSH-4A-2S-BDPS5100	rack mount for Sony Bluray	85.00	85.00	183.36	35%
31	1	Middle Atlantic	PD-915R-PL	rack mounted power strip	69.00	69.00	149.32	35%
32	1	Middle Atlantic	D2-LK	2-RU locking drawer	113.00	113.00	243.48	35%
33	1	Middle Atlantic	B399A cylinder	B399a keyed alike. Dylinder for drawer above	4.00	4.00	N/A	35%
34	1	Middle Atlantic	HSK	Tamper-proof rack screws	21.00	22.00	44.72	35%
35	4	Middle Atlantic	LBP-1R	cable management round rods	33.00	132.00	70.60	35%
36	2	Middle Atlantic	VT-1	1 RU vented Blanks	8.00	16.00	18.04	35%
37	1	Middle Atlantic	EB2	2 RU Blank	7.00	7.00	15.14	35%
38	1	Middle Atlantic	EB1	1 RU Blank	5.00	5.00	11.28	35%
39	1	Middle Atlantic	S3	3 RU regular pattern security cover for DMP5	21.00	21.00	46.10	35%
<u>Projection Equipment</u>								
40	1	Espon	V11H535020	Pro G6450WU projector w/ standard lens	2,891.00	2,891.00	N/A	35%
41	1	Crestron	DM-RMC-100-C	DM Receiver	509.00	509.00	900.00	30%
42	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8ft for projector	45.00	45.00	80.00	30%
43	1	Chief	CMS490	plenum rated box for RMC & APC-C2 above	321.00	321.00	549.00	25%
44	1	Targus	PA410U	DefCon CL Laptop cable lock for proj	21.00	21.00	N/A	N/A
45	1	OFE	APC	C2 sure protector for projector	OFE	OFE	N/A	N/A
46	1	Draper	116375L	targa, low voltage contrast grey XH800E 16:10, 50" x 80"	772.00	772.00	1,139.00	20%
47	1	Custom	included w/ ceil mt	black custom length projector column/pipe	incl	incl	N/A	N/A
48	1	Chief	CMA100	ceiling mount (plate & column)	109.00	109.00	195.00	30%
49	1	Chief	RPA298	projector mount	108.00	108.00	229.00	30%
50	1	Comprotec	100-F	Sonic Shock 5 Alarm for projector 699 Keyed alike	80.00	80.00	N/A	N/A
<u>Speaker System</u>								
51	2	JBL	Control 25-WH	program wall mounted speakers	106.00	212.00	173.00	20%
52	1	HB		cables, connectors and all hardware necessary to install a complete working system	392.00	392.00		

Room 211 Equipment Total

\$ 17,332.00



PRICING – ROOM 211 - CONTINUED

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Non Equipment								
1	1	HB		Engineering/Drafting/Documentation		182.00		
2	1	HB		Programming		440.00		
3	1	HB		Shop Assembly/Fabrication/QC		992.00		
4	1	HB		Project Management		308.00		
5	1	HB		Site Installation & QC		2,233.00		
6	1	HB		UC Services		NA		
7	1	HB		Union EC Installation		1,251.00		
8	1	HB		G&A		385.00		
9	1	HB		Sales Tax		TE		
Non-Equipment Total						<u>\$ 5,791.00</u>		
GRAND TOTAL						<u>\$ 23,123.00</u>		

PRICING – ROOM 213

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Room 213								
<u>Podium Equipment</u>								
1	1	Marshall Furniture	ELCO-35	System Letern / MFI#28353AH	2,567.00	2,567.00	3,850.00	20%
2	1	Crestron	DMPS-100-C	Digital Media Presentation System	3,390.00	3,390.00	600.00	30%
3	1	Crestron	MP-B20-B-T	Media Presentation button panel	274.00	274.00	292.00	30%
4	1	Crestron	AM-100-CRESTRON	Air Media Connect	904.00	904.00	1,600.00	30%
5	1	Crestron	PW-4818DU	PoDM Power Supply	141.00	141.00	250.00	30%
6	1	Crestron	FT-PWR-D	Fliptop power center	509.00	509.00	900.00	30%
7	1	Crestron	IRP2	IR emitter	28.00	28.00	50.00	30%
8	1	Crestron	CBL-HD-12	User HDMI cable	40.00	40.00	70.00	30%
9	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8 ft for PC	45.00	45.00	80.00	30%
10	1	Crestron	CBL-HD-LOCK-4	locking HDMI cable 4ft for Bluray	34.00	34.00	60.00	30%
11	1	Crestron	CBL-HD-LOCK-2	locking HDMI cable 2 ft for Air Media	28.00	28.00	50.00	30%
12	1	Crestron	CBL-HD-DVI-12	LCD Monitor cable	40.00	40.00	70.00	30%
13	1	Extron	26-566-03	MVGA-A M-M/12 user VGA cable	34.00	34.00	60.00	30%
14	1	Extron	60-632-02	AAP301 1RU AAP rack mount	102.00	102.00	18.00	25%
15	1	Extron	70-093-72	Video input plate w/silkscreen	45.00	45.00	80.00	25%
16	1	Extron	70-587-11	AAP 3.5mm stereo mini-jack	23.00	23.00	40.00	25%
17	1	Samsung	S22C650D	22" LCD monitor	247.00	247.00	337.23	15%
18	1	Wolf Vision	VZ-3	digital document camera	2,254.00	2,254.00	2,850.00	20%
19	1	Wolf Vision	102400	replacement dry erase working surface	41.00	41.00	72.00	20%
20	1	Ergotron	45-241-026	LX desk mount LCD arm	119.00	119.00	169.00	5%
21	1	Netgear	PROSAFE	8-port gigabit VPN firewall FVS318G-100NAS	134.00	134.00	N/A	N/A
22	1	Amason Basics	RFO425	USB 3.0 A-Male to A-Female extension cable	9.00	9.00	N/A	N/A
23	3	Targus	PA410U	DefCon CL laptop combination cable lock	21.00	63.00	N/A	N/A
24	1	Tamper-PRUFSCREW	Tri-grove 10-32x3/4L	Grainger 5KA62 Tamper proof rack screws	22.00	22.00	N/A	N/A
25	1	Tamper-PRUFSCREW	Tri-grove 10-32x1 1/2L	tamper-proof screw for document camera	16.00	16.00	N/A	N/A
26	1	Tripp Lite	RS-1215	1U rackmount pwer strip w/12 outlets	78.00	78.00	N/A	N/A
27	1	Dell	OFE	Optiplex 9020 Mini Tower	OFE	OFE	N/A	N/A
28	1	Sony	BDP-S5200	Blu-Ray Player	126.00	126.00	139.99	5%
29	1	HB	custom	25ft cord w/angle plug & metal box	85.00	85.00	N/A	N/A
30	1	Middle Atlantic	RSH-4A-2S-BDPS5100	rack mount for Sony Bluray	85.00	85.00	183.36	35%
31	1	Middle Atlantic	PD-915R-PL	rack mounted power strip	69.00	69.00	149.32	35%
32	1	Middle Atlantic	D2-LK	2-RU locking drawer	113.00	113.00	243.48	35%
33	1	Middle Atlantic	B399A cylinder	B399a keyed alike. Dylnder for drawer above	4.00	4.00	N/A	35%
34	1	Middle Atlantic	HSK	Tamper-proof rack screws	21.00	22.00	44.72	35%
35	4	Middle Atlantic	LBP-1R	cable management round rods	33.00	132.00	70.60	35%
36	2	Middle Atlantic	VT-1	1 RU vented Blanks	8.00	16.00	18.04	35%
37	1	Middle Atlantic	EB2	2 RU Blank	7.00	7.00	15.14	35%
38	1	Middle Atlantic	EB1	1 RU Blank	5.00	5.00	11.28	35%
39	1	Middle Atlantic	S3	3 RU regular pattern security cover for DMPS	21.00	21.00	46.10	35%
<u>Projection Equipment</u>								
40	1	Espon	V11H535020	Pro G6450WU projector w/ standard lens	2,891.00	2,891.00	N/A	35%
41	1	Crestron	DM-RMC-100-C	DM Receiver	509.00	509.00	900.00	30%
42	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8ft for projector	45.00	45.00	80.00	30%
43	1	Chief	CMS490	plenum rated box for RMC & APC-C2 above	321.00	321.00	549.00	25%
44	1	Targus	PA410U	DefCon CL Laptop cable lock for proj	21.00	21.00	N/A	N/A
45	1	OFE	APC	C2 sure protector for projector	OFE	OFE	N/A	N/A
46	1	Draper	116375L	targa, low voltage contrast grey XH800E 16:10, 50" x 80"	772.00	772.00	1,139.00	20%
47	1	Custom	included w/ ceil mt	black custom length projector column/pipe	incl	incl	N/A	N/A
48	1	Chief	CMA100	ceiling mount (plate & column)	109.00	109.00	195.00	30%
49	1	Chief	RPA298	projector mount	108.00	108.00	229.00	30%
50	1	Comprotec	100-F	Sonic Shock 5 Alram for projector 699 Keyed alike	80.00	80.00	N/A	N/A
<u>Speaker System</u>								
51	2	JBL	Control 25-WH	program wall mounted speakers	106.00	212.00	173.00	20%
52	1	HB		cables, connectors and all hardware necessary to install a complete working system	392.00	392.00	N/A	N/A
Room 213 Equipment Total						\$ 17,332.00		



PRICING – ROOM 213 - CONTINUED

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Non Equipment								
1	1	HB		Engineering/Drafting/Documentation			182.00	
2	1	HB		Programming			440.00	
3	1	HB		Shop Assembly/Fabrication/QC			992.00	
4	1	HB		Project Management			308.00	
5	1	HB		Site Installation & QC			2,233.00	
6	1	HB		Union EC Installation			1,251.00	
7	1	HB		G&A			385.00	
Non-Equipment Total							\$ 5,791.00	
GRAND TOTAL							\$ 23,123.00	

PRICING – ROOM 215

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Room 215								
<u>Podium Equipment</u>								
1	1	Marshall Furniture	ELCO-35	System Letern / MFI#28353AH	2,567.00	2,567.00	3,850.00	0.20
2	1	Crestron	DMPS-100-C	Digital Media Presentation System	3,390.00	3,390.00	600.00	0.30
3	1	Crestron	MP-B20-B-T	Media Presentation button panel	274.00	274.00	292.00	0.30
4	1	Crestron	AM-100-CRESTRON	Air Media Connect	904.00	904.00	1,600.00	0.30
5	1	Crestron	PW-4818DU	PoDM Power Supply	141.00	141.00	250.00	0.30
6	1	Crestron	FT-PWR-D	Fliptop power center	509.00	509.00	900.00	0.30
7	1	Crestron	IRP2	IR emitter	28.00	28.00	50.00	0.30
8	1	Crestron	CBL-HD-12	User HDMI cable	40.00	40.00	70.00	0.30
9	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8 ft for PC	45.00	45.00	80.00	0.30
10	1	Crestron	CBL-HD-LOCK-4	locking HDMI cable 4ft for Bluray	34.00	34.00	60.00	0.30
11	1	Crestron	CBL-HD-LOCK-2	locking HDMI cable 2 ft for Air Media	28.00	28.00	50.00	0.30
12	1	Crestron	CBL-HD-DVI-12	LCD Monitor cable	40.00	40.00	70.00	0.30
13	1	Extron	26-566-03	MVGA-A M-M/12 user VGA cable	34.00	34.00	60.00	0.30
14	1	Extron	60-632-02	AAP301 1RU AAP rack mount	102.00	102.00	18.00	0.25
15	1	Extron	70-093-72	Video input plate w/silkscreen	45.00	45.00	80.00	0.25
16	1	Extron	70-587-11	AAP 3.5mm stero mini-jack	23.00	23.00	40.00	0.25
17	1	Samsung	S22C650D	22" LCD monitor	247.00	247.00	337.23	0.15
18	1	Wolf Vision	VZ-3	digital document camera	2,254.00	2,254.00	2,850.00	0.20
19	1	Wolf Vision	102400	replacement dry erase working surface	41.00	41.00	72.00	0.20
20	1	Ergotron	45-241-026	LX desk mount LCD arm	119.00	119.00	169.00	0.05
21	1	Netgear	PROSAFE	8-port gigabit VPN firewall FVS318G-100NAS	134.00	134.00	N/A	N/A
22	1	Amason Basics	RFQ425	USB 3.0 A-Male to A-Female extension cable	9.00	9.00	N/A	N/A
23	3	Targus	PA410U	DefCon CL laptop combination cable lock	21.00	63.00	N/A	N/A
24	1	Tamper-PRUFSCREW	Tri-grove 10-32x3/4L	Grainger 5KA62 Tamper proof rack screws	22.00	22.00	N/A	N/A
25	1	Tamper-PRUFSCREW	Tri-grove 10-32x1 1/2L	tamper-proof screw for document camera	16.00	16.00	N/A	N/A
26	1	Tripp Lite	RS-1215	1U rackmount pwer strip w/12 outlets	78.00	78.00	N/A	N/A
27	1	Dell	OFE	Optiplex 9020 Mini Tower	OFE	OFE	N/A	N/A
28	1	Sony	BDP-S5200	Blu-Ray Player	126.00	126.00	139.99	0.05
29	1	HB	custom	25ft cord w/angle plug & metal box	85.00	85.00	N/A	N/A
30	1	Middle Atlantic	RSH-4A-2S-BDPS5100	rack mount for Sony Bluray	85.00	85.00	183.36	0.35
31	1	Middle Atlantic	PD-915R-PL	rack mounted power strip	69.00	69.00	149.32	0.35
32	1	Middle Atlantic	D2-LK	2-RU locking drawer	113.00	113.00	243.48	0.35
33	1	Middle Atlantic	B399A cylinder	B399a keyed alike. Dylinder for drawer above	4.00	4.00	N/A	0.35
34	1	Middle Atlantic	HSK	Tamper-proof rack screws	21.00	22.00	44.72	0.35
35	4	Middle Atlantic	LBP-1R	cable management round rods	33.00	132.00	70.60	0.35
36	2	Middle Atlantic	VT-1	1 RU vented Blanks	8.00	16.00	18.04	0.35
37	1	Middle Atlantic	EB2	2 RU Blank	7.00	7.00	15.14	0.35
38	1	Middle Atlantic	EB1	1 RU Blank	5.00	5.00	11.28	0.35
39	1	Middle Atlantic	S3	3 RU regular pattern security cover for DMPS	21.00	21.00	46.10	0.35
<u>Projection Equipment</u>								
40	1	Espon	V11H535020	Pro G6450WU projector w/ standard lens	2,891.00	2,891.00	N/A	0.35
41	1	Crestron	DM-RMC-100-C	DM Receiver	509.00	509.00	900.00	0.30
42	1	Crestron	CBL-HD-LOCK-8	locking HDMI cable 8ft for projector	45.00	45.00	80.00	0.30
43	1	Chief	CMS490	plenum rated box for RMC & APC-C2 above	321.00	321.00	549.00	0.25
44	1	Targus	PA410U	DefCon CL Laptop cable lock for proj	21.00	21.00	N/A	N/A
45	1	OFE	APC	C2 sure protector for projector	OFE	OFE	N/A	N/A
46	1	Draper	116375L	targa, low voltage contrast grey XH800E 16:10, 50" x 80"	772.00	772.00	1,139.00	0.20
47	1	Custom	included w/ ceil mt	black custom length projector column/pipe	incl	incl	N/A	N/A
48	1	Chief	CMA100	ceiling mount (plate & column)	109.00	109.00	195.00	0.30
49	1	Chief	RPA298	projector mount	108.00	108.00	229.00	0.30
50	1	Comprotec	100-F	Sonic Shock 5 Alram for projector 699 Keyed alike	80.00	80.00	N/A	N/A
<u>Speaker System</u>								
51	2	JBL	Control 25-WH	program wall mounted speakers	106.00	212.00	173.00	0.20
52	1	HB		cables, connectors and all hardware necessary to install a complete working system	392.00	392.00	N/A	N/A
Room 215 Equipment Total						\$ 17,332.00		



PRICING – ROOM 215 - CONTINUED

Item #	Qty	Manufacturer	Model	Description	Unit	Total	List Pricing	Discount
Non Equipment								
1	1	HB		Engineering/Drafting/Documentation		182.00		
2	1	HB		Programming		440.00		
3	1	HB		Shop Assembly/Fabrication/QC		992.00		
4	1	HB		Project Management		308.00		
5	1	HB		Site Installation & QC		2,233.00		
6	1	HB		Union EC Installation		1,251.00		
7	1	HB		G&A		385.00		
Non-Equipment Total						\$ 5,791.00		
GRAND TOTAL						\$ 23,123.00		



PRICING – ALT #1 – 2 YEAR WARRANTY

Item #	Qty	Manufacturer	Model	Description	Unit	Total
2 Year Warranty						
				2 YR warranty on all equipment & workmanship (8 rooms total)		
1	8			Year 2 HB Extended System Warranty	288.00	2,304.00
2	8			Year 3 HB Extended System Warranty	303.00	2,424.00
2 Year Warranty Equipment Total						\$ 4,728.00
Non Equipment						
1	1	HB		G&A		110.00
Non-Equipment Total						\$ 110.00
GRAND TOTAL						\$ 4,838.00

PRICING – ALT #2 – ASSISTED LISTENING SYSTEM

Item #	Qty	Manufacturer	Model	Description	Unit	Total
Assisted Listening System						
1	1	Listen	LS-03-216-01	Performance RF System	1,138.00	1,138.00
2	1	Listen	LA-126	Antenna Kit for Rack Mount (216 MHz)	36.00	36.00
3	1	Sennheiser	EW122G3CC-G	122 G3 wireless bodybak mic system w/ GA 3 rack kit-G (566-608 MHz)	545.00	545.00
4	1	Sennheiser	AM2	BNC Antenna cables for GA2 rack mount kit	36.00	36.00
5	1	Extron	60-632-02	AAP301 1 RU AAP rack mount	102.00	102.00
6	1	Extron	70-587-11	AAP 3.5 mm stereo mini-jack	23.00	23.00
7	1	Extron	70-090-12	blank plate-double	11.00	11.00
8	1	Extron	26-571-06	3.5 mm stereo audio cable 12' (3.6m)	5.00	5.00
9	1	Middle Atlantic	D2	2RU-Drawer	92.00	92.00
10	1	Middle Atlantic	PD-915RC-20	rack mounted power strip & surge suppressor	68.00	68.00
11	1	Gator Cases	GR-6S	6RU shallow rack case	102.00	102.00
Assisted Listening System Equipment Total						\$ 2,158.00
Non Equipment						
1	1	HB		Engineering/Drafting/Documentation		308.00
2	1	HB		Shop Assembly/Fabrication/QC		382.00
3	1	HB		Project Management		308.00
4	1	HB		G&A		51.00
Non-Equipment Total						\$ 1,049.00
GRAND TOTAL						\$ 3,207.00



PRICING – ALT #3 – SPARES

Item #	Qty	Manufacturer	Model	Description	Unit	Total
Spares						
1	1	Crestron	DMPS-100-C	digital medial presentation system 100	3,390.00	3,390.00
2	1	Crestron	AM-100~CRESTRON	Air Media	904.00	904.00
3	5	Epson	V13H010L76	Projector spare lamp	458.00	2,290.00
4	10	Amazon Basics	RFQ425	USB 3.0 A-Male to A-Femal extension cable (9.8 feet/3.0 meters) for podium computer via flip top power center	9.00	90.00
Spares Equipment Total						\$ 6,674.00
Non Equipment						
1	1	HB		Engineering/Drafting/Documentation		119.00
2	1	HB		G&A		155.00
Non-Equipment Total						\$ 274.00
GRAND TOTAL						\$ 6,948.00

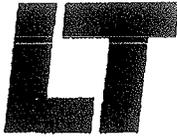


PRICING – ONE TIME CHARGES

Item #	Qty	Manufacturer	Model	Description	Unit	Total
One-Time Charges						
One-Time Charges Equipment Total						\$ 0.00
Non Equipment						
1	1	HB		Engineering/Drafting/Documentation		4,893.00
2	1	HB		Programming		1,144.00
3	1	HB		Project Management		2,310.00
4	1	HB		Site Installation & QC		616.00
Non-Equipment Total						\$ 8,963.00
GRAND TOTAL						\$ 8,963.00

PROJECT RECAP

Room Totals:	\$184,980.00
Project Allowance:	\$20,000.00
Performance Bond:	\$3,259.00
One-Time Charges:	\$8,963.00
Project Total (minus alternates):	\$ 217,202.00
Alternate #1:	\$4,838.00
Alternate #2:	\$3,207.00
Alternate #3:	\$6,948.00



RI Department of Labor and Training
Workforce Regulation and Safety Division
Professional Regulation - Prevailing Wage

General Contractor Apprenticeship Certification Form

This form **MUST** be completed and submitted at the time of bidding and is available on the Department of Labor and Training's Website at www.dlt.ri.gov, under Workforce Regulation and Safety, Prevailing Wage, Publications and Forms.

Bid/RFP Number: 7548581

Bid/RFP Title: Swan Hall Classroom Audio Visual Renovations URI

RIVIP Vendor ID#: 71467

Vendor Name: HB Communications, Inc.

Address: 60 Dodge Avenue, North Haven, CT 06473

Telephone: 203.234.9246

Fax: 203.234.2013

E-Mail: bid@hbcommunications, Inc.

Contact Person and Title: Mike Bohan

HB Communications, Inc., 60 Dodge Avenue, North Haven, CT 06473

(Company Name & Address) (hereafter

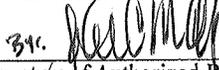
"bidder") hereby certifies that bidder meets the general contractor apprenticeship requirements of R. I. Gen. Laws § 37- 13- 3.1 because bidder meets one of the following qualifications (check):

- A. Bidder sponsors a current and duly approved Rhode Island Department of Labor and Training Apprenticeship Program and currently employs at least one apprentice per trade/occupation, who will obtain "on the job training" experience in the apprentice's trade by performing on the contract (attach apprenticeship program standards and apprenticeship agreement);
- B. Bidder sponsors a current and duly registered Rhode Island Department of Labor and Training reciprocal apprenticeship program pursuant to R. I. Gen. Laws § 28-45-16 and currently employs at least one apprentice per trade/occupation, who will obtain "on the job training" experience in the apprentice's trade by performing work on the contract (attach apprenticeship program standards, apprenticeship agreement and Rhode Island Department of Labor and Training Reciprocal Apprenticeship Program Approval);

- C. N Bidder has entered into a current collective bargaining agreement with a duly approved Rhode Island Department of Labor and Training Apprenticeship Program sponsor and, pursuant to the terms of the collective bargaining agreement, will employ at least one apprentice per trade/occupation, who will obtain "on the job training" experience in the apprentice's trade by performing work on the contract (attach relevant section of collective bargaining agreement and signature page);
- D. N Bidder has entered into a current labor agreement with a duly approved Rhode Island Department of Labor and Training Apprenticeship Program sponsor and, pursuant to the terms of the labor agreement, will employ at least one apprentice per trade/occupation, who will obtain "on the job training" experience in the apprentice's trade by performing work on the contract (attach relevant section of labor agreement and signature page);
- E. N Bidder will not perform work on the awarded contract except through subcontractors (non performance);
- F. N Bidder has received approval from the Rhode Island Department of Labor and Training that it satisfies the general contractor requirements of R. I. Gen. Laws §37-13-3.1 for purposes of a particular bid (attach Rhode Island Department of Labor and Training correspondence).

John C. Martin, III, CFO
Printed Name and Title of Authorized Representative

4/14/2014
Date

39c. 
Signature of Authorized Representative

State of Rhode Island
PAYER'S REQUEST FOR TAXPAYER
IDENTIFICATION NUMBER AND CERTIFICATION

THE IRS REQUIRES THAT YOU FURNISH YOUR TAXPAYER IDENTIFICATION NUMBER TO US. FAILURE TO PROVIDE THIS INFORMATION CAN RESULT IN A \$50 PENALTY BY THE IRS. IF YOU ARE AN INDIVIDUAL, PLEASE PROVIDE US WITH YOUR SOCIAL SECURITY NUMBER (SSN) IN THE SPACE INDICATED BELOW. IF YOU ARE A COMPANY OR A CORPORATION, PLEASE PROVIDE US WITH YOUR EMPLOYER IDENTIFICATION NUMBER (EIN) WHERE INDICATED.

Taxpayer Identification Number (T.I.N.)

Enter your taxpayer identification number in the appropriate box. For most individuals, this is your social security number.

Social Security No. (SSN)

Employer ID No. (EIN)

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06	0770059
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NAME HB Communications, Inc.

ADDRESS 60 Dodge Avenue

(REMITTANCE ADDRESS, IF DIFFERENT) _____

CITY, STATE AND ZIP CODE North Haven, CT 06473

CERTIFICATION: Under penalties of perjury, I certify that:

- (1) The number shown on this form is my correct Taxpayer Identification Number (or I am waiting for a number to be issued to me), and
- (2) I am not subject to backup withholding because either: (A) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (B) the IRS has notified me that I am no longer subject to backup withholding.

Certification Instructions -- You must cross out item (2) above if you have been notified by the IRS that you are subject to backup withholding because of under-reporting interest or dividends on your tax return. However, if after being notified by IRS that you were subject to backup withholding you received another notification from IRS that you are no longer subject to backup withholding, do not cross out item (2).

PLEASE SIGN HERE

SIGNATURE *By: [Signature]* **TITLE** CFO **DATE** 4/14/14 **TEL NO.** 2032349246

BUSINESS DESIGNATION:

Please Check One: Individual Medical Services Corporation Government/Nonprofit Corporation
Partnership Corporation Trust/Estate Legal Services Corporation

NAME: Be sure to enter your full and correct name as listed in the IRS file for you or your business.

ADDRESS, CITY, STATE AND ZIP CODE: Enter your primary business address and remittance address if different from your primary address). If you operate a business at more than one location, adhere to the following:

- 1) Same T.I.N. with more than one location -- attach a list of location addresses with remittance address for each location and indicate to which location the year-end tax information return should be mailed.
- 2) Different T.I.N. for each different location -- submit a completed W-9 form for each T.I.N. and location. (One year-end tax information return will be reported for each T.I.N. and remittance address.)

CERTIFICATION -- Sign the certification, enter your title, date, and your telephone number (including area code and extension).

BUSINESS TYPE CHECK-OFF -- Check the appropriate box for the type of business ownership.

Mail to: Supplier Coordinator, One Capitol Hill, Providence, RI 02908

Solicitation #: 7548581

Solicitation Title: Swan Hall Classroom Audio Visual Renovations URI

BID FORM

To: The State of Rhode Island Department of Administration
Division of Purchases, 2nd Floor
One Capitol Hill, Providence, RI 02908-5855

Bidder: HB Communications, Inc.

Legal name of entity

60 Dodge Avenue, North Haven, CT 06473

Address (street/city/state/zip)

Mike Bohan mbohan@hbcommunications.com

Contact name

Contact email

203.234.9246

203.234.2013

Contact telephone

Contact fax

1. BASE BID PRICE

The Bidder submits this bid proposal to perform all of the work (including labor and materials) described in the solicitation for this Base Bid Price (*including the costs for all Allowances, Bonds, and Addenda*):

\$ 217202.00

(base bid price *in figures* printed electronically, typed, or handwritten legibly in ink)

Two hundred seventeen thousand two hundred two dollars.

(base bid price *in words* printed electronically, typed, or handwritten legibly in ink)

• **Allowances**

The Base Bid Price ***includes*** the costs for the following Allowances:

No. 1: Changes related to the cabling runs in the physical environment. \$10,000.00

No. 2: Changes related to equipment substitutions required due to unavailability. \$10,000.00

Total Allowances: Included \$20,000.00

Solicitation #: 7548581

Solicitation Title: Swan Hall Classroom Audio Visual Renovations URI

Bonds

The Base Bid Price ***includes*** the costs for all Bid and Payment and Performance Bonds required by the solicitation.

• **Addenda**

The Bidder has examined the entire solicitation (including the following Addenda), and the Base Bid Price ***includes*** the costs of any modifications required by the Addenda.

All Addenda must be acknowledged.

Addendum No. 1 dated: 3/24/14

Addendum No. 2 dated: 4/3/14

Addendum No. 3 dated: _____

2. **ALTERNATES** (*Additions/Subtractions to Base Bid Price*)

The Bidder offers to: (i) perform the work described in these Alternates as selected by the State in the order of priority specified below, based on the availability of funds and the best interest of the State; and (ii) increase or reduce the Base Bid Price by the amount set forth below for each Alternate selected.

Check "Add" or "Subtract."

 x Add Subtract Alternate No. 1: Extended two-year warranty on all equipment.

\$ 4838.00

(amount *in figures* printed electronically, typed, or handwritten legibly in ink)

Four thousand eight hundred thirty eight dollars and no cents.

(amount *in words* printed electronically, typed, or handwritten legibly in ink)

Solicitation #: 7548581

Solicitation Title: Swan Hall Classroom Audio Visual Renovations URI

Add Subtract Alternate No. 2: Portable Assisted Living System.

\$ 3207.00

(amount *in figures* printed electronically, typed, or handwritten legibly in ink)
Three thousand two hundred seven dollars and no cents.

(amount *in words* printed electronically, typed, or handwritten legibly in ink)

Add Subtract Alternate No. 3: Spare Parts as listed in the bid documents.

\$ 6948.00

(alternate amount *in figures* printed electronically, typed, or handwritten legibly in ink)
Six thousand nine hundred forty eight dollars and no cents.

(alternate amount *in words* printed electronically, typed, or handwritten legibly in ink)

3. UNIT PRICES

The Bidder submits these predetermined Unit Prices as the basis for any change orders approved in advance by the State. These Unit Prices include ***all*** costs, including labor, materials, services, regulatory compliance, overhead, and profit.

*Please see Appendix A of the bid specifications; all vendors are to submit an equipment table as indicated.

4. CONTRACT TIME

The Bidder offers to perform the work in accordance with the timeline specified below:

- Start of construction: May 19, 2014
- Substantial completion: June 20, 2014
- Final completion: June 27, 2014

5. LIQUIDATED DAMAGES

Solicitation #: 7548581

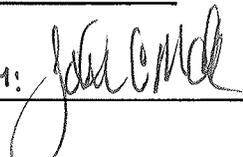
Solicitation Title: Swan Hall Classroom Audio Visual Renovations URI

The successful bidder awarded a contract pursuant to this solicitation shall be liable for and pay the State, as liquidated damages and not as a penalty, the following amount for each calendar day of delay beyond the date for substantial completion, as determined in the sole discretion of the State: \$ None

This bid proposal is irrevocable for 60 days from the bid proposal submission deadline.

If the Bidder is determined to be the successful bidder pursuant to this solicitation, the Bidder will promptly: (i) comply with each of the requirements of the Tentative Letter of Award; and (ii) commence and diligently pursue the work upon issuance and receipt of the purchase order from the State and authorization from the user agency.

The person signing below certifies that he or she has been duly authorized to execute and submit this bid proposal on behalf of the Bidder.

Date: <u>4/16/14</u>	BIDDER <u>HB Communications, Inc.</u> Name of Bidder
<u>31: </u>	Signature in ink
<u>John C. Martin, III</u>	Printed name and title of person signing on behalf
of Bidder	
# <u>71515</u>	Bidder's Contractor Registration Number

BID BOND

Platte River Insurance Company

CONTRACTOR:

(Name, legal status and address)
HB Communications, Inc.
60 Dodge Avenue
North Haven, CT 06473-0689

SURETY:

(Name, legal status and principal place of business)
Platte River Insurance Company
1600 Aspen Commons
Middleton, WI 53562

OWNER:

(Name, legal status and address)
Rhode Island Department of Administration/Division of Purchase
One Capitol Hill, Providence, RI 02908

BOND AMOUNT: \$ Five Percent (5%) of Total Amount Bid

PROJECT:

(Name, location or address, and Project number, if any)
Bid # 7548581- Swan Hall Classroom AV Renovations URI

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 17th day of April,

2014

Alana S. Mallon
(Witness)

Kathryn A. Coco
(Witness)

HB Communications, Inc.

(Principal) _____ (Seal)

TS1: John C. Martin

(Title) John C. Martin, CFO

Platte River Insurance Company

(Surety) _____ (Seal)

Jane Biron Siviski
(Title) Jane Biron Siviski, Attorney-in-Fact

PLATTE RIVER INSURANCE COMPANY
POWER OF ATTORNEY

41293887

KNOW ALL MEN BY THESE PRESENTS, That the PLATTE RIVER INSURANCE COMPANY, a corporation of the State of Nebraska, having its principal offices in the City of Middleton, Wisconsin, does make, constitute and appoint

-----JANE BIRON SIVISKI-----

its true and lawful Attorney(s)-in-fact, to make, execute, seal and deliver for and on its behalf, as surety, and as its act and deed, any and all bonds, undertakings and contracts of suretyship, provided that no bond or undertaking or contract of suretyship executed under this authority shall exceed in amount the sum of

-----ALL WRITTEN INSTRUMENTS IN AN AMOUNT NOT TO EXCEED\$20,000,000.00-----

This Power of Attorney is granted and is signed and sealed by facsimile under and by the authority of the following Resolution adopted by the Board of Directors of PLATTE RIVER INSURANCE COMPANY at a meeting duly called and held on the 8th day of January, 2002.

“RESOLVED, that the President, and Vice-President, the Secretary or Treasurer, acting individually or otherwise, be and they hereby are granted the power and authorization to appoint by a Power of Attorney for the purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, one or more vice-presidents, assistant secretaries and attorney(s)-in-fact, each appointee to have the powers and duties usual to such offices to the business of the Corporation; the signature of such officers and the seal of the Corporation may be affixed to such power of attorney or to any certificate relating thereto by facsimile, and any such power of attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Corporation in the future with respect to any bond or undertaking or other writing obligatory in the nature thereof to which it is attached. Any such appointment may be revoked, for cause, or without cause, by any of said officers, at any time.”

IN WITNESS WHEREOF, the PLATTE RIVER INSURANCE COMPANY has caused these presents to be signed by its officer undersigned and its corporate seal to be hereto affixed duly attested, this 2nd day of May, 2011.

Attest:

Richard W. Allen III
President
Surety & Fidelity Operations



PLATTE RIVER INSURANCE COMPANY

David F. Pauly
CEO & President

STATE OF WISCONSIN } s.s.:
COUNTY OF DANE }

On the 2nd day of May, 2011 before me personally came David F. Pauly, to me known, who being by me duly sworn, did depose and say: that he resides in the County of Dane, State of Wisconsin; that he is President of PLATTE RIVER INSURANCE COMPANY, the corporation described herein and which executed the above instrument; that he knows the seal of the said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation and that he signed his name thereto by like order.



CERTIFICATE

Daniel W. Krueger
Notary Public, Dane Co., WI
My Commission Is Permanent

STATE OF WISCONSIN } s.s.:
COUNTY OF DANE }

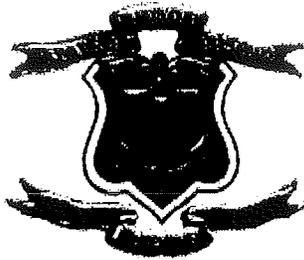
I, the undersigned, duly elected to the office stated below, now the incumbent in PLATTE RIVER INSURANCE COMPANY, a Nebraska Corporation, authorized to make this certificate, DO HEREBY CERTIFY that the foregoing attached Power of Attorney remains in full force and has not been revoked; and furthermore, that the Resolution of the Board of Directors, set forth in the Power of Attorney is now in force.

Signed and sealed at the City of Middleton, State of Wisconsin this 17th day of APRIL, 2014.



Alan S. Ogilvie
Secretary

THIS DOCUMENT IS NOT VALID UNLESS PRINTED ON GREEN SHADED BACKGROUND WITH A RED SERIAL NUMBER IN THE UPPER RIGHT HAND CORNER. IF YOU HAVE ANY QUESTIONS CONCERNING THE AUTHENTICITY OF THIS DOCUMENT CALL, 800-475-4450.



**State of Rhode Island
Department of Administration / Division of Purchases
One Capitol Hill, Providence, Rhode Island 02908-5855
Tel: (401) 574-8100 Fax: (401) 574-8387**

**Solicitation Information
March 24, 2014**

ADDENDUM # 1

RFP # 7548581

TITLE: SWAN HALL CLASSROOM AUDIO VISUAL RENOVATIONS URI

SUBMISSION DEADLINE: Thursday, April 17, 2014 at 11:00 am (Local Time)

Notice to Vendors:

Attached is the sign in log from the mandatory pre bid conference held on 3/21/2014.

**Thomas Bovis
Interdepartmental Project Manager**

Interested parties should monitor this website, on a regular basis, for any additional information that may be posted.



State of Rhode Island
Division of Purchases
One Capitol Hill
Providence, RI 02903

"MANDATORY" PRE-BID CONFERENCE SIGN IN SHEET

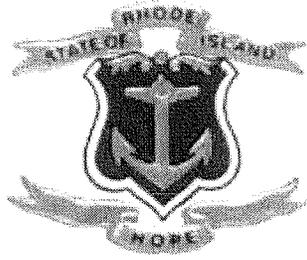
Mandatory Pre-bid Conference: Any vendor who intends to submit a bid proposal in response to this solicitation must have its designated representative attend the mandatory pre-bid conference. The representative must register at the pre-bid conference and disclose the identity of the vendor whom he/she represents. Because attendance at the pre-bid conference is mandatory, a vendor's failure to attend and register at the pre-bid conference shall result in disqualification of the vendor's bid proposal as non-responsive to the solicitation.

BID NUMBER: 7548581
BID TITLES: SWAP APP CASSEIN AV 1200
PRE-BID DATE AND TIME: 3/21/2014 15:00

Purchasing Representative: TOM BOVIS
Mandatory Pre-bid START TIME: 3:00 PM
Mandatory Pre-bid END TIME: 4:30

COMPANY NAME	COMPANY REPRESENTATIVE	SIGNATURE	ADDRESS	CONTACT E-MAIL	CONTACT PHONE NUMBER AND FAX NUMBER	PROPOSAL SUBMITTED (For purchasing Use Only)
1 Dsi Technologies	John Boyman	[Signature]	101 B. I. Lewis Rd.	johnboyman@dsitech.com	478-495-3825	
2 Potchen Sys	Brian Motlow	[Signature]	40 Worthington Rd Cochran, GA	brmotlow@potchen.com	803 277 6364	
3 Sprint	Ryan Marney	[Signature]	45 New England way Warrenton, OR	ryan.marney@sprint.com	401-941-8500 ext 401-932-5568	
4 Ambient	Robert Lawler	[Signature]	66 DODGE AVE NARRAN HAMDEN, CT 06473	rlawler@ambient.com	203 410-4721	
5 HR Comm.	MIKE BOHANN	[Signature]		msbohann@hrcommunications.com	203 234-2013	
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						

** VENDOR: PLEASE SUBMIT A BUSINESS CARD IF AVAILABLE **



**State of Rhode Island
Department of Administration / Division of Purchases
One Capitol Hill, Providence, Rhode Island 02908-5855
Tel: (401) 574-8100 Fax: (401) 574-8387**

**Solicitation Information
April 3, 2014**

ADDENDUM # 2

RFP # 7548581

TITLE: SWAN HALL CLASSROOM AUDIO VISUAL RENOVATIONS URI

SUBMISSION DEADLINE: Thursday, April 17, 2014 at 11:00 am (Local Time)

Notice to Vendors:

Attached is additional information and plans related to this solicitation.

**Thomas Bovis
Interdepartmental Project Manager**

Interested parties should monitor this website, on a regular basis, for any additional information that may be posted.

Disk Based Bidding Information

File Format

All disk based bid files are ZIP files that you can open using WinZip or other compression software. The ZIP file will contain one or more files based on the type of Bid/RPF.

Downloading the Disk Based Bid

Bids that have a file for download are marked with a "D" in the Info field of the bid search results. The "D" will be an active link to the zipped file. Clicking on the active "D" link will allow you to open or save the ZIP file associated with the bid. Opening the ZIP file will download a copy to your computer's temporary directory.

Opening the Disk Based Bid

Once downloaded, you can open the ZIP file with Winzip or other compression software and view the files contained within the zipped folder. Extract the individual files to an appropriate directory on your computer, such as "Desktop" or "My Documents".

Submitting the Disk Based Bid

Submit as instructed in the Bid or RFP solicitation document.

MARSHALL FURNITURE INC

10-Year Furniture Warranty

Preamble

Marshall Furniture stands by its products. We feel it's our job to design and build so well that our product will never fail, so in January of 2009, we extended our limited warranty on all our furniture to 10 years.

10-Year Warranty

All Marshall Furniture products carry a **Ten-Year** limited warranty to be free of manufacturing defects in materials and workmanship. Component parts not manufactured by Marshall Furniture such as electrical light fixtures and bulbs, electrical surge protectors, and electric lifts are technically warranted by their respective manufacturers, although we usually deal with it ourselves. **If you need help** with your Marshall furniture, please contact our sales department (847-395-9350) or the selling dealer. At our sole discretion, we will send repair parts, or we will send a technician for on-site repair. Some problems might require that we return the furniture to our facility for repair. We will do this at no cost to you when the repair is under warranty. In any case, we must have access to the furniture to repair it either in the field or at our facility. Refusal to give us reasonable access will delay repairs until access is given. Items repaired or replaced at our facility under warranty will be returned to the customer at no cost.

This warranty does not apply to: 1. **Damage due to negligence, accident or abuse**, 2. Normal wear and tear, especially of a cosmetic nature (scratched finishes, damage from cleaning, mopping or vacuuming) and 3. Any product that is altered or modified without our permission.

LIMITATIONS OF CLAIMS: Except for the 10-year warranty described in the paragraphs above, Marshall Furniture makes no other warranty, express or implied, and shall not be responsible for any other damages or claims, whether or not such damages are direct, indirect, incidental, or consequential. By way of example only, Incidental damages include (but are not limited to) phone charges, schedule interruptions and costs of removing or reinstalling equipment. Consequential damages include (but are not limited to) items such as replacing other property that is damaged if the warranted furniture fails.

Maintenance Contracts for Non-Warranty Service

We can arrange for our personnel to come to your facility to repair, touch-up and modify furniture for a fixed cost-per-day. This maintenance can be regularly scheduled or arranged as needed. Please contact our sales department. (All work under the maintenance program is billed through the dealer of your choice.) **Please Note:** *Our maintenance schedule during the summer and fall (June to September): is limited, fills very quickly and is more costly than scheduled maintenance from October to May.*

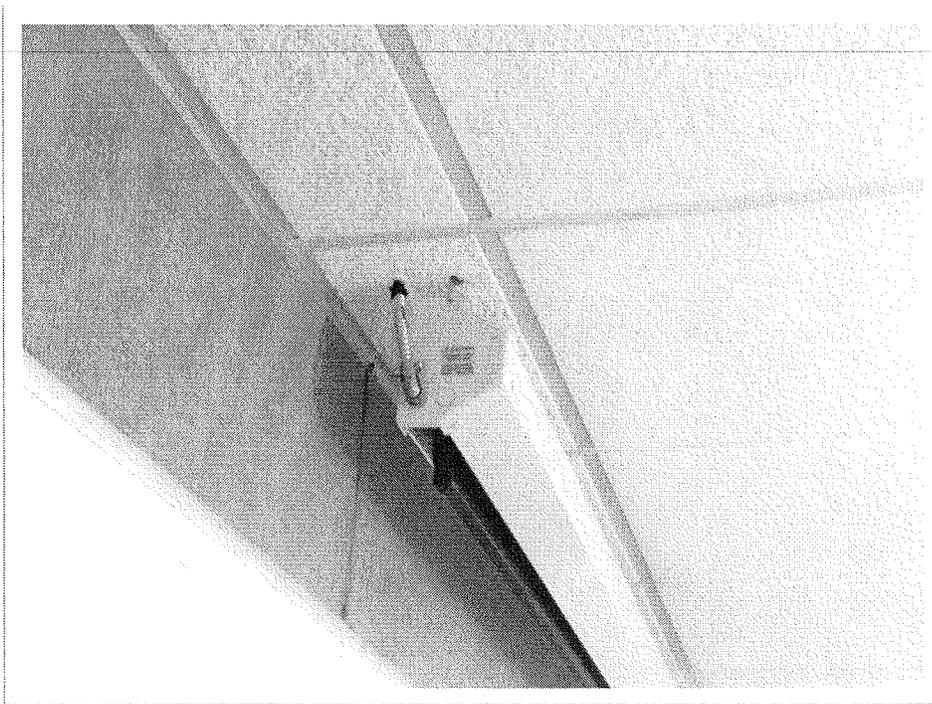
**ADDENDUM 1 to Project Manual K.C.G.SWAN.2014.001
Swan Hall Audio-Visual Equipment Renovation**

Attachments:

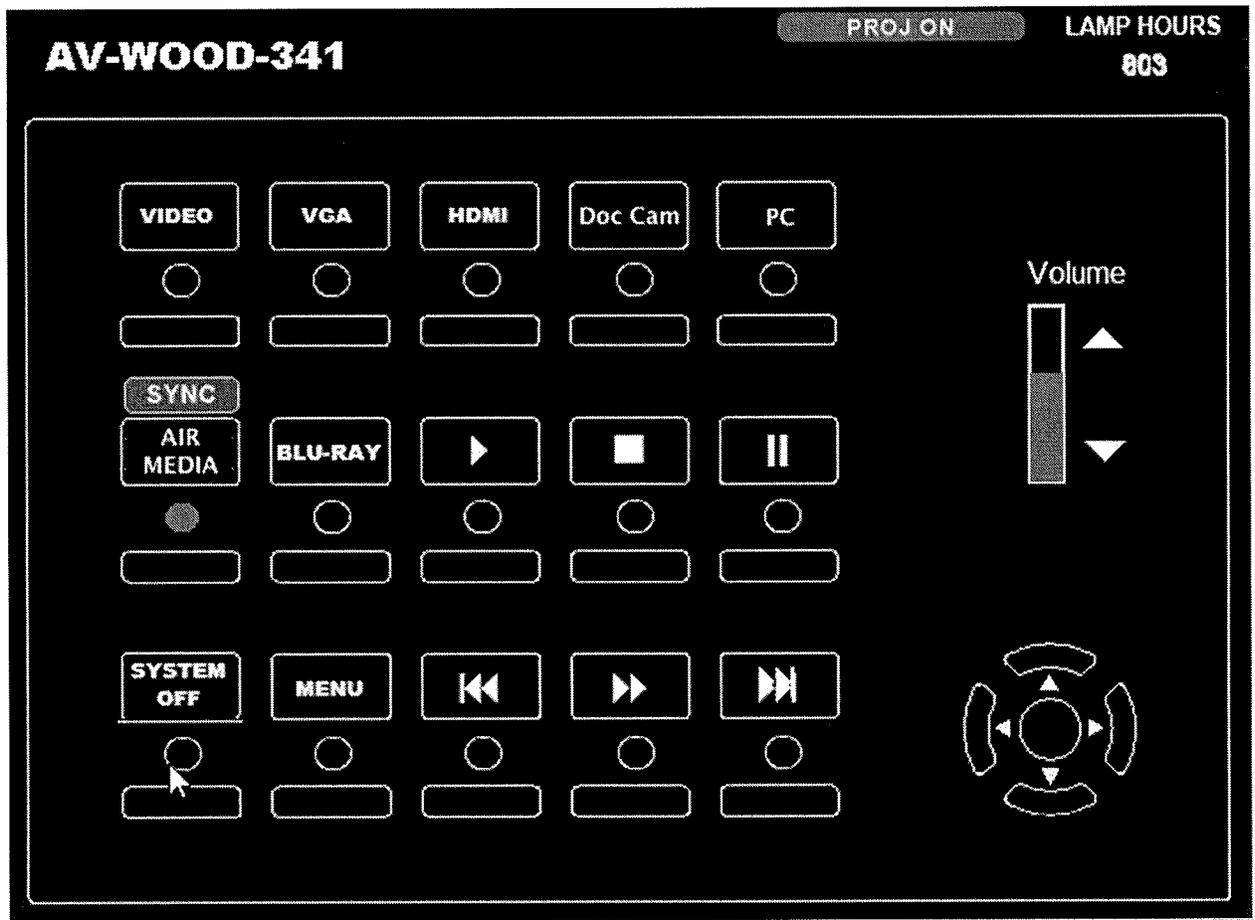
- Drawings (2 pdfs) for the Marshall podium specifying which side the document camera is to be installed.
- Copy of Marshall 10-Year Furniture Warranty

Clarification:

1. Shown below is the power to the screen in Chafee 235. Of particular note, as discussed at Site Survey, the electrical wire is inside conduit. The wiring to the screen in all Swan rooms should follow this model.



2 RU Blank	-2
MA-PD	-1
Bluray	-2
Extron AAP-301	-1
MA Drawer	-2
Vented Blank	-1
Crestron DMPS	-3
Vented Blank	-1
1 RU Blank	-1
Total Used RU	-14



Changes to Project Manual:

1. Section 12.11. , substitute the following for section **12.11**.

The URI Telecom Department shall pull all networking cables (including connections to switches), activate all data ports, provide static IP addresses, and provide access to Crestron Fusion. The router will be configured to port-forward traffic to allow communication between the DMPS-100-C and the Crestron Fusion server.

2. **Appendix A, Section A1.**, substitute the following for

URI Networking will install (5) Molex CAT6A with shielded connectors for use in each classroom. Four of these cables will be terminated inside the podium:

- one shall be terminated for instructor laptop use.
- one shall be terminated for the podium computer.
- one will be terminated for the router.
- one for the Crestron Air Media

The fifth cable will be terminated at the projector.

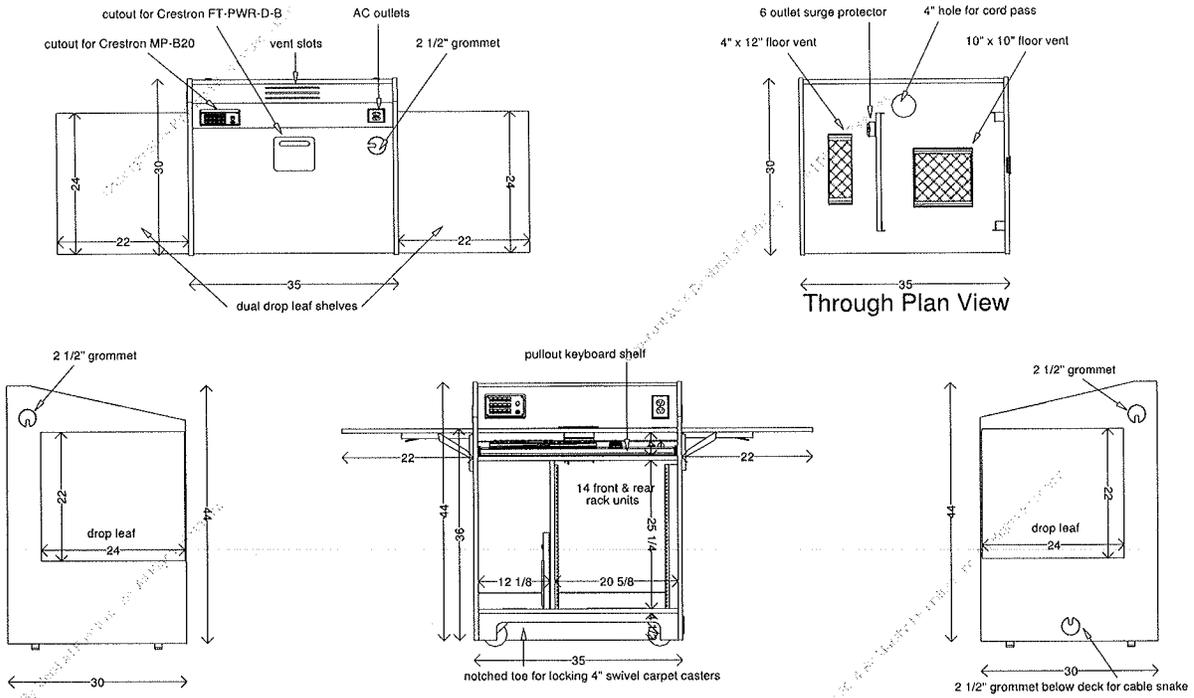
3. **Appendix A, Section A2**, add the following after the first sentence:

The path of the electrical circuit to the screen can be either from the outlet below the whiteboard (inside the wall) or from the projector through the ceiling inside the dropped ceiling. In both cases, the electric wires must be in conduit and meet all national electric codes.

4. **Appendix A, Podium Equipment Table, Item 1**, substitute the following for in the Description column:

Podium with folding shelves on both sides. Maple melamine. Location for the document camera shelf and cable snake (using Flexguard PE) as shown in diagrams that are part of this addendum. Rear access door should be included but no front doors on the podium.

Quantity (2) - Maple Melamine - Similar to MFI#27116



Check appropriate box.

	Signature	Date
<input type="checkbox"/> Ok for production		
<input type="checkbox"/> Ok for production with changes marked, do not resubmit		
<input type="checkbox"/> Resubmit drawings with changes marked.		



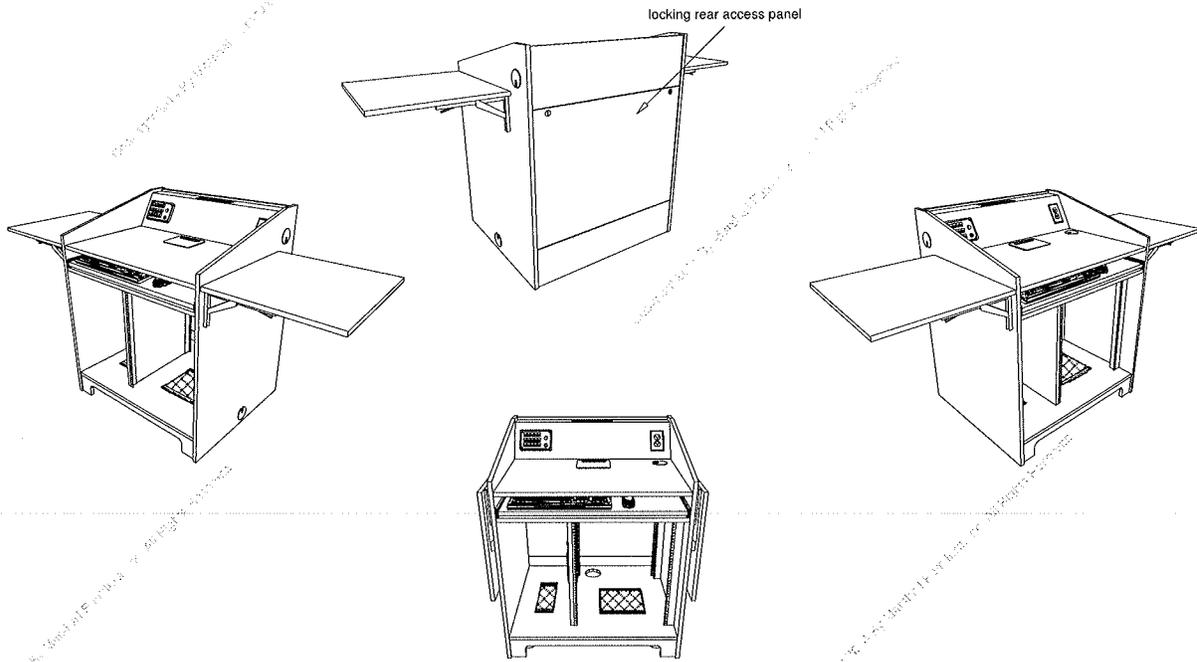
Marshall Furniture offers a 10-year, on-site warranty on this product.

Marshall Furniture Inc, 999 Anita Ave., Antioch, IL 60002

Phone 847-395-9350 Fax 847-395-9351, www.marshallfurniture.com



Quantity (2) - Maple Melamine - Similar to MFI#27116



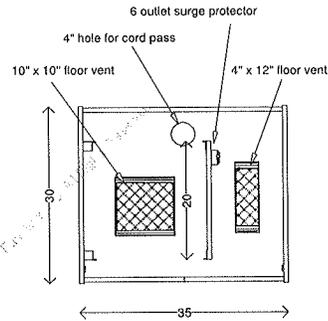
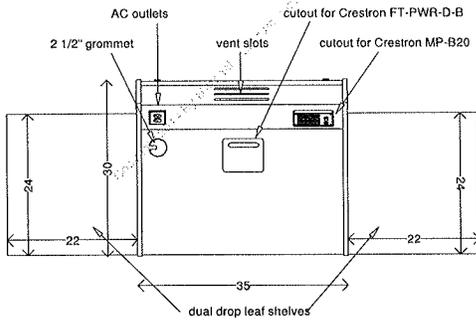
Check appropriate box.

	Signature	Date
Ok for production		
Ok for production with changes marked, do not resubmit		
Resubmit drawings with changes marked.		

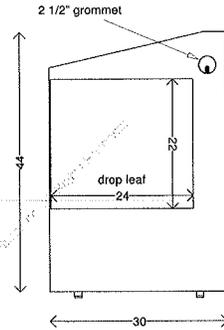
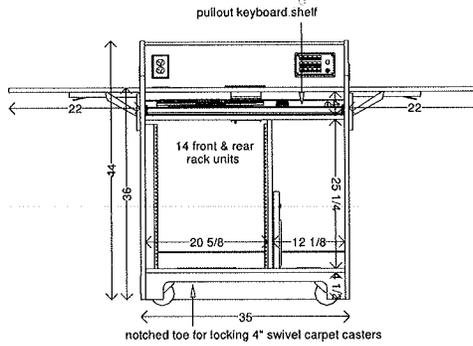
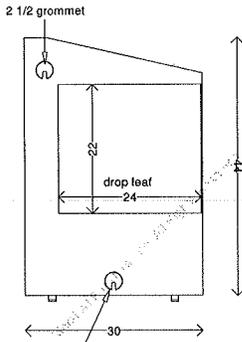
Marshall Furniture offers a 10-year, on-site warranty on this product.
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Phone 847-395-9350 Fax 847-395-9351, www.marshallfurniture.com



Quantity (6) - Maple Melamine - Similar to MFI#27116



Through Plan View



2 1/2 grommet below deck for cable snake

Check appropriate box.

	Signature	Date
<input type="checkbox"/> OK for production		
<input type="checkbox"/> OK for production with changes marked, do not resubmit		
<input type="checkbox"/> Resubmit drawings with changes marked.		



Marshall Furniture offers a 10-year, on-site warranty on this product.

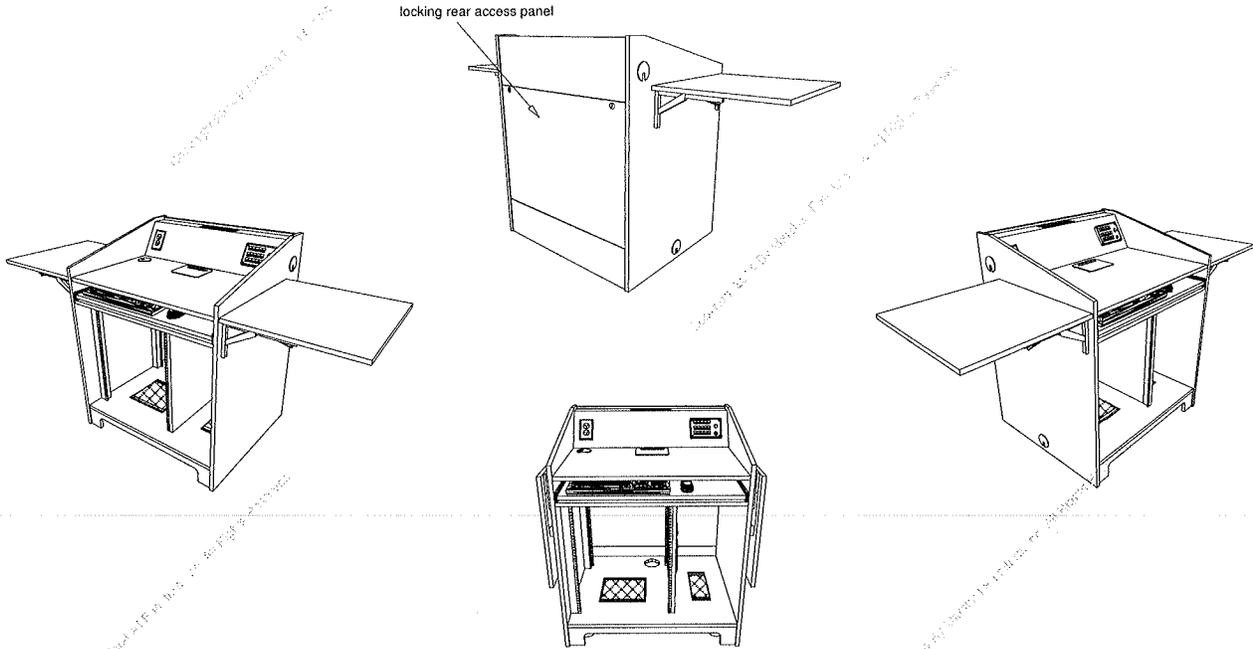
Marshall Furniture Inc, 999 Anita Ave., Antioch, IL 60002

Phone 847-395-9350 Fax 847-395-9351, www.marshallfurniture.com



Drawings Done By Marshall Furniture, Inc. for The University of Rhode Island	
Project Name: Swan Hall - 201, 202, 205, 207, 211, & 215	Pages: 2 of 2
Model: ELCO-35	

Quantity (6) - Maple Melamine - Similar to MFI#27116



Check appropriate box.

	Signature	Date
<input checked="" type="checkbox"/> Ok for production		
<input type="checkbox"/> Ok for production with changes marked, do not resubmit		
<input type="checkbox"/> Resubmit drawings with changes marked.		

Marshall Furniture offers a 10-year, on-site warranty on this product.
 Marshall Furniture Inc, 999 Anita Ave., Antioch, IL 60002
 Phone 847-395-9350 Fax 847-395-9351, www.marshallfurniture.com





STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Office of the Secretary of State

Matthew A. Brown

Secretary of State

The Office of the Secretary of the State of Rhode Island and Providence Plantations, HEREBY CERTIFIES, that

HB COMMUNICATIONS, INC.

a Connecticut corporation, qualified to do business in Rhode Island on the 7th day of June 2002; and

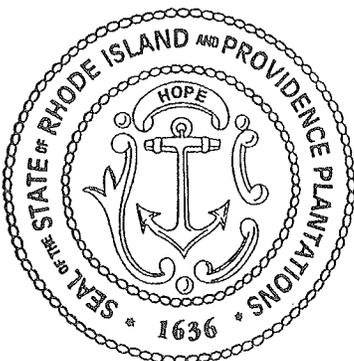
IT IS FURTHER CERTIFIED that said corporation is now of record and in good standing in this office.

SIGNED AND SEALED this seventh day of January, 2005.

Matthew Brown

Secretary of State

BY *Willy E. Carlier*



Rhode Island Department of Labor and Training
Division of Workforce Regulation and Safety

**TELECOM SYS CONTRACT VIDEO TSC
SOUND TSC**

**LIC# 5110
VINCENT J NATTER
32 STONE HEDGE DRIVE
NORTH HAVEN CT 06473**

Russell R. Matthews
Administrator

10/31/2014
Expiration Date

Last	First	Department	Description of Certification	Certificate Number / Level Held	Date Course Completed
Begyn	William	Technician	DMC-D (Digital Media Certified Designer)	D-130215-7389	2/15/2013
Begyn	William	Technician	DMC-E (Digital Media Certified Engineer)	E-130215-3862	2/15/2013
Begyn	William	Technician	DMC-T (Digital Media Certified Technician)	T-130215-3395	2/15/2013
Bellott	Jason	Programmer	Certified Programmer		3/17/2014
Bellott	Jason	Programmer	CTI-P101 Foundations of Crestron Programming		6/6/2013
Bellott	Jason	Programmer	CTI-P201 Core System Programming		6/21/2013
Bellott	Jason	Programmer	CTI-P301 Advanced Programming Skill		1/31/2014
Bellott	Jason	Programmer	DMC-D (Digital Media Certified Designer)	D-4K-000-120920-1289	3/19/2014
Bellott	Jason	Programmer	DMC-E (Digital Media Certified Engineer)	E-4K-000-120920-1141	3/19/2014
Bellott	Jason	Programmer	DMC-T (Digital Media Certified Technician)	T-120920-2906	9/20/2012
Bellott	Jason	Programmer	Essentials of Crestron Programming		10/17/2012
Bellott	Jason	Programmer	Intro to Crestron Programming		8/8/2012
Bellott	Jason	Programmer	Masters Training Class		3/28/2014
Brusa	John	Technician	Digital Media		4/25/2012
Brusa	John	Technician	DMC-D (Digital Media Certified Designer)	D-110512-2421	5/21/2011
Bunin	David	Programmer	Digital Media - Training and Education for the Digital Age		4/8/2009
Collins	Michael	Technician	DMC-D (Digital Media Certified Designer)	D-110413-4669	4/13/2011
Collins	Michael	Technician	DMC-E (Digital Media Certified Engineer)	E-4K-000-120412-1152	3/19/2014
Consoli	Matthew	Technician	DMC-D (Digital Media Certified Designer)	D-121115-7098	11/15/2012
Consoli	Matthew	Technician	DMC-E (Digital Media Certified Engineer)	E-121115-3666	11/15/2012
Consoli	Matthew	Technician	DMC-T (Digital Media Certified Technician)	T-121115-3117	11/15/2012
Corson	Dave	Programmer	Masters Training Class		12/7/2012
Curtis	Bill	Technician	DMC-D (Digital Media Certified Designer)	D-4K-000-130215-1787	4/4/2014
Curtis	Bill	Technician	DMC-E (Digital Media Certified Engineer)	E-4K-000-130215-1392	4/4/2014
Curtis	Bill	Technician	DMC-T (Digital Media Certified Technician)	T-130215-3390	2/15/2013
Dal Pan	John-Paul	Technician	DMC-D (Digital Media Certified Designer)	D-120329-6218	3/29/2012
Dal Pan	John-Paul	Technician	DMC-E (Digital Media Certified Engineer)	E-120329-3085	3/29/2012
Dal Pan	John-Paul	Technician	DMC-T (Digital Media Certified Technician)	T-120329-2273	3/29/2012
D'Amore	Mike	Service - Technician	DMC-D (Digital Media Certified Designer)	D-120712-6650	7/12/2012
D'Amore	Mike	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-120712-3367	7/12/2012
D'Amore	Mike	Service - Technician	DMC-T (Digital Media Certified Technician)	T-120712-2689	7/12/2012
Davis	Benjamin	Technician	DMC-E (Digital Media Certified Engineer)	T-4K-105-140213-4326	2/13/2014
Davis	Benjamin	Technician	DMC-T (Digital Media Certified Technician)	T-4K-105-140213-4326	2/13/2014
Delaney	Matthew	Technician	DMC-D (Digital Media Certified Designer)	D-4K-000-140323-1437	3/23/2014
DeSimone	Christopher	Technician	DMC-D (Digital Media Certified Designer)	D-121115-7101	11/15/2012
DeSimone	Christopher	Technician	DMC-E (Digital Media Certified Engineer)	E-121115-3670	11/15/2012

DeSimone	Christopher	Technician	DMC-T (Digital Media Certified Technician)	T-12115-3121	11/15/2012
Destefanis	Scott	Programmer	Intermediate Programming		3/31/2008
DiDonatis	Richard	Technician	DMC-D (Digital Media Certified Designer)	D-140128-9524	1/28/2014
DiDonatis	Richard	Technician	DMC-E (Digital Media Certified Engineer)	E-140213-4556	2/13/2014
DiDonatis	Richard	Technician	DMC-T (Digital Media Certified Technician)	T-140213-4332	2/13/2014
Dimeo	Mike	Service - Technician	DMC-D (Digital Media Certified Designer)	D-4K-000-130711-1850	4/7/2014
Dimeo	Mike	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-4K-000-130711-1413	4/7/2014
Dimeo	Mike	Service - Technician	DMC-T (Digital Media Certified Technician)	T-130712-3815	7/12/2013
Dodge	Michael	Technician	Configuration of Crestron Systems		12/1/2009
Dodge	Michael	Technician	DMC-D (Digital Media Certified Designer)	D-100903-1691	9/3/2010
Dodge	Michael	Technician	DMC-E (Digital Media Certified Engineer)	E-100903-1230	9/3/2010
Dodge	Michael	Technician	Essentials of Programming		12/4/2009
Dodge	Michael	Technician	Intermediate Programming		2/24/2010
Dodge	Michael	Technician	Residential System Design		7/8/2008
Farley	Erin	Service - Technician	DMC-D (Digital Media Certified Designer)	D-120614-6529	6/14/2012
Farley	Erin	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-4K-172-130614-1356	6/14/2012
Farley	Erin	Service - Technician	DMC-T (Digital Media Certified Technician)	T-120614-2580	6/14/2012
Farley	Erin	Service - Technician	Essentials of Programming		12/7/2007
Fazzina	David	Programmer	Certified Programmer		7/1/1999
Fazzina	David	Programmer	CIT Intermediate Level Technical Training		7/9/1998
Fazzina	David	Programmer	DMC-D (Digital Media Certified Designer)	D-4K-000-110318-1153	3/18/2014
Fazzina	David	Programmer	DMC-E (Digital Media Certified Engineer)	E-110318-2095	3/18/2011
Fazzina	David	Programmer	Masters Training Class	Gold Level	12/5/2012
Geoghegan	Alex	Service - Technician	DMC-D (Digital Media Certified Designer)	D-100519-1055	5/21/2010
Geoghegan	Alex	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-100521-1031	5/21/2010
Geoghegan	Alex	Service - Technician	DMC-T (Digital Media Certified Technician)	T-100521-3237	5/21/2010
Grimaldi	Anthony	Service - Technician	Introduction to Crestron		6/3/2011
Kamenitzer	Edward	Technician	Commercial System Design		11/11/2008
Kamenitzer	Edward	Technician	DMC-D (Digital Media Certified Designer)	D-110204-3196	2/4/2011
Kamenitzer	Edward	Technician	DMC-E (Digital Media Certified Engineer)	E-110204-1899	2/4/2011
Kamenitzer	Edward	Technician	Essentials of Programming		5/11/2011
Kamenitzer	Edward	Technician	Introduction to Crestron		5/5/2011
Kopec	Christopher	Technician	DMC-D (Digital Media Certified Designer)	D-130329-7553	3/27/2013
Kopec	Christopher	Technician	DMC-E (Digital Media Certified Engineer)	E-130329-3940	3/29/2013
Kopec	Christopher	Technician	DMC-T (Digital Media Certified Technician)	T-130329-3507	3/28/2013
Lakandula	Marlon	Technician	DMC-D (Digital Media Certified Designer)	D-140122-9480	1/22/2014
Lakandula	Marlon	Technician	DMC-E (Digital Media Certified Engineer)	E-140213-4549	2/13/2014
Lakandula	Marlon	Technician	DMC-T (Digital Media Certified Technician)	T-140213-4325	2/13/2014

LaPierre	Marc	Technician	DMC-D (Digital Media Certified Designer)	D-140122-9477	1/22/2014
LaPierre	Marc	Technician	DMC-E (Digital Media Certified Engineer)	E-140213-4551	2/13/2014
LaPierre	Marc	Technician	DMC-T (Digital Media Certified Technician)	T-140213-4327	2/13/2014
Lavid	Lou	Technician	DMPS Training		4/5/2013
Lewis	George	Programmer	Digital Media - Training and Education for the Digital Age		4/8/2009
Lewis	George	Programmer	DMPS Training		4/5/2013
Lewis	George	Programmer	Masters Training Class	Silver Level	10/19/2012
Lewis	George	Programmer	SIMPLE tm Windows Programming & e-Control Design		8/25/2000
MacGiffrey	Christopher	Technician	Certified Programmer		1/12/2011
MacGiffrey	Christopher	Technician	DMC-D (Digital Media Certified Designer)	D-4K-000-110318-1435	3/23/2014
MacGiffrey	Christopher	Technician	DMC-E (Digital Media Certified Engineer)	E-105-110318	3/18/2011
MacGiffrey	Christopher	Technician	Intermediate Programming		11/14/2008
MacGiffrey	Christopher	Technician	Masters Training Class		12/2/2012
Mann	James	Service - Technician	DMC-D (Digital Media Certified Designer)	D-140205-9631	2/5/2014
Mariano	Mike	Service - Technician	DMC-D (Digital Media Certified Designer)	D-100428-106	4/28/2010
Mariano	Mike	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-100430-106	4/28/2010
McMahan	Jason	Programmer	DMC-D (Digital Media Certified Designer)	D-120323-6175	3/23/2012
McMahan	Jason	Programmer	DMC-E (Digital Media Certified Engineer)	E-120323-3064	3/23/2012
McMahan	Jason	Programmer	DMC-T (Digital Media Certified Technician)	T-120323-2235	3/23/2012
Moore	Sammy	Programmer	Certified Programmer		11/3/2006
Moore	Sammy	Programmer	CMS Dealer Programming Class (Consultant requires Programming)		3/8/2007
Moore	Sammy	Programmer	DMC-D (Digital Media Certified Designer)	D-110519-4968	5/19/2011
Moore	Sammy	Programmer	DMC-E (Digital Media Certified Engineer)	E-110519-2282	5/19/2011
Moore	Sammy	Programmer	Masters Training Class	Silver Level	12/7/2012
Muckle	Sean	Engineer	Commercial System Design		11/11/2008
Murray	Sean	Technician	DMC-D (Digital Media Certified Designer)	D-110413-4676	4/13/2011
Murray	Sean	Technician	DMC-E (Digital Media Certified Engineer)	E-110413-2149	4/13/2011
Murray	Sean	Technician	DMC-T (Digital Media Certified Technician)	T-110413-4272	4/13/2011
Natter	Vincent	Technician	DMC-D (Digital Media Certified Designer)	D-110218-3460	2/18/2011
Natter	Vincent	Technician	DMC-E (Digital Media Certified Engineer)	E-110218-1951	2/18/2011
Olsson	Thomas	Technician	SIMPLE tm Windows Programming & e-Control Design		2/2/2001
Packard	David	Technician	Configuration of Crestron Systems		3/4/2008
Packard	David	Technician	DMC-D (Digital Media Certified Designer)	D-140129-9532	1/29/2014
Packard	David	Technician	DMC-E (Digital Media Certified Engineer)	E-140213-4552	2/13/2014
Packard	David	Technician	DMC-T (Digital Media Certified Technician)	T-140213-4328	2/13/2014
Packard	David	Technician	Essentials of Programming		3/7/2008
Packard	David	Technician	Growing Your Business with Crestron		9/8/2007

Paradis	Mark	Programmer	Certified Programmer			12/29/2009
Paradis	Mark	Programmer	DMC-D (Digital Media Certified Designer)	D-110318-4125		3/18/2011
Paradis	Mark	Programmer	DMC-E (Digital Media Certified Engineer)	E-110318-2096		3/18/2011
Paradis	Mark	Programmer	Essentials of Programming			2/9/2007
Paradis	Mark	Programmer	Fusion Workshop			1/9/2013
Paradis	Mark	Programmer	Intermediate Programming			12/12/2007
Paradis	Mark	Programmer	Masters Training Class			12/5/2012
Parent	Eric	Technician	Crestron Configuration of Crestron Systems			3/15/2011
Parent	Eric	Technician	CTI-P201 Core System Programming			3/15/2013
Parent	Eric	Technician	DMC-D (Digital Media Certified Designer)	D-110322-4604		3/22/2011
Parent	Eric	Technician	Essentials of Programming			3/18/2011
Pelrine	James	Technician	DMC-D (Digital Media Certified Designer)	D-140119-9450		1/19/2014
Pelrine	James	Technician	DMC-E (Digital Media Certified Engineer)	E-140213-4553		2/13/2014
Pelrine	James	Technician	DMC-T (Digital Media Certified Technician)	T-140213-4329		2/13/2014
Pennine	Philip	Programmer	DMC-D (Digital Media Certified Designer)	D-110713-5216		7/13/2011
Pennine	Philip	Programmer	DMC-E (Digital Media Certified Engineer)	E-110713-2455		7/13/2011
Pennine	Philip	Programmer	DMC-T (Digital Media Certified Technician)	T-110713-1284		7/31/2011
Pennine	Philip	Programmer	Programmer for Certification			11/5/2012
Piscatelli	Jason	Programmer	Essentials of Programming			XXXXXX
Piscatelli	Jason	Programmer	Intermediate Programming			XXXXXX
Piscatelli	Jason	Programmer	Masters Training Class	Gold Level		12/5/2012
Schmitt	David	Service - Technician	DMC-D (Digital Media Certified Designer)	D-120202-6008		2/2/2012
Schmitt	David	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-120202-2941		2/2/2012
Schmitt	David	Service - Technician	DMC-T (Digital Media Certified Technician)	T-120202-2049		2/2/2012
Snape	Scott	Programmer	DMC-D (Digital Media Certified Designer)	D-110413-4673		4/13/2011
Snape	Scott	Programmer	DMC-E (Digital Media Certified Engineer)	E-110413-2146		4/13/2011
Snape	Scott	Programmer	Essentials of Programming			XXXXXX
Snape	Scott	Programmer	Intermediate Programming			2/24/2010
Tatton	Chris	Programmer	Certified Programmer			XXXXXX
Tatton	Chris	Programmer	Essentials of Programming			XXXXXX
Tatton	Chris	Programmer	Fusion RoomView - Scalable Solutions for Remote Asset Management, Meeting and Event Scheduling, and Real-time Control (Class Held at InfoComm 2011)			6/15/2011
Tatton	Chris	Programmer	Intermediate Programming			XXXXXX
Tatton	Chris	Programmer	Masters Training Class	Silver Level		Completed
Tatton	Chris	Programmer	The next generation in Crestron Control System and Touch Panel (Class Held at InfoComm 2011)			6/16/2011
Traczyk	Keith	Service - Technician	DMC-D (Digital Media Certified Designer)	D-110304-3816		3/4/2011

Traczyk	Keith	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-4K-000-120316-1332	3/31/2014
Treutlein	James	Service - Technician	DMC-D (Digital Media Certified Designer)	D-140122-9479	1/22/2014
Treutlein	James	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-140213-4555	2/13/2014
Treutlein	James	Service - Technician	DMC-T (Digital Media Certified Technician)	T-140213-4331	2/13/2014
Vaksman	Paul	Technician	DMC-D (Digital Media Certified Designer)	D-120426-6354	4/26/2012
Vaksman	Paul	Technician	DMC-E (Digital Media Certified Engineer)	E-4K-000-120426-1394	4/4/2014
Vaksman	Paul	Technician	DMC-T (Digital Media Certified Technician)	T-120426-2363	4/26/2012
Vocht	David	Service - Technician	DMC-D (Digital Media Certified Designer)	D-4K-000-130315-1745	4/2/2014
Vocht	David	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-4K-000-130315-1371	4/2/2014
Vocht	David	Service - Technician	DMC-T (Digital Media Certified Technician)	T-130315-3457	3/15/2013
Vocht	David	Service - Technician	Roomview Training		4/21/2009
Wier	Bill	Service - Technician	Digital Media		9/28/2009
Wier	Bill	Service - Technician	DMC-D (Digital Media Certified Designer)	D-120712-6648	7/12/2012
Wier	Bill	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-120712-3365	7/12/2012
Wier	Bill	Service - Technician	DMC-T (Digital Media Certified Technician)	T-120712-2687	7/12/2012
Zartman	Mike	Service - Technician	DMC-D (Digital Media Certified Designer)	D-110519-4965	5/19/2011
Zartman	Mike	Service - Technician	DMC-E (Digital Media Certified Engineer)	E-110519-2278	5/19/2011
Ziegler	Darryle	Programmer	CIT Intermediate Level Technical Training		5/28/1998
Ziegler	Darryle	Programmer	CTI SIMPL Windows Programming Course		8/5/1998
Zucosky	Bryan	Programmer	Configuration of Crestron Systems		6/3/2008
Zucosky	Bryan	Programmer	Essentials of Programming		6/6/2008
Zucosky	Bryan	Programmer	Intermediate Programming		5/9/2012
Zucosky	Bryan	Programmer	Roomview Training		4/21/2009

InfoComm Certifications

Current ICIA CTS Certifications as of 2/4/2014



CAVSP Certification for HB Connecticut Expires on 12/31/2014

Last	First	Department	Location	CTS Certification	Certification Expired Date
Amellin	David	Sales	CT	CTS	Expires 02/28/2015
Awwal	Mahmud	Draftman	MA	CTS	Expires 01/31/2016
Bergman	Duane	Engineer	NY	CTS-D	Expires 12/31/2014
Berkowitz	Bob	Sales	MA	CTS	Expires 12/31/2014
Bing	George	Management	CT	CTS	Expires 12/31/2016
Brooks	Jason	Technician	MA	CTS	Expires 11/30/2015
Bohan	Mike	Sales	CT	CTS	Expires 06/30/2015
Buitrago	Mario	Engineer	NY	CTS	Expires 09/30/2015
Burke	Angelique	Management	CT	CTS	Expires 01/31/2015
Carley	Joseph	Service	NJ	CTS	Expires 09/31/2016
Coburn	Bert	Drafting	CT	CTS	Expires 06/30/2015
Collins	Mike	Technician	CT	CTS	Expires 10/31/2016
Conforti	Bryan	Sales	CT	CTS	Expires 09/30/2016
Consoli	Matthew	Technician PROJECT	MA	CTS	Expires 04/30/2015
Curtis	Bill	Management	NY	CTS	Expires 03/31/2016
Dalpan	John Paul	Technician	MA	CTS	Expires 12/31/2015
Davis	Simon	Management	MA	CTS-D	Expired 01/31/2015
Delaney	Matthew	Technician	CT	CTS	Expires 02/29/2015
Deleone	William	Sales	CT	CTS	Expires 05/31/2015
DiDonatis	Richard	Technician	MA	CTS	Expires 04/30/2016
Dilonardo	Patrizia	Engineer	CT	CTS-D	Expires 12/31/2013
Dodge	Michael	Technician	MA	CTS-D	Expires 09/30/2015
Dulude	Daryl	Project Management	NY	CTS-I	Expires 10/31/2014
Dunn	Patrick	Project Management	MA	CTS	Expires 07/31/2015
Egatz	Gery	Project Management	NY	CTS	Expires 01/31/2016
Farley	Erin	Service	NY	CTS-I	Expires 04/30/2016
Fisher	Paul	Engineer	CT	CTS	Expires 11/30/2016
Frascarelli	Joseph	Technician	CT	CTS	Expires 08/31/2015
Gagnon	Richard	Project Management	MA	CTS	Expires 12/31/2016
Godin	Michael	Project Management	MA	CTS	Expires 11/30/2015
Golding	Ronan	Technician	CT	CTS	Expires 04/20/2015
Graham	John	Engineer	CT	CTS	Expires 11/30/2016
Green	Edward	Technician	MA	CTS	Expires 10/31/2015

InfoComm Certifications



Henry	Horane	Engineer	NJ	CTS	Expires 10/31/2015
Hill	Chris	Engineer	MA	CTS-D	Expires 01/31/2015
Hilton	Scott	Sales	MA	CTS	Expires 12/31/2014
Iannazzo	Philip	Service	CT	CTS	Expires 12/31/2015
Kamenitzer	Edward	Technician	NY	CTS	Expires 03/31/2016
Kopec	Christopher	Technician	CT	CTS	Expires 12/31/2016
Kwok	Nikki	Project Management	MA	CTS	Expires 08/31/2015
Lapierre	Marc	Technician	MA	CTS	Expires 03/31/2015
LaPorte	Jeff	Engineer	CT	CTS-D	Expires 01/31/2016
LaReau	David	Sales	CT	CTS	Expires 08/31/2014
Lavin	Julie	Sales	MA	CTS	Expires 07/31/2015
Legault	Steve	QC Dept	NY	CTS	Expires 05/31/2014
Linke	Sean	Engineer	NY	CTS	Expires 03/31/2016
Longo	Len	Technician	NJ	CTS	Expires 05/31/2016
MacGilfrey	Chris	Technician	CT	CTS-I	Expires 07/31/2014
Mann	James	Technician	CT	CTS	Expires 04/30/2016
Marchitello	Ricahrd	Technician	NY	CTS	Expires 04/30/2016
Mariano	Mike	Service	MA	CTS	Expires 08/31/2015
McQuaid	Robert	Sales	MA	CTS	Expires 04/30/2015
Metcalf	Brian	Engineer	CT	CTS	Expires 01/31/2016
Moore	Sammy	Programmer	CT	CTS	Expires 04/30/2017
Muckle	Sean	Engineer	CT	CTS	Expires 02/28/2015
Murray	Sean	Technician	MA	CTS-I	Expires 09/30/2014
Natter	Vinnie	Technician	CT	CTS-I	Expires 03/31/2017
Nowik	Edward	Sales	MA	CTS	Expires 03/31/2014
Olsson	Thomas	Service	CT	CTS-I	Expires 07/31/2015
Paradis	Mark	Programmer	CT	CTS	Expires 4/30/2016
Parent	Eric	Technician	MA	CTS	Expires 03/31/2015
Pelrine	James	Technician	MA	CTS	Expires 03/31/2015
Petrelle	Dave	Technician	CT	CTS-I	Expires 07/31/2014
Petrelle	Dave	Technician	CT	CTS-D	Expires 07/31/2014
Piscatelli	Jason	Programmer	MA	CTS	Expires 08/31/2016
Potter	Curt	Technician	NY	CTS	Expires 08/31/2015
Rose	Matt	Sales	CT	CTS	Expires 12/31/2014
Savoie	Craig	QA Dept.	MA	CTS	Expires 08/31/2016
Schmitt	Dave	Service	MA	CTS	Expires 12/31/2015
Snape	Scott	Programmer	MA	CTS	Expires 02/29/2016
Spagna	Jennifer	Sales	MA	CTS	Expires 07/31/2016
Stamegna	Donald	Technician	MA	CTS-D	Expires 12/31/2014
Staniewicz	Mike	Service	CT	CTS	Expires 02/28/2017

InfoComm Certifications

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Stewart	Ian	Engineer	CT	CTS-D	Expires 12/31/2017
Swansburg	Andrew	Sales	MA	CTS	Expires 12/31/2014
Tardif	Jeoff	Project Management	MA	CTS-I	Expires 03/31/2015
Tatton	Chris	Programmer	MA	CTS	Expires 03/31/2015
Thompson	Doug	Engineer	MA	CTS-D	Expires 09/30/2014
Tinnel	William	Engineer	NY	CTS-D	Expires 11/30/2015
Torres	Edieberto	Technician	CT	CTS	Expires 05/31/2016
Traczyk	Keith	Technician	CT	CTS-I	Expires 02/29/2016
Vaksman	Paul	Technician	NJ	CTS	Expires 02/29/2016
Valauri	Nicholas	Engineer	CT	CTS	Expires 12/31/2016
Vocht	David	Service	NY	CTS	Expires 07/31/2016
Wambolt	Cody	Technician	MA	CTS	Expires 10/31/2015
Wolfram	Gerard	Technician	MA	CTS-D	Expires 04/30/2013
Wolfram	Gerard	Technician	MA	CTS-I	Expires 04/30/2013
Yarrington	Ben	Technician	CT	CTS	Expires 04/30/2016
Zeigler	Darryle	Programmer	NY	CTS-I	Expires 02/29/2016
Zeigler	Darryle	Programmer	NY	CTS-D	Expires 02/29/2016
Zucosky	Bryan	Service	NY	CTS	Expires 09/30/2016